



West Allis LED Lighting Memo
City of West Allis

17-1034.00

July 27th, 2017



July 27, 2017

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West Allis City Hall
7525 W Greenfield Ave
West Allis, WI 53214

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Introduction

The purpose of this memo is to report the findings of the West Allis Lighting Survey performed by Harwood Engineering and to summarize the potential energy and cost savings resulting from a fluorescent lighting to energy-efficient light-emitting diode (LED) lighting conversion. Ten West Allis municipal buildings were covered in the survey: the Health Department building, the Department of Public Works building, the Senior Center, City Hall, the Police Department building, the Library, the Fire Administration building, and Fire Stations #1, #2, and #3. On each survey walkthrough, Harwood used original building plans to count and confirm light fixture types, type and number of lamps, hours of use, and room lighting controls. Every accessible room was included in the survey, and, whenever inaccessible, building records were used to infer survey information.

Using the information gathered, Harwood examined three different types of LED replacements. The replacements are described as follows:

- LED fixture replacement—a full lighting redesign where existing light fixtures are demolished and replaced with energy-efficient LED fixtures.
- LED plug and play lamp replacement—fluorescent lamps are removed from their fixtures and replaced with LED lamps.
- LED line voltage replacement—the ballast (a device that regulates voltage) connected to a fluorescent fixture is removed and the fixture is converted to run at full line voltage. An LED lamp is then installed into the fixture.

Survey Summaries

Health Department

The Health Department building's fixtures are good candidates for LED plug and play or line voltage retrofit since they are still in good condition. Occupancy sensors would be a good fit in exam rooms and the open offices. Fixture replacements will be required for the high-bay fixtures in the vestibules

Department of Public Works

Of all the buildings surveyed, the fixtures in the Public Works Building are in the roughest condition. Fixtures were added as needed throughout the building, and most are standard 4' fluorescent strip fixtures with one or two lamps. The fixtures in the garages are 4 lamp fluorescent high bays which are good candidates to be replaced with more efficient LED high bay fixtures.

City Hall

Similar to the Health Department, the majority of City Halls fixtures are in good working order—especially those in the more recently renovated parts of the building. This is another good location for LED retrofit of existing fixtures. The common council chambers were surveyed, but were not included in calculations because many of the fixtures are decorative, and LED replacement lamps are incompatible. Private and open offices are good candidates for occupancy sensors within the building.



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Senior Center

The Senior Center's fixtures are older, but have been well-maintained, show few signs of wear, and are good candidates for LED retrofit. Fixtures are not in need of replacement. Given the sporadic schedule of classes, each community room could benefit from automatic lighting controls. One mechanical room in the basement was inaccessible, but the plans were mostly accurate throughout the rest of the building.

Police Department

The Police Department has newer fixtures than most of the other buildings surveyed. Few fixtures were in need of replacement, but one location was in the shooting range where double-head halogen fixtures are mounted horizontally on the sound baffling suspended from the ceiling. Occupancy sensor candidates should include the garage and open office areas. One high security area was inaccessible during the survey, and plans were used to predict lighting and usage in that case.

Library

There are a number of fixtures in the Library that should be under consideration for replacement. The sodium lights in the lobby and the high-bay fluorescent in the main floor can offer plenty of energy savings if replaced with LED fixtures. The other fixtures in the building are in good condition and can be retrofitted fairly easily. The staff areas could benefit from occupancy sensors to allow the lighting to dim or switch off when the rooms are vacant.

Fire Administration

The Fire Administration building has modern fixtures which are in very good condition. LED retrofits would allow for greater energy efficiency and suit this building well. Occupancy sensors could go in the offices, locker rooms, and fitness center.

Fire Station #1

Fire Station #1 has older fixtures and the apparatus bay strip fixtures may be good candidates for LED replacements. The common areas are in need of updated lighting, and the fixtures are appropriate for LED retrofit. Occupancy sensors can go in the locker rooms and common areas.

Fire Station #2

The fixtures in Station #2 appeared to be in the best condition of the three stations and are perfect candidates for LED retrofit. The apparatus bay strip fixtures, like Station #1, could be replaced with LED replacements to offer better efficiency in that area.



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Fire Station #3

Station #3 has many fixtures in need of an update. The surface mount square fixtures in the corridors will require full replacement as the lamps are costly and there are no LED retrofit equivalents. The apparatus bay has similar fixtures to stations #1 and #2 and is therefore a good candidate for fixture replacements, and the strip lighting in the basement is fitted with very inefficient T-12 linear fluorescent lamps.

The end of this memo has an appendix that contains the calculations for all surveyed building. Full results are available by request and were not attached due to length.

