

City of West Allis Matter Summary

7525 W. Greenfield Ave. West Allis, WI 53214

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R-2004-0162 Resolution In Committee

Resolution relative to accepting the proposal of Transport Truck Sales, Inc. for furnishing and delivering one (1) used truck chassis for a total net sum of \$43,000.00.

Introduced: 5/18/2004 Controlling Body: Public Works Committee

Adm & Finance Committee

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STANDING COMMITTEES OF THE CITY OF WEST ALLIS COMMON COUNCIL 2004

ADMINISTRATION & FINANCE

Chair: Michael J. Czaplewski Vice-Chair: Martin J. Weigel Gary T. Barczak

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City of West Allis

7525 W. Greenfield Ave. West Allis, WI 53214

Resolution

File Number: R-2004-0162

Final Action:

MAY 1 8 2004

Resolution relative to accepting the proposal of Transport Truck Sales, Inc. for furnishing and delivering one (1) used truck chassis for a total net sum of \$43,000.00.

WHEREAS, The Purchasing/Central Services Division has reported that it has received a proposal for furnishing and delivering one (1) used truck chassis for the Public Works Department of the City of West Allis; and,

WHEREAS, the Public Works Department has determined that this contract is inappropriate for competitive selection because it is used equipment.

WHEREAS, The Common Council deems it to be in the best interests of the City of West Allis that the proposal of Transport Truck Sales, Inc. be accepted.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Common Council of the City of West Allis that the proposal dated May 3, 2004 submitted by Transport Truck Sales, Inc. for furnishing and delivering one (1) used 2003 Kenworth T-300 truck chassis for the total net sum of \$43,000.00 be and is hereby accepted.

BE IT FURTHER RESOLVED, that the Purchasing/Central Services Division be and is hereby authorized to enter into a contract for the aforesaid equipment.

PCSD852

ADOPTED

Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

APPROVED

Printed on 5/10/2004



RECEIVED
MAY 1 0 2004
CITY OF WEST ALLIS
PURCHASING DEPT



Public Works Department

MEMORANDUM

MICHAEL PERTMER
Director

GORDON PAPROCKI
Superintendent
Equipment Repair Division

TO:

Purchasing Division

FROM:

Gordy Paprocki, Equipment Repair Division

DATE:

May 7, 2004

SUBJECT:

Purchase of Used Chassis for Sewer Jet

We are presented with yet another challenge in the equipment acquisition process this year. Due to escalating costs in the areas of steel, oil and manufacturing, we have been impacted by higher prices than were anticipated when the budget was put together over a year ago. The reality of this situation hit us right between the eyes on this particular unit and forced us to once again "think outside of the box". We had no choice in regards to the jetting equipment but to purchase new, as this type of equipment is virtually nonexistent in the used marketplace. After some shrewd negotiating by our new purchasing agent and trimming the specification down to the bare essentials (please do not misunderstand this statement as far as the nonessential items are concerned, due to a recent change these units are now single operator arrangements and much of the optional equipment that was eliminated was related to isolated situations that would have lent themselves to ease of operation for a single operator. After some discussion with the user division, it was agreed that these areas would be dealt with in a different manner), we were able to reduce the price of the jetting equipment leaving a minimal balance for the chassis purchase, unfortunately not nearly enough for new, which brings us yet one more time to the used truck market, and I might add at this point a supply of which has dwindled over the past few months quite dramatically due to all of the aforementioned reasons and the impact of new emission standards on the trucking industry which caused large fleets to rethink new purchase and trade-ins. Other constraints were also thrown into the mix such as finding a late model, low mile, reasonably priced truck in a heavy spec'd single axle as bid, from recent experience I knew that this would be an extremely rare combination in used, so I opted to look at standard spec'd tandem axle cab and chassis as well as tractors. My search took me once again from one end of the country to the other and all points in between as well as Canada via the Internet and trade publications. This time though I was unable to find anything suitable close to home. Taking everything that I have mentioned into consideration along with such things as modifications, additional equipment, shop time and man hours, we feel that we have come up with a candidate that is as close to perfect as humanly possible. The unit to which I am referring is a 2003 Kenworth T-300 with just under 31,000 miles.

Sewer Jet Chassis Purchase Page 2

In negotiations we are currently at \$43,000.00 delivered to us from the dealer Transport Truck Sales Inc. in Kansas City, Kansas on a truck that would sell new for something in the low to mid 60's. Due to the nature of the <u>used</u> truck concept we feel that this particular unit will be very workable for us and therefore recommend the purchase of this truck as it would be in the Department's and the City's best interests to do so under these circumstances.

If you should have any further questions or concerns in regard to this matter, please do not hesitate to contact me.

GP/djk

cc: G. Baietto

M. Pertmer