



James Leu
Superintendent
Fleet Services Division
414.302.8810
jleu@westalliswi.gov

MEMORANDUM

To: Robert Barwick, Purchasing Division
From: Jim Leu, Fleet Services Division
Re: Single Source Purchase of 25 yard Recycling Truck
Date: August 25, 2016

This is a memo to request the purchase of a Heil DP 5000 25 yard capacity recycling truck. This purchase request is being made to replace the recycling truck that we lost from a fire within the DPW garage in February 2016. The City has received a purchase quote for a refuse packer in lieu of the recycling body due to the City's interest to eliminate the need of a dual service recycling body. The majority of the funding for this purchase was received as reimbursement from the City's insurance carrier of \$168,750.00. The Department of Public Works has budgeted funding for the eventual replacement of the recycling vehicle for 2019. Due to the strategic planning of our fleet, funds are already set aside to cover the City's portion of the replacement cost for this new recycling vehicle as well. Replacing this unit at this time would greatly reduce our financial responsibility over the next three years for our recycling utility due to the reimbursement received from the City's insurance carrier. The City's cost for the new 25 yard refuse packer would be approximately \$79,900. That is a savings of \$168,750 for a new Peterbilt 320 cab and refuse body that would either service future single-source recycling containers or can be used for general refuse collection.

The City's Purchasing Division and I have researched refuse manufacturers and found that the Heil Model DP 5000 is the unit that meets our requirements. The DP 5000 gives us the largest hopper capacity at 3.9 yards and combines that with the shortest over-all body length for easier access within the residential alleys. These features give us the capacity and the maneuverability to handle the servicing within the residential areas and allowing us to use this vehicle for plowing operations during the winter months.

The City is able to take advantage of a National Joint Powers Alliance (NJPA) purchasing contract. This allows us to receive the best price through the purchasing powers of the NJPA. With the proven reliability of the Heil product the City has experienced from the past and excellent service of Bruce Municipal, the Heil DP 5000 is the 25 yard refuse unit of choice for the City of West Allis.

If you have any questions or concerns please feel free to contact me.



DISTRIBUTORS OF MUNICIPAL AND CONTRACTOR EQUIPMENT

July 7, 2016

Mr. Jim Leu
City of West Allis
7525 W. Greenfield Ave.
West Allis, Wisconsin 53214

Dear Sir,

At this time, per your request I am happy to quote you on one (1) new 2016 Heil refuse body, Model DP-5000, 25 cubic yard as per NJPA pricing. This quotation includes/meets City of West Allis RFP #1295. Only difference is that this quote will be for 25 cubic yard capacity versus a 20 cubic yarder.

| | |
|-------------------------------------------------------------------------|-------------|
| Price of body complete per City RFP #1295 per NJPA pricing..... | \$79,603.20 |
| Add for Bruce Eq. local work. (Plow hitch, controls etc...per spec..... | 19,895.00 |
| Plus local Ziebart per spec..... | 700.00 |

I would like to thank you for allowing me the opportunity to quote you on your refuse equipment needs.

Respectfully Submitted,
BRUCE MUNICIPAL EQUIPMENT.


Jim Weedman
Sales

www.bruceeq.com

N60 W15835 Kohler Lane • Menomonee Falls, WI 53051 • (262) 252-4744 • (800) 252-4799 • (262) 252-3955

We are an Affirmative Action, Equal Opportunity Employer

Remit to: 1736 Thomas Avenue • St. Paul, MN 55104