Results

Using the data gathered from the survey, Harwood then estimated the kilowatt-hour (kWh) savings for each replacement type and calculated the cost savings based on each building's WE Energies rate. On top of the rate savings, LED lamps also carry fewer yearly maintenance costs than fluorescent lamps as LEDs need to be replaced far less often. From these values, we found the total cost savings for each building.

Harwood Engineering then discussed the project with multiple lighting representatives and electrical contractors. From those discussions, estimates on equipment and installation costs were obtained. Using a per fixture equipment and construction cost, we found the total cost of replacement for each building.

Lastly, we investigated Focus on Energy Wisconsin lighting rebates. The incentives come in two varieties: prescriptive incentives, and custom incentives. Prescriptive incentives are typically a simple rebate on the cost of each new fixture based on the fixture-type being replaced. Custom incentives are more personalized and take all aspects of a project into account and typically are calculated based on energy in kWh saved.

Using the above factors we have calculated the payback period for each building under all three LED replacement options, and, based on that information, as well as feedback from electrical contractors and West Allis maintenance personnel, we suggest moving forward with an LED line voltage replacement in every compatible fixture. In the few fixtures that are not compatible and for the high-bay fixtures, we recommend a full LED fixture replacement.

The benefits from LED line voltage replacements are many. Line voltage replacements have great payback periods across the board, make use of existing fixtures, and remove a possible point of failure in the fixture—the ballast. Most importantly, line voltage replacements make it easier for maintenance to deal with lamp replacement as each fixture is under the same voltage and there is far less danger of installing an incorrect lamp, which could cause an electric shock or fire.

The tables below contain estimated paybacks and installation costs of the hybrid Line Voltage LED/fixture replacement for each building.



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Line Voltage Replacement		
	Payback (Years)	
Building	Prescriptive Incentive	Custom Incentive
Health Department	3.29	2.93
Senior Center	3.78	3.61
Fire Station 3	3.69	3.82
Police Department	4.66	4.01
Library	4.62	4.06
City Hall	5.34	4.84
Fire Station 2	4.76	4.87
Fire Department Administration	5.66	5.05
Fire Station 1	5.25	5.29
Department of Public Works	8.18	8.51

Table 1: Comparison of Estimated Line Voltage/Fixture Replacement Paybacks by Incentive Type

Line Voltage Replacement		
Building	Installation Cost	Savings (per year)
Police Department	\$72,547.00	\$14,634.00
Library	\$63,290.00	\$12,589.00
City Hall	\$56,176.00	\$9,850.00
Department of Public Works	\$87,470.00	\$9,706.00
Senior Center	\$20,332.00	\$5,011.00
Fire Station 2	\$23,020.00	\$4,307.00
Health Department	\$14,401.00	\$4,043.00
Fire Station 3	\$12,270.00	\$2,970.00
Fire Station 1	\$13,204.00	\$2,282.00
Fire Department Administration	\$13,216.00	\$2,197.00

Table 2: Estimated Installation Costs and Cost Savings of hybrid Line Voltage/Fixture Replacement



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Conclusion

Harwood Engineering recommends seeking the highest Focus on Energy incentive through Line Voltage LED replacement following the below 2-year plan:

2 Year Plan		
	Building	Estimated Cost
Year One	City Hall	\$56,176.00
	Health Department	\$14,401.00
	Library	\$63,290.00
	Senior Center	\$20,332.00
	Fire Station #2	\$23,020.00
	5 Buildings	\$177,219.00
Year Two	Fire Station #1	\$13,204.00
	Fire Station # 3	\$12,270.00
	Fire Department Administration	\$13,216.00
	Police Department	\$72,547.00
	Department of Public Works	\$87,470.00
	5 Buildings	\$198,707.00
Overall Total	10 Buildings	\$375,926.00

Table 3: Recommended 2 Year Plan

The above plan takes both payback period and cost savings into account, while ensuring that all stakeholders are being addressed. It also considers the best methods to maximize received Focus on Energy incentives.

In most of the buildings, custom Focus on Energy incentives are greater than prescriptive incentives. This is due to the City of West Allis qualifying for the Comprehensive Lighting Initiative, which allows for municipalities to receive a greater incentive rate if 75% or more of the fixtures in a building are upgraded and automatic lighting controls are included in the design. In buildings such as the Fire Stations, where prescriptive incentives are greater, automatic controls will not be necessary for incentives, though they are still recommended.

