

City of West Allis Matter Summary

7525 W. Greenfield Ave. West Allis, WI 53214

File Nur	nber	Title		St	tatus		
R-201	0-0170	Resolution		In	troduced	9	-
		Resolution relative subsequent study exceed \$7,500.	re to approving ar on the Other Pos	n Agreement w t Employee Be	rith Key Benefit enefit (OPEB) V	t Concepts for convaluation in an an	mpletion of a nount not to
		Introduced: 8/3/20	10		ontrolling Body:	Administration &	Finance
•						nistration & Financ	ce Committee
COMMITTEE I	RECOMN	MENDATION _	adoption	``			
A CITION	MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
ACTION DATE:		-	Barczak				
		-	Czaplewski Kopplin				
UG 0 3 2010	X		Lajsic				-
			Narlock	V			
		X	Reinke	5			
			Roadt				
-		-	Sengstock Vitale				
•			Weigel				
				1 İ			1
			TOTAL				
SIGNATURE OF	COMMI	TTEE MEMBE	ER .		Jes.		
Chair Chair	Nofel	Vice-	Chair		Memb	er	
COMMON COU	INCIL A	CTION	AD	OPT			•
ACTION	MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
DATE: 0040			Barczak	V			
3 7010 -			Czaplewski Kopplin				
	V		Lajsic			1	
			Narlock	V		ė.	
-			Reinke	1			
· -			Roadt	1	,		
· -			Sengstock	1	8		1
-			Vitale Weigel	./		1:	/
-		*	Weigei	Q.			
			TOTAL	9			1

bimbo wood

CILK OF WEST ALLIS COMMON COUNCIL STANDING COMMITTEES OF THE

SAFETY & DEVELOPMENT

PUBLIC WORKS

ADMINISTRATION & FINANCE

Chair: Thomas G. Lajsic Vice-Chair: Richard F. Narlock Kurt E. Kopplin Rosalie L. Reinke Vincent Vitalc Chair: Gary T. Barczak Vice-Chair: Martin J. Weigel Michael J. Koadt Daniel J. Roadt James W. Sengstock Chair: Kurt E. Kopplin Vice-Chair: Vincent Vitale Thomas G. Lajsic Richard F. Narlock Rosalic L. Reinke

ADVISORY

Chair: Rosalie L. Reinke Vice-Chair: Daniel J. Roadt Kurt E. Kopplin Richard F. Marlock Vincent Vitale

LICENSE & HEALTH

Chair: Michael J. Czaplewski Vice-Chair: James W. Sengstock Gary T. Barczak Daniel J. Roadt Martin J. Weigel



City of West Allis

7525 W. Greenfield Ave. West Allis, WI 53214

Resolution

File Number: R-2010-0170

Final Action:

AUG 0 3 2010

Sponsor(s):

Administration & Finance Committee

Resolution relative to approving an Agreement with Key Benefit Concepts for completion of a subsequent study on the Other Post Employee Benefit (OPEB) Valuation in an amount not to exceed \$7,500.

WHEREAS, the Government Accounting Standards Bureau (GASB) requires public entities to complete an actuarial liability study of Other Post Employee Benefit (OPEB) valuation; and,

WHEREAS, Key Benefit Concepts completed the original OPEB valuation study for the City in February 2009 (January 1, 2008 valuation date); and,

WHEREAS, every two years the OPEB valuation needs to be updated; and,

WHEREAS, the subsequent studies are more complex than the initial studies and require more work than merely updating employees, which result in almost a complete redoing of the first report; and,

WHEREAS, Key Benefit Concepts is uniquely qualified to perform this subsequent valuation study because of it having done the initial study and its familiarity with the City's other post employee benefit plans, justifying this selection on a sole source basis; and,

WHEREAS, Key Benefit Concepts has quoted a reasonable price of \$7,500 to do this OPEB Subsequent Valuation Study.

NOW, THEREFORE, BE IT RESOLVED by the Common Council of the City of West Allis that the attached Agreement between the City and Key Benefit Concepts be and is hereby approved.

BE IT FURTHER RESOLVED by the Common Council of the City of West Allis that the proper City officials are hereby authorized and directed to execute said agreement on behalf of the City.

