

11



City of West Allis Matter Summary

7525 W. Greenfield Ave.
West Allis, WI 53214

File Number	Title	Status
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R-2005-0070 Resolution In Committee

Resolution relative to accepting the proposal of Aring Equipment Co., Inc. for furnishing and delivering one (1) used Volvo Wheel Loader for a total net sum of \$98,478.00.

Introduced: 2/15/2005

Controlling Body: Public Works Committee
Adm & Finance Committee

COMMITTEE RECOMMENDATION adopted

ACTION DATE:	MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
<u>FEB 15 2005</u>		<input checked="" type="checkbox"/>	Barczak	<input checked="" type="checkbox"/>			
			Czaplewski	<input checked="" type="checkbox"/>			
			Dobrowski	<input checked="" type="checkbox"/>			
			Kopplin	<input checked="" type="checkbox"/>			
		<input checked="" type="checkbox"/>	Lajsic	<input checked="" type="checkbox"/>			
			Narlock	<input checked="" type="checkbox"/>			
			Reinke				<input checked="" type="checkbox"/>
		<input checked="" type="checkbox"/>	Sengstock	<input checked="" type="checkbox"/>			
			Vitale	<input checked="" type="checkbox"/>			
		Weigel	<input checked="" type="checkbox"/>				
		TOTAL		45	-		1

SIGNATURE OF COMMITTEE MEMBER

Chair [Signature] Vice-Chair _____ Member _____

COMMON COUNCIL ACTION adopt

ACTION DATE:	MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
<u>2-15-05</u>		<input checked="" type="checkbox"/>	Barczak	<input checked="" type="checkbox"/>			
			Czaplewski	<input checked="" type="checkbox"/>			
			Dobrowski	<input checked="" type="checkbox"/>			
			Kopplin	<input checked="" type="checkbox"/>			
		<input checked="" type="checkbox"/>	Lajsic	<input checked="" type="checkbox"/>			
			Narlock	<input checked="" type="checkbox"/>			
			Reinke	<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>
			Sengstock	<input checked="" type="checkbox"/>			
			Vitale	<input checked="" type="checkbox"/>			
		Weigel	<input checked="" type="checkbox"/>				
		TOTAL		9	-		1



City of West Allis

7525 W. Greenfield Ave.
West Allis, WI 53214

Resolution

File Number: R-2005-0070

Final Action:

FEB 15 2005

Resolution relative to accepting the proposal of Aring Equipment Co., Inc. for furnishing and delivering one (1) used Volvo Wheel Loader for a total net sum of \$98,478.00.

WHEREAS, The Purchasing/Central Services Division has reported that it has received a proposal for one (1) Volvo Wheel Loader for the Public Works Department of the City of West Allis; and,

WHEREAS, The Common Council deems it to be in the best interests of the City of West Allis that the proposal of Aring Equipment Co., Inc. be accepted; and,

WHEREAS, the Equipment Division of the Public Works Department has determined that this contract is inappropriate for competitive selection due to the low cost maintenance record and noise emission comparisons to other loaders in the fleet.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Common Council of the City of West Allis that the proposal dated January 10, 2005 submitted by Aring Equipment Co., Inc. for furnishing and delivering one (1) used Volvo L70E Wheel Loader for the total net sum of \$98,478.00 be and is hereby accepted.

BE IT FURTHER RESOLVED, that the Purchasing/Central Services Division be and is hereby authorized to enter into a contract for the aforesaid equipment.

PCSD 876

ADOPTED

February 15, 2005

Paul M. Ziehler

Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

APPROVED

February 18, 2005

Jeannette Bell

Jeannette Bell, Mayor



CITY OF WEST ALLIS

WISCONSIN

RECEIVED

FEB 10 2005

CITY OF WEST ALLIS
PURCHASING DEPT.



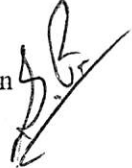
Public Works Department

MICHAEL PERTMER
Director

GORDON PAPROCKI
Superintendent
Equipment Repair Division

MEMORANDUM

TO: Gene Baietto, Purchasing

FROM: Gordy Paprocki, Equipment Repair Division 

DATE: February 9, 2005

SUBJECT: Sole Source Purchase of Volvo L70E (Rental) Wheel Loader

As they were in 1998 and 2003, Volvo wheel loaders are being held as the benchmark in our fleet today. This again is based on our findings after demonstrating, researching and reviewing current production units from CAT, Deere, Case and Volvo.

