Prepared By:

Chrissy Gensch Ewald Automotive Group 2570 E. Sumner St. Hartford, WI 53027 Phone: (262) 673-9400 Fax: (262) 673-0575 Email: cgensch@ewaldauto.com

2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

QUOTE WORKSHEET

| MSRP | \$32,320.00 |
|--------------------------------|--------------|
| Destination Charge | \$945.00 |
| Optional Equipment | \$2,020.00 |
| Dealer Advertising | \$0.00 |
| PRE-TAX ADJUSTMENTS: | |
| STATE OF WI MUNICIPAL DISCOUNT | (\$6,082.00) |
| Total Pre-Tax Adjustments | (\$6,082.00) |
| Taxable Price | \$29,203.00 |
| TOTAL | \$29,203.00 |

Customer Signature / Date

Dealer Signature / Date

2018 Ford Utility to the specifications as detailed. Registration fees are not included. Delivery can be anticipated approximately 90-120 days from order. Payment terms are net 10 days.

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD

ENTERTAINMENT

- Radio: MyFord AM/FM/CD/MP3 Capable -inc: clock, 6 speakers and 4.2" color LCD screen center-stack Smart Display
- Radio w/Speed Compensated Volume Control and Steering Wheel Controls
- Integrated Roof Antenna

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD

EXTERIOR

- Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: center caps and full size spare
- Tires: P245/55R18 AS BSW
- Steel Spare Wheel
- Spare Tire Mounted Inside Under Cargo
- Clearcoat Paint
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent
- Body-Colored Rear Step Bumper w/Black Rub Strip/Fascia Accent
- Black Bodyside Cladding and Black Wheel Well Trim
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Power Side Mirrors w/Convex Spotter and Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster
- Deep Tinted Glass
- Speed Sensitive Variable Intermittent Wipers
- Front Windshield -inc: Sun Visor Strip
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Aero-Composite Led Low Beam Headlamps
- LED Brakelights

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD

INTERIOR

- 60-40 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat
- Manual Tilt Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- Remote Releases -Inc: Power Cargo Access
- Cruise Control w/Steering Wheel Controls
- Manual Air Conditioning
- HVAC -inc: Underseat Ducts
- Locking Glove Box
- Driver Foot Rest
- Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: driver 6-way power track (fore/aft.up/down, tilt w/manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both front seatbacks
- Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents
- Full Cloth Headliner
- Urethane Gear Shift Knob
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors
- Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front And Rear Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Carpet Floor Trim
- Cargo Features -inc: Cargo Tray/Organizer

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD

- Cargo Space Lights
- Dashboard Storage, Driver And Passenger Door Bins
- Power Adjustable Pedals
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks
- Systems Monitor
- Redundant Digital Speedometer
- Trip Computer
- Analog Display
- Seats w/Vinyl Back Material
- Manual Adjustable Front Head Restraints
- 2 12V DC Power Outlets
- Air Filtration

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD

MECHANICAL

- Engine: 3.7L V6 Ti-VCT FFV
- Transmission: 6-Speed Automatic
- 3.65 Axle Ratio
- GVWR: 6,300 lbs
- Transmission w/Oil Cooler
- Automatic Full-Time All-Wheel Drive
- Engine Oil Cooler
- 78-Amp/Hr 750CCA Maintenance-Free Battery
- HD 220 Amp Alternator
- Police/Fire
- Gas-Pressurized Shock Absorbers
- Front And Rear Anti-Roll Bars
- Electric Power-Assist Steering
- 18.6 Gal. Fuel Tank
- Dual Stainless Steel Exhaust
- Permanent Locking Hubs
- Strut Front Suspension w/Coil Springs
- Multi-Link Rear Suspension w/Coil Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist and Hill Hold Control

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8A AWD

SAFETY

- Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st And 2nd Row Airbags
- Airbag Occupancy Sensor
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
- Back-Up Camera w/Washer

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| Prepared By: |
|------------------------------|
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| Hartford, WI 53027 |
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| |
| |
| |