ADM\ORDRES\ADMR397

,	• • • • •			 	

ADOPTED

AUG 0 3 2010

Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

APPROVED

8/6/10

Dan Devine, Mayor

		ta en	

Subsequent OPEB Valuation for the City of West Allis

Previous Study

Key Benefit Concepts completed an actuarial liability study for the City of West Allis (City) in February 2009. The study had a valuation date of January 1, 2008. We provided the City with a detailed standard valuation. On pages 4 is the summary of benefits for which we based the City's previous valuation. If the benefits remained the same, we anticipate our fees for an updated detailed valuation to be between \$7,200-\$7,500.

New Study

Subsequent studies are more complex than initial studies and require more work than merely updating terminated employees and new hires. The retirement, termination and addition of employees can change the demographics of a group (i.e. average age and years of service, average age of medical plan participant). These demographics are critical in the calculation of the liabilities, particularly in that of the implicit rate subsidy. In other words, when performing a subsequent study, regardless if it is the actuary that performed the prior valuation or another actuary, calculation of the liabilities is performed as of the new valuation date, based upon the actives and retirees of the City as of this new valuation date and their associated demographics. So, in this regards, it is as if we are performing an initial study all over again.

Reconciliation: Additionally, subsequent studies must provide reconciliation of the newly calculated liabilities to those previously calculated. This means calculating the impact of all the gain and/or losses in the years between the 2 studies. This includes calculation of the gain/loss resulting from updating the rate of retirement assumptions, mortality, termination and disability rates. The Wisconsin Retirement System (WRS) WRS rates used in the City's prior study were based upon the WRS 2005 report which may need to be modified in the updated valuation.

<u>Discount/Interest Rate</u>: In our initial valuation, calculation of the City's OPEB liabilities was based upon a discount rate of 5% (as the expected yield on general assets) used in this valuation in calculating the OPEB liabilities. Use of this rate was built upon the assumption that the City would continue to fund its retiree medical benefits out of its general fund assets rather than establish a trust to fund its liability.

If, in fact, the City has, since the prior valuation, not only established a Trust but has also partially or fully-funded their ARC, a higher discount rate (5½% if the City had partially-funded their ARC and even as high as 6%or 6½% reflecting a yield on long-term investments, if the Trust is fully funded) may be more fitting which in turn could result in a significant change in liability.

However, GASB does not require that public entities fund their ARC nor do they require establishment of a Trust. As such, the City may not have established a Trust or one may have been established but the City is not fully-funding their ARC. In both cases, use of the 5% discount rate may continue to be appropriate. Regardless of the discount rate to be used in the valuation, for illustrative purposes, our subsequent valuation will

	Y				· · · · · · ·	ÿ.	

illustrate the City's obligation based upon three discount rates in order to identify the impact of funding and use of discount rates.

Change in Benefits: Assuming that the there is no change in the City's benefits allows us to use some of the prior programming foundation created during the initial valuation as a template. However, while there may be a time-savings from reuse of these programming foundations; it is greatly offset by the additional work required in a subsequent study. Since it has been several years since the previous study and there is as much, if not more work/time involved in the process, keeping the fee the same as the previous study, is in fact a value to the City.

Timetable

Below is a 12-week timetable for the completion of the post employment benefits as proposed.

				City	of West	Allis					
		Other	Post En	nployme	ent Bene	efit Valua	tion Tim	neline			
	П					Weeks					
	П	1 & 2	<u>3</u>	4	<u>5&6</u>	7	8	9	<u>10</u>	11	12
Data Collection											
Data set up and determination	H										
of assumptions											
Verification of eligibility		200 00 10 10 10 10 10 10 10 10 10 10 10 1									
And assumptions											-
Actuarial valuation of											
benefits for eligible participant						***************************************					
Verification of results &											
and finalization	\square										
Preparation of report and											
presentation of findings											

Assuming that all data is obtained from the City within 3 weeks of acceptance, the valuation will be completed within the approximate 12 week timetable noted above.

, · · · · ·	the second	ĸ

KBC's Consulting Team

We are pleased to inform you that the same team of highly qualified, experienced professionals will provide the new valuation for the City. Linda Mont is a senior consultant and managing member. As such, she is responsible for signing agreements and overseeing all work performed. Manal Rizek will be the primary contact once the proposal is accepted. She is the actuarial consultant leading the team working on this project under the guidance of Ted Windsor our chief actuary who will be certifying the final report.