Again, areas of comparison and concern include, but are not limited to, tractive effort, physical size, road speed, operating characteristics, ergonomics, operating capacities, special features both standard and optional, serviceability, durability and cost of ownership.

In some areas the Volvos were equal to the others, but in many areas they exceeded expectations in what we currently have in our fleet and other current production equipment we reviewed. We also now have the benefit of seven years of operating experience with our current Volvo loaders. Upon reviewing the maintenance history of our current units, I found them to be the "low cost" leaders in comparison to other loaders in our fleet with nearly the same amount of operating hours. The nearest competitor has over two and a half times as many repair orders written for product related problems as the Volvos did. In addition, the repair orders that were written on the Volvos were for some very minor problems resulting in a very minimal amount of downtime. This I firmly believe to be a testimonial to the serviceability, durability and low cost of ownership attributes of the Volvo loaders.

Another area of major concern that has surfaced in recent years is noise emissions, not only the operator's exposure, but employees working around the machine as well. The Volvo loaders are exceptionally quiet operating machines, for not only the operator, but also for personnel working in the general vicinity of the loader and the public as well. The noise exposure level from these machine are so low that Dave Wepking, our Safety and Training Coordinator, has recommended the consideration of continuing to purchase Volvo loaders based solely on this information.

The other units reviewed came in at 106 to 108 DBA, and only CAT offered any type of an optional sound suppression kit, which brought the exterior noise level down to 101 DBA. The Volvo loader averages at 80 DBA.

Volvo L70E Loader
Page 2

In the department's 2005 equipment replacement budget, we have \$100,000.00 earmarked for a 2.75 cubic yard wheel loader. A unit has been made available to us from Aring Equipment, our local Volvo dealer. I have provided you with a quotation, which shows all of the detailed information on this unit, and some comparable units sold to municipal agencies in recent history. As you can see, this is an exceptional deal for the city. So with all this said and done I also recommend that it would be in the City's best interest to purchase this loader as quoted. If you should have any questions or concerns please do not hesitate to contact me.

GP/djk

cc: M. Pertmer

Aring EQUIPMENT COMPANY, INC.

13001 W. SILVER SPRING DR. • BUTLER, WI 53007

MAILING ADDRESS: P.O. BOX 912 BUTLER, WISCONSIN 53007-0912
PHONE (262) 781-3770
FAX (262) 781-3495

BRANCH OFFICES:

MADISON, WI
2405 S. Stoughton Rd.
P.O. Box 7757
Madison, WI 53707-7757
(608) 222-9111

GREEN BAY, WI
1800 N. Ashland Ave.
P.O. Box 5276
DePere, WI 54115-5276
(920) 336-3601

EAU CLAIRE, WI
2727 Alpine Rd.
P.O. Box 478
Eau Claire, WI 54702-0478
(715) 835-6133

January 10, 2005

City of West Allis
Attn: Gordy Paprocki
6300 W. McGeoch Avenue
West Allis, WI 53214

Dear Gordy,

Aring Equipment is pleased to submit a quotation to you for One Volvo L70E Wheel Loader s/n: 60526 with all standard equipment and the following options:

JRB Quick Coupler
JRB 2.75 c.y. Bucket
3rd / 4th Spool Valve
Radio & CD Player
Boom Suspension
Flashing Strobe
Air Conditioning
20.5R25 L-3 GP2B Goodyear Tires

YOUR COST F.O.B. WEST ALLIS

\$98,478.00

WARRANTY – 12 Months Bumper to Bumper

Per our discussion, this loader has approximately 60 hours on it.

For your information the most recent zero hour L70's that were bid and sold are as follows:

Town of Three Lakes \$110,875
City of Merrill \$111,500

This Volvo loader is a bargain at the quoted price and West Allis would enjoy the same reliability as if it were a zero hour machine. Please note loader quote is subject to prior sale.

Thank you for the opportunity to offer this quotation for your consideration.

If you have any questions or concerns, please give me a call.

Sincerely,



Pat Kneeland