



## Quote Valid for 90 days

**Contract:**  
**032119-**  
**VCE**
**Date:** 10/3/2022

|   |  |  |                  |
|---|--|--|------------------|
| <b>Buying Agency:</b> City of West Allis  |  | <b>Dealership:</b> Aring Equipment Company |                  |
| <b>Contact Person:</b>  |  | <b>Prepared By:</b> Dean Castona           |                  |
| <b>Phone:</b>   |  | <b>Phone:</b>                              |                  |
| <b>Email:</b>   |  | <b>Email:</b>                              |                  |
| <b>Sourcewell Product Code</b>  | D - Volvo Pricing Catalog: Wheel Loaders Large |  |                  |
| <b>A. Catalog / Price Sheet Items being purchased</b>   |  |  |                  |
| <b>Quan</b>   |  | <b>Unit Pr</b>                             | <b>Total</b>     |
| 1   | VOLVO L70H WHEEL LOADER                        | \$185,308                                  | \$185,308        |
| See next page for machine specs at List Price, Contract Discount, Machine Price                       |  |  |                  |
| TOTAL Purchase Price at Bottom of this Page   |  |  |                  |
| <b>Sourcewell Machine Price:</b>  |  |  | \$185,308        |
| <b>Additional Discount:</b>   |  |  | -\$9,800         |
| <b>Subtotal A:</b>  |  |  | <b>\$175,508</b> |
| <b>B. Sourced and/or Non-Contracted Items</b>   |  |  |                  |
| <b>Quan</b>   | <b>Description</b>                             | <b>Unit Pr</b>                             | <b>Total</b>     |
| 1   | SOURCED Gem Coupler And Bucket                 | \$18,700                                   | \$18,700         |
| 1   | SOURCED Loadrite Scale                         | \$12,200                                   | \$12,200         |
| 1   |  |  | \$0              |
| 1   |  |  | \$0              |
| 1   |  |  | \$0              |
| 1   |  |  | \$0              |
| 1   |  |  | \$0              |
| 1   |  |  | \$0              |
| <b>Subtotal B:</b>  |  |  | <b>\$30,900</b>  |
| <b>C. Freight / Installation / Ext Warranty / Trade-Ins / Other Allowances/ Miscellaneous Charges</b> |  |  |                  |
| <b>Freight</b>  |  |  | \$1,100          |
| <b>PDI</b>  |  |  | \$1,000          |
| <b>5 year 6000 hour warranty</b>  |  |  | \$11,855         |
| <b>(2) Sets of filters for L70H</b>   |  |  | \$1,089          |
|   |  |  |                  |
|   |  |  |                  |
| <b>LESS TRADE IN:</b>   |  |  |                  |
| <b>2010 Volvo L70F s/n62611</b>   |  |  | -\$30,000        |
| <b>Subtotal C:</b>  |  |  | <b>-\$14,956</b> |
| <b>Delivery Date:</b>   |  | <b>D. TOTAL PURCHASE PRICE (A+B+C):</b>    |                  |
|   |  | <b>\$191,452</b>                           |                  |

Version 19

| Description  | Part #                  | List Price |
|--|-------------------------|------------|
| Volvo L70H, Wheel Loader   | L70H                    | 234,718.00 |
| 4-Rims (3pc) for 20.5 or 600 tires   | WL21004                 | 4,346.00   |
| Engine D6J (Tier 4F) US  | WL32017                 | 0.00       |
| Fuel fill strainer   | WL30007                 | 0.00       |
| Delayed Engine Shutdown  | WL30024                 | 197.00     |
| Reversible cooling fan   | WL37001                 | 1,309.00   |
| Rimpull  | WL39501                 | 0.00       |
| Air conditioning with ACC (automatic climate control)                          | WL42001                 | 6,944.00   |
| Steering knob  | WL45001                 | 0.00       |
| Sliding window in door   | WL45003                 | 0.00       |
| ACC Fahrenheit decal only  | WL45004                 | 0.00       |
| Universal key  | WL45005                 | 0.00       |
| Secondary steering, electric   | WL45019                 | 0.00       |
| Lunch box holder   | WL45023                 | 0.00       |
| Anchorage manual   | WL45027                 | 0.00       |
| Co-pilot incl Camera   | WL45057                 | 0.00       |
| Operator Coaching Basic  | WL88201                 | 0.00       |
| LOTO, Lock out tag out   | WL53009                 | 0.00       |
| Back up alarm  | WL54001                 | 0.00       |
| EL Hydraulic 2 functions   | WL61027                 | 2,190.00   |
| Max Boom Height  | WL65013                 | 0.00       |
| Oil sampling ports   | WL71002                 | 318.00     |
| Footsteps front frame  | WL71005                 | 311.00     |
| Footstep, right side   | WL71009                 | 0.00       |
| Boom Suspension System (" Ride Control" . Includes single acting lift system.) | WL80001                 | 6,613.00   |
| Decals, English/Spanish  | WL83004                 | 0.00       |
| Cover plates, rear frame   | WL86013                 | 0.00       |
| Frame, life time warranty  | WL86041                 | 621.00     |
| CareTrack Connectivity 4 yr Subscription                                       | WL88010                 | 0.00       |
| CareTrack, GSM/Satellite   | WL88018                 | 0.00       |
| De-activate SAT  | WL88020                 | 0.00       |
| 20.5R25* L-2 Michelin Snoplus (4)  | WL20019                 | 20,817.00  |
| Full coverage fenders rear for standard tires                                  | WL22004                 | 929.00     |
| Max. fan speed, hot climate  | WL30002                 | 175.00     |
| Air precleaner, Sy-klone   | WL31002                 | 2,336.00   |
| Limited slip rear axle   | WL35001                 | 4,883.00   |
| Lockup converter   | WL39007                 | 3,489.00   |
| Premium Comfort ISRI   | WL41017                 | 3,263.00   |
| Radio BlueTooth/USB/AUX no CD  | WL43004                 | 1,051.00   |
| RH Radio mounting kit including 20 amp converter, speakers & 12v outlet        | WL44001                 | 1,106.00   |
| Armrest for ISRI premium seat  | WL45046                 | 266.00     |
| Rearview mirrors, electric/heat long arm RH                                    | WL45203                 | 733.00     |
| Automatic activation of rear work lights when reversing                        | WL50011                 | 507.00     |
| LED Power Package (must select WL50020)  | <a href="#">WL50024</a> | 6,482.00   |
| Warning Beacon, LED  | WL51003                 | 899.00     |

|   |         |                  |
|---|---------|------------------|
| EL Hydraulic 4 Functions (hydraulic and 3rd funct detent function included)                 | WL61031 | 6,815.00         |
| Separate attachment locking, std. boom  | WL64001 | 2,558.00         |
| Auto lube for standard boom   | WL70003 | 12,641.00        |
| Counterweight, logging (can't be ordered from Arvika w/ solid tires or wooden protect rims) | WL81001 | 1,564.00         |
| Tow Hitch   | WL82005 | 480.00           |
| <b>Total List Price</b>   |         | <b>\$328,561</b> |
| <b>Sourcewell % off List</b>  |         | <b>43.6%</b>     |
| <b>Sourcewell Machine Price</b>   |         | <b>\$185,308</b> |

*See Front Page of Quote for Total Purchase Price*