

DEPARTMENT OF PUBLIC WORKS

**Michael G. Lewis**  
*Director*

**Gordon Paprocki**  
*Superintendent*  
*Fleet Services Division*


414/302-8810  
414/302-8889 (Fax)

Municipal Yards  
6300 West McGeoch Avenue  
West Allis, Wisconsin 53219

[www.ci.west-allis.wi.us](http://www.ci.west-allis.wi.us)

MEMORANDUM

**TO:** Gene Baietto, Purchasing

**FROM:** Gordy Paprocki, Fleet Services 

**DATE:** June 4, 2010

**SUBJECT:** Sole Source Purchase of used 2007 G&H split body rear load body

Contained within the 2010 Capital Equipment Budget for the Solid Waste Utility are funds to replace an existing Recycling truck. \$250,000.00 was budgeted for this purpose. In 2009 some of these funds were used to purchase an unused 2007 chassis for this application at a cost of \$68,000.00, leaving us with a balance of \$182,000.00 to purchase a body and other required equipment to be installed on the chassis to make it fully functional for our application.

As I have in the past and will continue to do so, I have searched the market place for an alternative to purchasing brand new equipment which makes good economic sense in some cases, not all mind you, but in this particular application it does. And as I had found a chassis last year I found a body for this application this year. We have available to us through a used equipment dealer in the State a group of 2007 used G&H brand 25cu.yd.split body rear load "take off" bodies. G&H is the preferred body manufacturer for this type of equipment in our fleet operation. These bodies are in very good condition and would be available to us at a price of \$29,376.00 each which includes shipping to us from out east. Now when you consider the fact that we budgeted to spend over \$90,000.00 on the body alone for this application this price is very attractive. We will still incur some additional setup costs regardless of which direction we go here but none the less by purchasing the 2007 unused chassis which we did last year and this used body this year I feel very confident that we will be able to save something in the area of \$100,000.00 of the \$250,000.00 that was budgeted for this application.

With this being said I recommend that it would be in the Department's and the City's best interest to purchase this used 2007 G&H model R9025-2 body as quoted by Environmental Equipment Solutions LLC of Oshkosh, Wisconsin. If you should have any questions or concerns please feel free to contact me directly. Thank you for your cooperation in this matter.

cc: T. Harmatys  
M. Lewis

RECEIVED

JUN 7 2010

CITY OF WEST ALLIS  
PURCHASING DEPT