If the project is approved and can begin before the end of the year, the next step will be gaining Focus on Energy pre-approval, which can be applied for using the calculations Harwood Engineering has prepared for Year One. Pre-approval guarantees incentives under the current structure which ensures that rebates will not change in the short term with Focus on Energy program adjustments. With the incentives



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guaranteed, annotated plans of the buildings can be drawn up with fixture replacements designated and specified, and the project can begin bidding.

We at Harwood Engineering are delighted to have the opportunity to work with the City of West Allis, and look forward to serving the project in all capacities. If you have any questions, comments, or requests for copies of survey results and calculations, please feel free to contact us using the information at the bottom of the document, or email at logan.brick@hecl.com.

Appendix

The attached tables are the custom incentive calculation summaries for each building. Due to the amount of fixtures in some buildings, two tables extend across multiple pages. Each table is labeled and they are in the following order:

1. West Allis Health Department (1 page)
2. West Allis Department of Public Works Building (1 page)
3. West Allis City Hall (2 pages)
4. West Allis Senior Center (1 page)
5. West Allis Police Department (2 pages)
6. West Allis Library (1 page)
7. West Allis Fire Administration Building (1 page)
8. West Allis Fire Station #1 (1 page)
9. West Allis Fire Station #2 (1 page)
10. West Allis Fire Station #3 (1 page)



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West Allis Health Department

West Allis BPW Building



Harwood
Engineering
Consultants

civi - structural - plumbing / fire protection - mechanical - electrical telecommunications / security

West Allis Senior Center





Harwood
Engineering
Consultants

ch1 - structural - plumbing / fire protection - mechanical - electrical - telecommunications / security

West Allis Police Department

Room Number	Room Name	Category	Description	Annual Hours of Use	Annual Energy Usage (kWh)	Repayment Option	Repayment Future	Annual Energy Usage of Repayment (kWh)	Annual Energy Savings (kWh)	Annual Energy Cost Savings	Annual Maintenance Cost Savings	From On-Event Incentive	Cost of New Equipment	Cost of Labor	Total Installation Cost	Payback Period (Years)
101	Meeting Room	24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	9.1
101 Meeting Room				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.75
101 Meeting Room				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.41
101 Meeting Room				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
101A	Meeting Room	24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
101A Meeting Room				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
105 Office		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
105 Office				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
105 Office				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
106 Conference		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
106 Conference				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
106 Conference				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
108 Men's Locker		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	6.71
108 Men's Locker				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	6.71
108 Men's Locker				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
110 Women's Toilet		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
110 Women's Toilet				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
110 Women's Toilet				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
111A	Women's Room	41h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
111A	Women's Room			1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
111A	Women's Room			1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
112 Vestibule		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
112 Vestibule				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
112 Vestibule				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
113 Utility		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
113 Utility				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
113 Utility				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
114 Restrooms		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
114 Restrooms				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
114 Restrooms				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
115 Admin Services		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
115 Admin Services				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
115 Admin Services				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
116 Restrooms		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
116 Restrooms				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
116 Restrooms				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
117 Admin Offices		41h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
117 Admin Offices				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
117 Admin Offices				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
118 Conference		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
118 Conference				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
118 Conference				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
119 Men's Shower		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
119 Men's Shower				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
119 Men's Shower				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
120 Women's Shower		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
120 Women's Shower				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
120 Women's Shower				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
121 Shower		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
121 Shower				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
121 Shower				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
122 Shower		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
122 Shower				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
122 Shower				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
123 Shower		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
123 Shower				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
123 Shower				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
124 Fluorescent		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
124 Fluorescent				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
124 Fluorescent				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
125 Fluorescent		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
125 Fluorescent				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
125 Fluorescent				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
126 Fluorescent		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
126 Fluorescent				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
126 Fluorescent				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
127 Fluorescent		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
127 Fluorescent				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
127 Fluorescent				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
128 Fluorescent		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
128 Fluorescent				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
128 Fluorescent				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
129 Fluorescent		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	8.08
129 Fluorescent				1,065	50	50% (Varying)	50%	25	25	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,200	7.0
129 Fluorescent				1,065	50	50% (Varying)	50%	50	50	\$2,135	\$2,135	\$0	\$0.00	\$0.00	\$2,135	2.27
130 Fluorescent		24h Occupied		1,065	50	100% (Fixed)	100%	50	50	\$2,200	\$2,200	\$0	\$0.00	\$0.00	\$2,	





Harwood
Engineering
Consultants

ctrl - structural - plumbing / fire protection - mechanical - electrical - telecommunications / security

West Allis Eire Administration Building



CIVIL - STRUCTURAL - PLUMBING / FIRE PROTECTION - MECHANICAL - ELECTRICAL, TELECOMMUNICATIONS / SECURITY

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West Allis Fire Station #

West Allis Fire Station #3