<u>Fees:</u> The fees for service is expected to be within the fee range shown, but shall be no more than the higher fee noted in the range. This allows for discrepancies in the benefit summaries and/or modifications to the valuation as determined at acceptance.

Subsequent Actuarial Valuation	on Fee Range
Standard Detailed OPEB Valuation	\$ 7,200 - \$ 7,500

Above fee is valid if accepted with 3 months of issuance.

Subsequent studies and alterations are not included in the above noted fee range.

Review and Report: Our fees include a telephonic review of the draft report and preparation of an electronic version of the report and 2 hard copies of the final valuation report.

<u>City Visit:</u> Many Cities do not require a presentation with the subsequent study. Thus, the subsequent valuation <u>does not</u> include a visit to the City to present the finalized report. However, this service is available at an additional cost. Please contact us if you should like a presentation.

<u>Invoicing</u>: Statements for work completed will be invoiced when a draft valuation is provided to the City. Payment is due upon receipt. Subsequent invoices will be sent if additional services are requested.

Proposal Acceptance

If the City wishes to have an updated study at this time:

 Please sign and return the attached acceptance form and we will begin a subsequent liability study upon acceptance.

If changes have been made to your City's post employment benefits, and the City is interested in an updated study at this time:

- o Please sign the attached acceptance as noted and <u>make the changes on the</u> benefit summaries.
- We will review the changes and reply with modifications to our fees, if needed, based upon the noted benefit changes.

* 0 · 0 · 0		* 9	* * *	,

Acceptance

This forms an agreement between the City of West Allis and Key Benefit Concepts, LLC.

OPEB Valuation: The City accepts KBC's proposal for the Standard Detailed OPEB valuation.
Please check one box below: ☐ The Post Employment Benefit Summaries as provided in this proposal, accurately and completely reflect the retirement benefits offered by the City.
☐ The Post Employment Benefit Summaries accurately and completely reflect the retirement benefits offered by the City given the modifications made by the City and noted with this acceptance. (Please mark changes on page 4.)
Please indicate if the City is: ☐ Fully-funded
☐ Self-Insured
City of West Allis
Rush Tiebler
Paul Ziehler; CAO, Clerk/Treasurer
<u>August 6, 2010</u> Daté

Facsimiles of acceptance signatures shall be as valid as the original signatures.

			* > - + ,	*	

City of West Allis
Summary of Post Employment Benefits

Police, Fire, Local 80 Clerical, Local 80 Public Works, Engineers, Nurses and Non-Union

Eligibility	OPEB Benefit
Eligible for retiree coverage after retiring from the City at age 55 (age 50 for Protective Services or earlier for disability retirement); must have a	Continued Medical Coverage: At retirement, the City will pay 95% of the premium frozen at the rate of retirement. Thus, any increases in premium costs are passed onto the retiree.
minimum of 10 years of service and be receiving a pension annuity from the City of West Allis	At age 65, the City will revert to paying 50% of the premium cost and the retiree is responsible for the other 50%. Coverage continues until the retiree stops paying their portion of the premium or the retiree dies.
	The City benefit after age 65 includes the prescription drug coverage.

Please confirm:

The City currently has approximately 523 retired employees on their	plan
and another 90 that are eligible, but not on the plan.	
There are currently approximately 531 active employees.	
The City has a PPO and Standard Health Plan-both of which are	self-
funded	





City of West Allis

7525 W. Greenfield Ave. West Allis, WI 53214

Resolution

File Number: R-2010-0170

Final Action:

AUG 0 3 2010

Sponsor(s):

Administration & Finance Committee

Resolution relative to approving an Agreement with Key Benefit Concepts for completion of a subsequent study on the Other Post Employee Benefit (OPEB) Valuation in an amount not to exceed \$7,500.

WHEREAS, the Government Accounting Standards Bureau (GASB) requires public entities to complete an actuarial liability study of Other Post Employee Benefit (OPEB) valuation; and,

WHEREAS, Key Benefit Concepts completed the original OPEB valuation study for the City in February 2009 (January 1, 2008 valuation date); and,

WHEREAS, every two years the OPEB valuation needs to be updated; and,

WHEREAS, the subsequent studies are more complex than the initial studies and require more work than merely updating employees, which result in almost a complete redoing of the first report; and,

WHEREAS, Key Benefit Concepts is uniquely qualified to perform this subsequent valuation study because of it having done the initial study and its familiarity with the City's other post employee benefit plans, justifying this selection on a sole source basis; and,

WHEREAS, Key Benefit Concepts has quoted a reasonable price of \$7,500 to do this OPEB Subsequent Valuation Study.

