Jeanette Wardinski

From:

Sent:

Wednesday, February 21, 2018 3:39 PM

To:

Rebecca Grill; Dan Devine

Cc: Subject: Diane Eineichner

350

WTMJ Morning Blend

Hi Rebecca and Dan,

Below is the "March Madness" Deal I talked to you about with WTMJ4. The downtown would act as the marketing agency; getting us the 15% discount. For March, it would be \$1,500, but any other time, it would cost us \$850 a segment vs \$1000.

He is also putting together a proposal for a Wood & Wings campaign that I will send to you when it's finalized.

Let me know if it's something you would be interested in.

Sincerely,

Emily E. Eineichner

Promotions Coordinator
Downtown West Allis Business Improvement District
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From: Carney, Dennis [mailto:dennis.carney@tmj4.com]

Sent: Wednesday, February 21, 2018 3:31 PM

To: Promotions promotions@downtownwestallis.org>

Subject: RE: Follow up for 2018 Wood and Wings

On Sunday March 4th we will be launching our Sunday Morning Blend. Each Sunday Morning Blend will be recorded on the Thursday Prior.

The regular rate for the Morning Blend is \$1000 per segment.

For the Month of March if you book 2 Morning Blend segments you can have them for \$1500 (a savings of \$500)

Sunday March 4th (taping on Thurs March 1st) Sunday March 11 (taping on Thurs March 8th) Sunday March 18th (taping on Thurs March 15th) Sunday March 25th (taping on Thurs March 22nd)

There are only 3 segments per date. This March Madness offer does not include our M-F Show which remains at the \$1000 segment. Note I am offering you a 15% discount for handling all billing.

It would be great to be able to have a segment on March 4th with the RV Showing going on at the Park.

Thank you

Dennis Carney
Senior Sales Account Executive
Digital/ Television Strategy WTMJ
E.W. Scripps-Milwaukee
PH 414-967-5523 | FX 414-967-5523
Please consider the environment before printing this e-mail

From: Promotions [mailto:promotions@downtownwestallis.org]

Sent: Wednesday, February 21, 2018 3:24 PM
To: Carney, Dennis < dennis.carney@tmj4.com >
Subject: RE: Follow up for 2018 Wood and Wings

Thanks Dennis,

Can you send me a quick break down of the "March Madness" \$1500 special? The city is interested

From: Carney, Dennis [mailto:dennis.carney@tmj4.com]

Sent: Wednesday, February 21, 2018 3:20 PM

To: Promotions promotions@downtownwestallis.org>; Director <director@downtownwestallis.org>

Subject: Follow up for 2018 Wood and Wings

Hello,

Thanks again for meeting yesterday. From our conversation and my understanding of the business climate in West Allis, I truly feel that by taking advantage of the opportunities presented we can make an immediate impact to drive new business customers. Half the battle is just getting people to know you're there and then letting them know why they should come to you.

Let me know if any businesses (or yourself) are ready to look at securing any dates in partnership with the local businesses.

I have attached a couple of slides for your grant writing seeking help for the Wood and Wings event. Let me know if any questions or additional information I can provide.

Thank you,

Dennis Carney
Senior Sales Account Executive
Digital/ Television Strategy WTMJ
E.W. Scripps-Milwaukee
PH 414-967-5523 | FX 414-967-5523