

5.



City of West Allis

Matter Summary

7525 W. Greenfield Ave.
West Allis, WI 53214

File Number	Title	Status
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R-2008-0017

Resolution

In Committee

Resolution relative to accepting the proposal of Aring Equipment Company, Inc. for furnishing and delivering one (1) used Volvo Wheel Loader for a total net sum of \$108,564.00.

Introduced: 1/15/2008

Controlling Body: Public Works Committee

Sponsor(s): Administration & Finance Committee and
Public Works Committee

COMMITTEE RECOMMENDATION

Adopt

ACTION
DATE:
JAN 15 2008

MOVER	SECONDER		A+ FAYE PW	NO	PRESENT	EXCUSED
	<input checked="" type="checkbox"/>	Barczak	<input checked="" type="checkbox"/>			
		Czaplewski	<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>		Dobrowski		X		
<input checked="" type="checkbox"/>		Kopplin		X		
		Lajsic	<input checked="" type="checkbox"/>			
		Narlock		X		
		Reinke	<input checked="" type="checkbox"/>			
	<input checked="" type="checkbox"/>	Sengstock		X		
		Vitale		X		
		Weigel	<input checked="" type="checkbox"/>			
TOTAL			5	5		

SIGNATURE OF COMMITTEE MEMBER

Chair *[Signature]* Vice-Chair _____ Member _____

COMMON COUNCIL ACTION

ADOPT

ACTION DATE: JAN 15 2008	MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
	<input checked="" type="checkbox"/>		Barczak	<input checked="" type="checkbox"/>			
			Czaplewski	<input checked="" type="checkbox"/>			
			Dobrowski	<input checked="" type="checkbox"/>			
			Kopplin	<input checked="" type="checkbox"/>			
			Lajsic	<input checked="" type="checkbox"/>			
			Narlock	<input checked="" type="checkbox"/>			
		<input checked="" type="checkbox"/>	Reinke	<input checked="" type="checkbox"/>			
			Sengstock	<input checked="" type="checkbox"/>			
			Vitale	<input checked="" type="checkbox"/>			
			Weigel	<input checked="" type="checkbox"/>			
TOTAL				10			



City of West Allis

7525 W. Greenfield Ave.
West Allis, WI 53214

Resolution

File Number: R-2008-0017

Final Action:

JAN 15 2008

Sponsor(s): Administration & Finance Committee and Public Works Committee

Resolution relative to accepting the proposal of Aring Equipment Company, Inc. for furnishing and delivering one (1) used Volvo Wheel Loader for a total net sum of \$108,564.00.

WHEREAS, The Purchasing/Central Services Division has reported that it has received a proposal for one (1) Volvo Wheel Loader for the Public Works Department of the City of West Allis; and,

WHEREAS, The Common Council deems it to be in the best interests of the City of West Allis that the proposal of Aring Equipment Company, Inc. be accepted; and,

WHEREAS, the Equipment Division of the Public Works Department has determined that this contract is inappropriate for competitive selection due to the low cost maintenance record, noise emission comparisons and durability of the Volvo loaders.


NOW, THEREFORE, BE IT RESOLVED by the Mayor and Common Council of the City of West Allis that the proposal dated January 7, 2008 submitted by Aring Equipment Company, Inc. for furnishing and delivering one (1) used Volvo L70F Wheel Loader for the total net sum of \$108,564.00 be and is hereby accepted.

BE IT FURTHER RESOLVED, that the Purchasing/Central Services Division be and is hereby authorized to enter into a contract for the aforesaid equipment.


PCSD984

ADOPTED

JAN 15 2008


Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

APPROVED

January 17, 2008

Jeannette Bell, Mayor



DEPARTMENT OF PUBLIC WORKS

Michael Pertmer
Director


Gordon Paprocki
*Superintendent
Fleet Services Division*

414/302-8810
414/302-8889 (Fax)

Municipal Yards
6300 West McGeoch Avenue
West Allis, Wisconsin 53219
www.ci.west-allis.wi.us

MEMORANDUM

TO: Gene Baietto, Purchasing

FROM: Gordy Paprocki, Fleet Services Division 

DATE: January 8, 2008

SUBJECT: Sole Source Purchase of Volvo L70F (Rental) Wheel Loader

As they were in 1998, 2003, 2005, 2006 and 2007, Volvo wheel loaders are being held as the benchmark in our fleet today. This again is based on our findings after demonstrating, researching and reviewing current production units from CAT, Deere, Case and Volvo.