NOW, THEREFORE, BE IT RESOLVED by the Common Council of the City of West Allis that the attached Agreement between the City and Key Benefit Concepts be and is hereby approved.

BE IT FURTHER RESOLVED by the Common Council of the City of West Allis that the proper City officials are hereby authorized and directed to execute said agreement on behalf of the City.

ADM\ORDRES\ADMR397

ADOPTED

AUG 0 3 2010

Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

APPROVED <u>8/6/10</u>

Subsequent OPEB Valuation for the City of West Allis

Previous Study

Key Benefit Concepts completed an actuarial liability study for the City of West Allis (City) in February 2009. The study had a valuation date of January 1, 2008. We provided the City with a detailed standard valuation. On pages 4 is the summary of benefits for which we based the City's previous valuation. If the benefits remained the same, we anticipate our fees for an updated detailed valuation to be between \$7,200-\$7,500.

New Study

Subsequent studies are more complex than initial studies and require more work than merely updating terminated employees and new hires. The retirement, termination and addition of employees can change the demographics of a group (i.e. average age and years of service, average age of medical plan participant). These demographics are critical in the calculation of the liabilities, particularly in that of the implicit rate subsidy. In other words, when performing a subsequent study, regardless if it is the actuary that performed the prior valuation or another actuary, calculation of the liabilities is performed as of the new valuation date, based upon the actives and retirees of the City as of this new valuation date and their associated demographics. So, in this regards, it is as if we are performing an initial study all over again.

Reconciliation: Additionally, subsequent studies must provide reconciliation of the newly calculated liabilities to those previously calculated. This means calculating the impact of all the gain and/or losses in the years between the 2 studies. This includes calculation of the gain/loss resulting from updating the rate of retirement assumptions, mortality, termination and disability rates. The Wisconsin Retirement System (WRS) WRS rates used in the City's prior study were based upon the WRS 2005 report which may need to be modified in the updated valuation.

<u>Discount/Interest Rate</u>: In our initial valuation, calculation of the City's OPEB liabilities was based upon a discount rate of 5% (as the expected yield on general assets) used in this valuation in calculating the OPEB liabilities. Use of this rate was built upon the assumption that the City would continue to fund its retiree medical benefits out of its general fund assets rather than establish a trust to fund its liability.

If, in fact, the City has, since the prior valuation, not only established a Trust but has also partially or fully-funded their ARC, a higher discount rate (5½% if the City had partially-funded their ARC and even as high as 6% or 6½% reflecting a yield on long-term investments, if the Trust is fully funded) may be more fitting which in turn could result in a significant change in liability.

However, GASB does not require that public entities fund their ARC nor do they require establishment of a Trust. As such, the City may not have established a Trust or one may have been established but the City is not fully-funding their ARC. In both cases, use of the 5% discount rate may continue to be appropriate. Regardless of the discount rate to be used in the valuation, for illustrative purposes, our subsequent valuation will

* ,

illustrate the City's obligation based upon three discount rates in order to identify the impact of funding and use of discount rates.

<u>Change in Benefits</u>: Assuming that the there is no change in the City's benefits allows us to use some of the prior programming foundation created during the initial valuation as a template. However, while there may be a time-savings from reuse of these programming foundations; it is greatly offset by the additional work required in a subsequent study. Since it has been several years since the previous study and there is as much, if not more work/time involved in the process, keeping the fee the same as the previous study, is in fact a value to the City.

Timetable

Below is a 12-week timetable for the completion of the post employment benefits as proposed.

	 		City	of West	Allis					
	Other	Post Er	nployme	ent Bene	efit Valuat	ion Tin	neline			
	Weeks									
	<u>1 & 2</u>	3	4	<u>5&6</u>	<u>7</u>	8	9	<u>10</u>	11	<u>12</u>
Data Collection										
Data set up and determination										
of assumptions										
Verification of eligibility										
And assumptions						Mary Sandy Assess				
Actuarial valuation of										
benefits for eligible participant										
Verification of results &										
and finalization										
Preparation of report and										
presentation of findings										

Assuming that all data is obtained from the City within 3 weeks of acceptance, the valuation will be completed within the approximate 12 week timetable noted above.

