

# **Government Only. Cloud Only.**





Anywhere, any device. Nothing to install



Software that's easy to understand



Rapid enhancements driven by user feedback



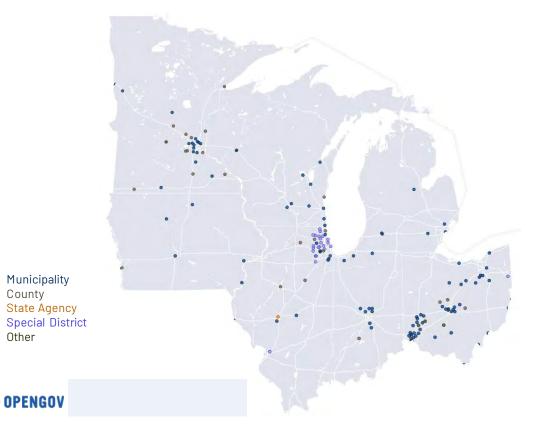
Fortified security and infrastructure

Increase productivity | Improve citizen experience | Build resilience



### **Trusted by 1,000+ Governments**

**Customer Presence around the Midwest** 



### **Sample of Wisconsin Customers**

- City of Fond du Lac
- **City of Sun Prairie**
- **City of Oconomowoc**
- **City of Eau Claire**
- Village of Mt. Pleasant
- **Eau Claire County**
- **Ozaukee County**
- **City of Milwaukee**



Other

County

### **OpenGov ERP Cloud**



### **Budgeting & Planning**



**Operating Budget** Capital Planning Workforce Planning Online Budget Book

### **Procurement**



Solicitation Development Supplier Engagement **Evaluations & Awards Contract Management** 

