



EMERGENCY MEDICAL SERVICES

KURT ZELLMANN
ASSISTANT CHIEF

CITY of WEST ALLIS
FIRE DEPARTMENT

Date: August 28, 2017

To: The Honorable Common Council Members of the City of West Allis

From: Kurt W. Zellmann – Assistant Chief of Emergency Medical Services

Re: Request for Approval of Single Source Apparatus Repair Vendors.

Please accept this letter as a request to engage in one time single source agreements with three specialty vendors to accomplish the task of refurbishing two West Allis Fire Department pumping apparatus in the total amount of \$150,000.⁰⁰

The unique nature of this project and limited pool of vendors with both the capability and previous experience in the mitigation of corrosion on the frames of fire apparatus and their internal systems has been investigated thoroughly and is very limited. In order to accomplish this project in both a timely manner and with vendors who are familiar with the repair of this specialty equipment, the use of a single source agreement is the most practical approach to these ends.

Summation of provided pricing:

Three external vendors were engaged for the initial pricing of this project and one internal, the West Allis City Yards. One private vendor, Futureworks of Eldorado WI declined to quote after seeing pictures of the required repairs. Futureworks has significant experience in corrosion remediation of over the road trucks and has completed remediation and repair of one emergency vehicle. The experience with that emergency vehicle and the observed scope of the repairs to the WAFD equipment resulted in the no quote. The scope of the required repairs also exceeds the current capabilities of the West Allis City Yards so it was not possible to do this work internally. Pierce Fire Apparatus of Appleton WI, has a detected refurbishment division and the pricing they submitted for the engines is attached for comparison. As a result of in person inspections by the three companies below we have arrived at the submitted estimates.

The corrosion repair work on Engine 63 the 2010 Pierce Impel will be performed by Marengo Auto Body of Marengo, IL as quoted. The hose bed removal; water tank cradle repair corrosion repair and fabrication work on Engine 61 the 2005 Pierce Dash will be completed by Custom Fab and Body Works of Marion, WI. The emergency lighting upgrades and repairs to the scene lighting for both Engine 61 and Engine 63 will be completed by Emergency Lighting and Electronics of Waukesha, WI. By dividing the work among the vendors we were able to get the best possible pricing for each vehicle and system to be repaired.

The best price quotes from each vendor are attached as references to this document.

Approval of this request will allow for the immediate scheduling and launch of this project and will prevent any further delay. The sandblasting portion of the repairs is performed outside at both vendors and inhospitable fall weather can lead to additional delays and cost increases for the project.

The values below are estimates and may fluctuate based on the conditions as the vehicles are actually found upon disassembly. Overall the total cost of the project is not expected to exceed the total of \$150,000.⁰⁰

Authorization is hereby respectfully requested to allow the City of West Allis Fire Department to execute the remediation of WAFD Engines 61 and 63 as outlined in the quote documents. The vendors selected to perform the required steps of this critical project are listed below.

Engine 61 corrosion remediation & system repair

Custom Fab and Body Works

158 US Highway 45
P.O. Box 125
Marion, WI 54950

In the estimated amount of **\$59,787.00**

Emergency Lighting & Electronics, LLC

S40 W24211 Rockwood Way
Waukesha, WI 53189

In the estimated amount of **\$19,085.09**

Total Engine 61 Cost \$78,872.09

Engine 63 corrosion remediation & system repair

Marengo Auto Body and Glass

822 West Grant Highway
Marengo, IL 60152

In the estimated amount of **\$35,500.00**

Emergency Lighting & Electronics, LLC

S40 W24211 Rockwood Way
Waukesha, WI 53189

In the estimated amount of **\$10,054.13**

Total Engine 63 Cost \$45,554.13

Total Project Cost Estimates for E61 & E63

\$124,426.22

Plus a buffer for project unknowns for both Engines of \$25,573.78

Resulting in a Grand Total of \$150,000.00

APPROVED BY: _____

DATE: _____



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