KBC's Consulting Team

We are pleased to inform you that the same team of highly qualified, experienced professionals will provide the new valuation for the City. Linda Mont is a senior consultant and managing member. As such, she is responsible for signing agreements and overseeing all work performed. Manal Rizek will be the primary contact once the proposal is accepted. She is the actuarial consultant leading the team working on this project under the guidance of Ted Windsor our chief actuary who will be certifying the final report.

<u>Fees:</u> The fees for service is expected to be within the fee range shown, but shall be no more than the higher fee noted in the range. This allows for discrepancies in the benefit summaries and/or modifications to the valuation as determined at acceptance.

Subsequent Actuarial Valuati	on Fee Range
Standard Detailed OPEB Valuation	\$ 7,200 - \$ 7,500

Above fee is valid if accepted with 3 months of issuance.

Subsequent studies and alterations are not included in the above noted fee range.

Review and Report: Our fees include a telephonic review of the draft report and preparation of an electronic version of the report and 2 hard copies of the final valuation report.

<u>City Visit:</u> Many Cities do not require a presentation with the subsequent study. Thus, the subsequent valuation <u>does not</u> include a visit to the City to present the finalized report. However, this service is available at an additional cost. Please contact us if you should like a presentation.

<u>Invoicing</u>: Statements for work completed will be invoiced when a draft valuation is provided to the City. Payment is due upon receipt. Subsequent invoices will be sent if additional services are requested.

Proposal Acceptance

If the City wishes to have an updated study at this time:

 Please sign and return the attached acceptance form and we will begin a subsequent liability study upon acceptance.

If changes have been made to your City's post employment benefits, and the City is interested in an updated study at this time:

- o Please sign the attached acceptance as noted and <u>make the changes on the benefit summaries</u>.
- We will review the changes and reply with modifications to our fees, if needed, based upon the noted benefit changes.

Acceptance

This forms an agreement between the City of West Allis and Key Benefit Concepts, LLC.

ODED V. L. W
OPEB Valuation: The City appears KPC's prepagal for the Standard Bata'lla LOPEB and at
The City accepts KBC's proposal for the Standard Detailed OPEB valuation.
Please check one box below:
☐ The Post Employment Benefit Summaries as provided in this proposal,
accurately and completely reflect the retirement benefits offered by the City.
M The Deat Francisco (D. 1810)
The Post Employment Benefit Summaries accurately and completely reflect the retirement benefits offered by the City given the modifications made by the City
and noted with this acceptance. (Please mark changes on page 4.)
see Next page
Please indicate if the City is:
☐ Fully-funded
⊠ Self-Insured
City of West Allis
1 AC 1
Wall Loaller
Paul Ziehler; CAO, Clerk/Treasurer
du Zionior, OAO, Olero Heasulei
lugust 6, 2010
Daté Caracian Caracia

Facsimiles of acceptance signatures shall be as valid as the original signatures.

. . .

City of West Allis

Summary of Post Employment Benefits

Police, Fire, Local 80 Clerical, Local 80 Public Works, Engineers, Nurses and Non-Union

B Benefit
nued Medical Coverage: At retirement, the City ay 95% of the premium frozen at the rate of ment. Thus, any increases in premium costs are ed onto the retiree. 1 Below e 65, the City will revert to paying 50% of the ium cost and the retiree is responsible for the 50%. Coverage continues until the retiree stops g their portion of the premium or the retiree dies. City benefit after age 65 includes the prescription coverage.
i .

Please confirm:

- The City currently has approximately 523 retired employees on their plan and another 90 that are eligible, but not on the plan. Total about 598 on Plan 510 participations
- There are currently approximately 531 active employees. About 535
- ☑ The City has a PPO and Standard Health Plan—both of which are self-funded

DNeep to discuss the 95% on 5% And than premium cost increases to see how done. In year 1:+ would be the 5%-- AND than it premium goes up \$100 The \$100 Is charged plus the 5% of the premium ont year of retirement.

(2) AGE 65 the 50% IS for the PPO plan on the Standard plan The calculation IS fremium minus major medical than times 50%