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CITY OF WEST ALLIS
PURCHASING DEPT



DEPARTMENT OF PUBLIC WORKS

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Director

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MEMORANDUM

TO: Gene Baietto, Purchasing

FROM: Gordy Paprocki, Fleet Services 

DATE: January 25, 2008

SUBJECT: Sole Source Purchase of Regenerative Air Street Sweeper

In the 2008 capital equipment budget for the Storm Water Utility, \$200,000 was appropriated for the purpose of purchasing a regenerative air street sweeper. These funds were budgeted at that point in time with the intent of purchasing a **NEW** unit. In an ongoing effort to conserve funds, time was put into researching the existence of a slightly used or demonstrator unit among the current manufacturers of this equipment. This process has proven to work well for us in other equipment applications over the past few years so we have no reason to doubt that it would be well applied in this situation as well.

After making inquiries with several vendors involved in this arena, we did in fact find two manufacturer demonstrator units that would meet our needs, one from Tymco which was out on the east coast, and one from Elgin which is currently at the local dealer. The criteria that we used was based on our standard specification for the sweeper module and our standard chassis specification which was for a pre-emission engine on a Freightliner M2-106 conventional chassis which mirrored the rest of the Public Works Fleet. Both of these units meet that request. No other manufacturers were able to provide a demonstrator unit at this time or at any point in the near future. Both vendors pursued the availability of their respective units for sale. The Tymco dealer found that their unit had an existing sale order written on it and later found that in fact it was sold. The only other unit available is the Elgin Crosswind unit located at Bruce Municipal Equipment. After some discussion with Mike Pertmer and John Krzyzaniak, we had determined that this unit would meet our requirements for a sweeper. I was then directed by Mike Pertmer to pursue the purchase of this unit. I proceeded to contact the vendor and he provided us with a price quote on this unit that reflected a savings to the City of approximately \$15,000 to \$20,000 over a brand new "ordered out" unit, which by the way would only be available with a current emission engine which is something we wanted to

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avoid on this particular piece of equipment until such a time that we are confident that all of the operation and maintenance issues that currently exist with these engine and after-treatment devices have been solved.

With that all said and done, we are recommending that it would be in the Department of Public Works and the City of West Allis' best interests to purchase the Elgin Crosswind demonstrator sweeper from Bruce Municipal Equipment for the quoted price of \$156,571.00. Your cooperation in this matter would be greatly appreciated. If you should have any further questions or concerns please do not hesitate to contact me.

cc: M Pertmer