



City of West Allis

7525 W. Greenfield Ave.
West Allis, WI 53214

Resolution

File Number: R-2011-0177

Final Action:

Sponsor(s): Administration & Finance Committee and Public Works Committee

SEP 06 2011

Resolution relative to accepting the sole source proposal of Bruce Municipal Equipment for furnishing and delivering one (1) Regenerative Air Street Sweeper for a total net sum of \$187,034.00.

WHEREAS, The Purchasing/Central Services Division has reported that it has received a proposal for furnishing and delivering one (1) Elgin Crosswind regenerative air street sweeper for the Public Works Department of the City of West Allis; and,


WHEREAS, The Common Council deems it to be in the best interests of the City of West Allis that the proposal of Bruce Municipal Equipment be accepted; and,


WHEREAS, the Fleet Services Division of the Public Works Department has determined that this contract is inappropriate for competitive selection because this manufacturer meets PM-10 standards for dust emissions and it is a demo unit and has a discounted price that is \$10,000 less than the price of a new sweeper.

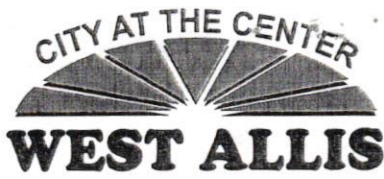
NOW, THEREFORE, BE IT RESOLVED by the Mayor and Common Council of the City of West Allis that the proposal dated July 21, 2011 submitted by Bruce Municipal Equipment for furnishing and delivering one (1) demo 2011 Elgin Crosswind Regenerative Air Street Sweeper for the total net sum of \$187,034.00 be and is hereby accepted.

BE IT FURTHER RESOLVED, that the Purchasing/Central Services Division be and is hereby authorized to enter into a contract for the aforesaid equipment.

PCSD1133

ADOPTED **SEP 06 2011**

Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

APPROVED **9/13/11**

Dan Devine, Mayor



RECEIVED

AUG 8 2011

CITY OF WEST ALLIS
PURCHASING DEPT

MEMORANDUM

DEPARTMENT OF PUBLIC WORKS

Michael G. Lewis
Director

Gordon Paprocki
*Superintendent
Fleet Services Division*

414/302-8810
414/302-8889 (Fax)

Municipal Yards
6300 West McGeoch Avenue
West Allis, Wisconsin 53219

www.ci.west-allis.wi.us

TO: Gene Baietto, Purchasing

FROM: Gordy Paprocki, Fleet Services

DATE: August 3, 2011

SUBJECT: Sole Source Purchase of Regenerative Air Sweeper

Within the 2011 Capital equipment budget for the Storm Water Utility is \$200,000.00 designated for the purchase of a regenerative air street sweeper. This unit will be replacing a mechanical street sweeper which has reached it's economic life cycle and by mandate of the Clean Water Act must be replaced with a sweeper that meets PM-10 standards for dust emission, which mechanical sweepers do not. In 2008 we purchased our first regenerative air sweeper. At that point in time we did a great deal of research into the types of PM-10 compliant sweepers and found that in our operation the regenerative air machines performed the best and out of those few manufacturers the Elgin Crosswind met all of our expectations which included but was not limited to ease of use and maintenance, operator acceptance, noise emissions, air discharge, heavy material pick up (including wet and dry leaves) and parts/service availability. All the same still holds true today, nothing has changed in regards to the sweeper portion of the unit. The only things that have changed however are the exhaust emission control devices related to the chassis engine. We are now dealing with DPF and DEF systems on this type of equipment as well, along with all of the maintenance issues and added cost that goes with them, no more side stepping those issues.

Once we had determined which sweeper to buy in 2008 we then looked at how we could save some money on the purchase. One option offered to us was to buy the factory demo unit which made all of the sense in the world at the time, so we did. We are once again presented with that option although the savings this time will not be as dramatic as it was in 2008, but we would save some money none the less. This is a new 2011 unit which if quoted (bid) to us would be priced at \$197,034.00, with a few demo hours and miles on it is being offered to us at a discounted price of \$187,034.00, a savings of \$10,000.00. I have also been provided with some comparable bids on similar units and they range in price from \$198,770.00 to \$198,950.00. Based on this information I feel confident that the pricing on this demo unit is fare and reasonable. I therefore recommend that it would be in the Department's and the City's best interest to move forward and purchase this demo Elgin sweeper from Bruce Municipal Equipment as quoted. If you should have any questions or concerns please feel free to contact me directly.