



## MEMORANDUM

TO: Gene Baietto, Purchasing Manager

From: Michael G. Rushmer, Superintendent of Forestry

Date: 12/22/2011

Subject: Tree-age and injection ports purchase

This memorandum is to recommend the sole source purchase of the product "Tree-age" and the injection ports to inject the product. Tree-age is the product Forestry has used for the past three years to treat the City's ash trees to manage the exotic invasive insect the emerald ash borer. Tree-age is a patented product produced by Syngenta for the ArborJet Company. This is the only source for this formulation of the chemical Emamectin Benzoate. ArborJet is raising their prices by five percent as of January 1, 2012. We have been purchasing this product from John Deere Landscapes as they have provided the best pricing. They have agreed to provide the above products at 2011 pricing in a single purchase. This purchase of 65 liters Tree-age and 80 bags of ports at a cost of \$34,020 will save the City approximately \$1700. You will find their pricing to be fair and reasonable. I respectfully request your approval of this product from this vendor. Thank You