



EBR - NB 2026 - City Of West Allis - WI

Customer - City of West Allis - WI

7525 W Greenfield Ave, -
W Allis, WI 53214
United States

Reference: 20260625-112648267

Quote created: June 25, 2026

Quote expires: September 23, 2026

Quote created by: Jon Garrison

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Comments from Jon

Products & Services

Item & Description	Quantity	Unit Price	Term	Total
PWS Platform Full PWS application with Inventory, Program and Event Management, Workflows, Communications, and PTD. Includes 120Water Academy access and course credits.	1	\$11,000.00 / year	12	\$11,000.00 / year for 1 year
LCRI Enhanced Managed Services Package White glove coaching and guidance across the LCRI compliance journey. The Enhanced tier includes a dedicated Customer Success support and monthly readiness planning with an Account Manager. NOTE: Inventory Material Classifications are the responsibility of the water system, but we will work together to identify best practices for identifying those materials.	1	\$16,500.00 / year	12	\$16,500.00 / year for 1 year

Item & Description	Quantity	Unit Price	Term	Total
Standard Class - 2 sheets - Page 1 address, Page 2 - 4 available for content	16,200	\$1.43	12	\$23,166.00
Standard Class Letter - 2 sheets of paper. Up to 3 pages of unique color content sent standard mail via 120Water software. (2 sheets of paper - 1 dedicated cover page; 3 pages of unique content).				for 1 year
Annual subtotal				\$27,500.00
One-time subtotal				\$23,166.00
Total				\$50,666.00
Total contract value				\$50,666.00

Purchase terms

The renewal of your subscription has a contract start date of 8/13/2026 and will run through 8/12/2027.

PWS Platform & LCRI Enhanced Managed Services fees will be invoiced upon signature of this order form and will be due Net 30 from the invoice date.

Fees for letters will be invoiced monthly in arrears based on actual utilization and will be due Net 30 from the invoice date.

Letters reflected on this quote/Order Form are subject to overage fees. If the number of sheets purchased is exceeded after content is created, a change order will be issued for the overages detailing the difference in price based on the rate card below.

Rate Card	
First Class Delivery	
Letter Type	Unit Price
First Class Letter - 2 sheets - Color	\$1.76
First Class Letter - 2 sheets - Black and White	\$1.70
First Class Letter - 3-6 sheets - Color	\$3.17
First Class Letter - 3-6 sheets - Black and White	\$2.12
First Class Letter - 7-10 Sheets - Color	\$9.53
Standard Delivery	
Letter Type	Unit Price
Standard Letter - 2 sheets - Color	\$1.43
Standard Letter - 2 sheets - Black and White	\$1.34
Standard Letter - 3-6 sheets - Color	\$2.84
Standard Letter - 3-6 sheets - Black and White	\$1.77
Certified Delivery	
Letter Type	Unit Price
Certified Letter - 3 sheets - Color	\$13.07
Certified Letter - 4-6 sheets - Color	\$14.16
Certified Letter - 7-8 sheets - Color	\$18.87

This Order Form, together with the Master Services Agreement, available at <https://120water.com/master-services-agreement/> (the "MSA"), shall become a legally binding contract upon the earlier of (a) the date both parties execute the Order Form or (b) the date Customer initially began using the Services. Any capitalized words not otherwise defined in this Order Form shall have the same meaning as set forth in the MSA.

120Water may reject this Order Form if: (1) the signatory below does not have the authority to bind Customer to this Order Form, (2) changes have been made to this Order Form (other than completion of the purchase order information and signature block), or (3) the requested purchase order information or signature is incomplete or does not match our records or the rest of this Order Form. Subscriptions are non-cancelable before their end of the Term.

For Order Form including Products

Unused Products purchased in this Order Form, **including Unused Products purchased prior to the execution of this Order Form**, shall not roll forward to the next Subscription Term unless Customer pays an Inventory Holding Fee of twenty percent (20%) of the purchase price of the Unused Products. This fee shall appear as a separate line item on the Order Form for the next Subscription Term. If Customer does not wish to roll forward Unused Products, such Products will be deemed returned to 120Water and no refund will be provided.

Signature

Signature

Date

Printed name

Countersignature

Countersignature

Date

Printed name

Questions? Contact me



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