### **Financials**



Core Financials **Utility Billing** 

### Citizen **Services**



Permitting and Licensing Code Enforcement Public Portal Workflow and eSignature



### **Reporting & Transparency Platform**

Dashboards

Analysis

Transparency

Performance Measures

Citizen Engagement



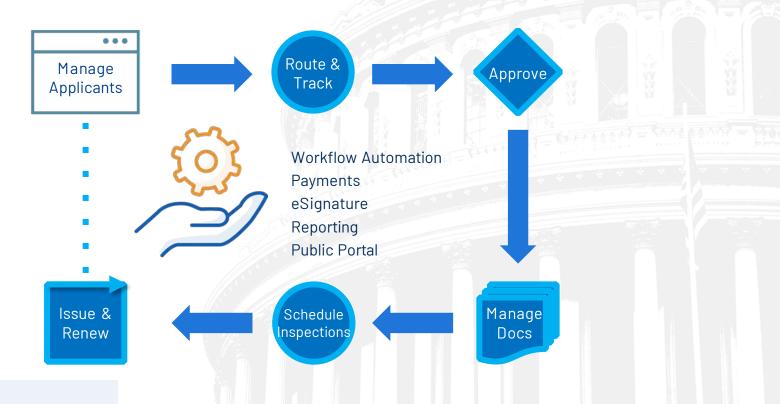
# **Appendix**



### **Citizen Services**

**OPENGOV** 

Manage every permitting and licensing workflow



### **Citizen Services**

One Cloud Suite to Power Every Permitting and Licensing Workflow



### **Better Citizen Services**

Public Has Access Online, 24/7



Citizen Services Portal 24/7



Government Data Online 24/7



Citizen Feedback 24/7

Government Employees Have Access 24/7

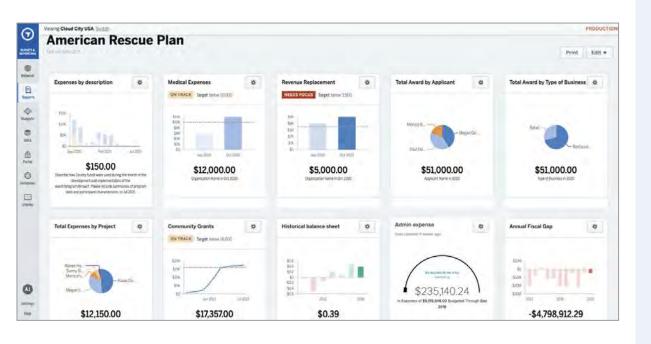








# Performance Dashboards - Get the Whole Picture



# Integrated Reporting & Transparency helps you:

**Align** staff, electeds, public

**Monitor** performance

**Communicate** initiatives

Improve decision-making



## **Premium Support**

#### **Service Levels**

Benefits	Standard	Premium
Unlimited Number of Support Cases per Year*	✓	✓
Unlimited Access to OpenGov Resource Center	✓	✓
Unlimited Online access to the Support Request Portal	✓	✓
Access to Live Chat 8:00 AM to 5:00 PM US Local Time	-	✓
Access to Phone/Text Support - Financial Customers Only	-	✓
Post Deployment Services for Configuration, Training, and Consultations	\$185/Hour	36 Hours annually
Faster Response Times	-	✓



### Why OpenGov



#### **Anywhere, Any Device**

Nothing to install - only a browser required



#### **Intuitive User Interfaces**

Eliminate the nuances and complexities that only "power users" can understand



### **Fast and Configurable**

Get up-and-running quickly providing value when you need it



#### **Cloud-First**

Focused on one great experience, not managing different versions of software



#### **Continuous Enhancement**

Rapid innovation driven by customer feedback



#### World-class security and infrastructure

Built on leading cloud infrastructure (like AWS) to ensure resiliency



#### 100% Hassle-Free

Always up-to-date with no effort from your government



#### **Future-Proof**

Most software will be re-architected for the cloud – setting the stage for future headache



# **Mission-Driven Government Expertise**

### **300+ Years of Combined Government Experience**

CEO



ZAC BOOKMAN
Former Special Advisor for
Rule of Law and Governance
with the International
Security Assistance Forces

Application Support Lead, Financials



Charity Holman
Former Deputy City
Secretary at City of
Westworth Village,
Texas

VP Government Finance Solutions



MIKE MCCANN
Former Assistant Finance
Director at City of
Monterey, California

Implementation Analyst



ROBERTO RUIZ
Former Senior Budget
Analyst at Teacher
Retirement System of
Texas

Product Lead, Financials



KENT HUDSON Former Assistant City Manager at City of Vernon, Texas

Director, Solutions Engineering - Budgeting



SCOTT COBLE
Former Technology and
Process Manager, OMB,
at Montgomery County,
Maryland

Integrations Engineer



JAMIE CASTELLANOS Former Application Analyst at City of Berkeley, California

Technical Account Manager



JENNIFER NORDIN
Former Budget and
Performance Analyst at
Montgomery County,
Maryland

Director, Professional Services



ALMIS UDRYS
Former Assistant Chief
Operating Officer at
San Diego, California

Senior Implementation Analyst



ARIANA TUCKEY
Former Supervisory
Budget Analyst at the FBI

Solutions Engineer



MICAH INTERMILL Former Budget Director at Minneapolis, Minnesota

Manager, Solution Architecture



MARK WELCH
Former Administrative
Services Director at City
of Ashland, Oregon

Lead Implementation Analyst



SETH CUMMINS Former Financial Analyst at City of Milpitas

Senior Manager, Solutions Engineering - Financials



MONICA COOK
Former HHS Researcher at
the Public Policy Institute of
California (PPIC)

### **Kernersville, North Carolina**

Citizen Services with OpenGov



# **Simplify and Automate Permit Approvals**



Dan Leedham
Chief Innovation Officer
City of Hudson, OH

"The software has been so easy to configure in comparison with our legacy system, which was very cumbersome.
With the dragand-drop design it's so easy to make workflows."



# **Deliver Online, Self-Service Options for Constituents**



Molly Herwehe
Events Coordinator
Breckenridge, CO

"We always try to find ways to make our team more efficient and to make the permitting process more seamless. OpenGov has made processing permits truly days, if not weeks, quicker."



# **Easily Renew Licenses**



Jamie Hellen
Deputy Town Administrator
Town of Franklin, MA

"When someone says, 'oh shoot I need to license my dog and today's the deadline,' we want that service to be a Google search away. We want to be a one stop shop for people's questions and services."