Again, areas of comparison and concern include, but are not limited to, tractive effort, physical size, road speed, operating characteristics, ergonomics, operating capacities, special features both standard and optional, serviceability, durability and cost of ownership.

In some areas the Volvos were equal to the others, but in many areas they exceeded expectations in what we currently have in our fleet and other current production equipment we reviewed. We also now have the benefit of eight years of operating experience with our current Volvo loaders. Upon reviewing the maintenance history of our current units, I found them to be the "low cost" leaders in comparison to other loaders in our fleet with nearly the same amount of operating hours. The nearest competitor has over two and a half times as many repair orders written for product related problems as the Volvos did. In addition, the repair orders that were written on the Volvos were for some very minor problems resulting in a very minimal amount of downtime. This I firmly believe to be a testimonial to the serviceability, durability and low cost of ownership attributes of the Volvo loaders.

Another area of major concern that has surfaced in recent years is noise emissions, not only the operator's exposure, but employees working around the machine as well. The Volvo loaders are exceptionally quiet operating machines, for not only the operator, but also for personnel working in the general vicinity of the loader and the public as well. The noise exposure level from these machine are so low that Dave Wepking, our Safety and Training Coordinator, has recommended the consideration of continuing to purchase Volvo loaders based solely on this information.

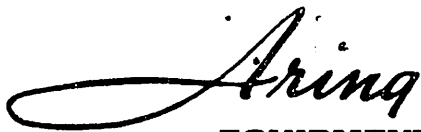
Volvo L70F Loader
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The other units reviewed came in at LWA 106 to 108 DBA, and currently only Case offered any type of an optional sound suppression kit, which brought the exterior noise level down to LWA 101 DBA. Current interior sound pressure on all except Volvo was running from LPA 85 to 87 DBA, our older Volvo L70D and L90D are at LPA 80 DBA, the 2005 L70E is at LPA 74 DBA, and the 2006 and 2007 L70E's at LPA 70 DBA. The current production 2008 L70F is at LPA 68 DBA, the quietest machine in the industry.

In the department's 2008 equipment replacement budget, we have \$114,000.00 earmarked for a 2.75 cubic yard wheel loader. Once again a unit has been made available to us from Aring Equipment, our local Volvo dealer. I have provided you with a quotation, which shows all of the detailed information on this unit, and some comparable units sold to municipal agencies in recent history. As you can see, this is an exceptional deal for the city. So with all this said and done I also recommend that it would be in the City's best interest to purchase this loader as quoted. If you should have any questions or concerns please do not hesitate to contact me.

GP/djk

cc: M. Pertner



EQUIPMENT COMPANY, INC.

13001 W. SILVER SPRING DR. • BUTLER, WI 53007

MAILING ADDRESS: P.O. BOX 912 BUTLER, WISCONSIN 53007-0912
PHONE (262) 781-3770
FAX (262) 781-3495

BRANCH OFFICES:

MADISON, WI
2405 S. Stoughton Rd.
P.O. Box 7757
Madison, WI 53707-7757
(608) 222-9111

GREEN BAY, WI
1800 N. Ashland Ave.
P.O. Box 5276
DePere, WI 54115-5276
(920) 336-3601

EAU CLAIRE, WI
2727 Alpine Rd.
P.O. Box 478
Eau Claire, WI 54702-0478
(715) 835-6133

January 7, 2008

City of West Allis
Attn: Gordy Paprocki
6300 W. McGeoch Avenue
West Allis, WI 53214

Dear Gordy,

Aring Equipment is pleased to submit a quotation to you for One Volvo L70F Wheel Loader s/n: 62134 with all standard equipment and the following options:

JRB Quick Coupler
JRB 2.75 c.y. Bucket
3rd / 4th Spool Valve
Radio & CD Player
Boom Suspension
Flashing Strobe
Air Conditioning
20.5R25 L-3 GP2B Goodyear Tires

YOUR COST F.O.B. WEST ALLIS \$108,564.00

WARRANTY - 12 Months Bumper to Bumper

Per our discussion, this loader has approximately 200 hours on it.

For your information the most recent zero hour L70's that were bid and sold are as follows:

Town of Oconomowoc	\$127,048 Sold
Waukesha County	\$134,050

This Volvo loader is a bargain at the quoted price and West Allis would enjoy the same reliability as if it were a zero hour machine. Please note loader quote is subject to prior sale.

Thank you for the opportunity to offer this quotation for your consideration.

If you have any questions or concerns, please give me a call.

Sincerely,

Pat Kneeland