2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

SELECTED MODEL & OPTIONS

| IODEL - 2018 Fleet/Non-Retail K8A AWD | |
|---|--|
| Description | MSRP |
| 2018 Ford Police Interceptor Utility AWD | \$32,320.00 |
| EHICLE COLORS - 2018 Fleet/Non-Retail K8A AWD | |
| Description | |
| Interior: Charcoal Black | |
| Exterior 1: Shadow Black | |
| Exterior 2: No color has been selected. | |
| PTIONS - 2018 Fleet/Non-Retail K8A AWD | |
| | |
| Description | MSRP |
| | |
| ENGINE: 3.7L V6 TI-VCT FFV (STD) | INC |
| ON | |
| | \$0.00 |
| KAGE | • • • • |
| ORDER CODE 500A | \$0.00 |
| | Aa a a |
| | \$0.00 |
| | \$ 2.22 |
| | \$0.00 |
| | \$0.00 |
| | |
| | Description 2018 Ford Police Interceptor Utility AWD EHICLE COLORS - 2018 Fleet/Non-Retail K8A AWD Description Interior: Charcoal Black Exterior 1: Shadow Black Exterior 2: No color has been selected. PTIONS - 2018 Fleet/Non-Retail K8A AWD Description ENGINE: 3.7L V6 TI-VCT FFV (STD) DN TRANSMISSION: 6-SPEED AUTOMATIC (STD) (AGE ORDER CODE 500A 3.65 AXLE RATIO (STD) NT SHADOW BLACK |

SEAT TYPE

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail K8A AWD

| CATE | <u>EGORY</u> | | |
|------|--------------|--|-------------|
| | <u>Code</u> | Description | <u>MSRP</u> |
| SEAT | TYPE | | |
| | 9W | CHARCOAL BLACK, UNIQUE HD CLOTH FRONT BUCKET SEATS W/VINYL REAR -inc: driver 6-way power track (fore/aft.up/down, tilt w/manual recline, 2-way manual lumbar, passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both front seatbacks | \$0.00 |
| ADDI | TIONAL E | QUIPMENT | |
| | 549 | HEATED SIDEVIEW MIRRORS | \$60.00 |
| | 66B | TAIL LAMP LIGHTING SOLUTION -inc: base LED lights plus (2) rear integrated hemispheric lighthead white LED side warning lights in taillamps, LED lights only, Wiring and controller not included Recommend using Cargo Wiring Uplift Package (67G) or Ultimate Wiring Package (67U). | \$425.00 |
| | 66A | FRONT HEADLAMP LIGHTING SOLUTION -inc: base LED low beam/incandescent (halogen) high beam headlamp w/high beam wig-wag function and (2) white rectangular LED side warning lights, Wiring and LED lights included, Controller not included, Grille LED Lights, Siren & Speaker Pre-Wiring Recommend using Cargo Wiring Uplift Package (67G) or Ultimate Wiring Package (67U). | \$850.00 |
| | 51Y | DRIVER ONLY INCANDESCENT SPOT LAMP | \$215.00 |
| | 59E | KEYED ALIKE - 1435X | \$50.00 |
| | 18D | GLOBAL LOCK / UNLOCK FEATURE -inc: Door-panel switches will lock/unlock all doors and rear liftgate, Eliminates overhead console liftgate unlock switch and 45-second timer, Also eliminates the blue liftgate release button if ordered w/Remote Keyless | \$0.00 |
| | 55F | REMOTE KEYLESS ENTRY KEY FOB W/O KEY PAD -inc: Does not include PATS, 4-key fobs, Key fobs are not fobbed alike when ordered w/Keyed-Alike | \$340.00 |
| | 68G | REAR-DOOR HANDLES INOPERABLE/LOCKS INOPERABLE | \$35.00 |
| | 43D | DARK CAR FEATURE -inc: Courtesy lamps disabled when any door is opened | \$20.00 |
| | | | |

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| Prepared For: | Prepared By: |
|-----------------------------|------------------------------|
| Chris Botsch | Chrissy Gensch |
| West Allis Police Dept. | Ewald Automotive Group |
| 11301 W Lincoln Ave. | 2570 E. Sumner St. |
| West Allis, WI 53227 | Hartford, WI 53027 |
| Phone: (414) 302-8020 | Phone: (262) 673-9400 |
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| gov | |

2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

SELECTED MODEL & OPTIONS

| SELECTED | OPTIONS - 2018 | Fleet/Non-Retail K8A AWD |
|----------|-----------------------|--------------------------|
|----------|-----------------------|--------------------------|

| <u>CATEGORY</u> | | |
|-----------------|--|-------------|
| <u>Code</u> | Description | <u>MSRP</u> |
| ADDITIONAL | EQUIPMENT | |
| 60A | GRILLE LED LIGHTS, SIREN & SPEAKER PRE-WIRING | INC |
| 18W | WINDOWS - REAR-WINDOW POWER DELETE -inc: Operable from front driver side switches | \$25.00 |
| OPTIONS TO | TAL | \$2,020.00 |

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2018 Fleet/Non-Retail Ford Police Interceptor Utility AWD K8A

WARRANTY INFORMATION

WARRANTY INFORMATION - 2018 Fleet/Non-Retail K8A AWD

WARRANTY Basic: 3 Years/36,000 Miles

Drivetrain: 5 Years/100,000 Miles

Corrosion: 5 Years/Unlimited Miles

Roadside Assistance: 5 Years/60,000 Miles

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