



March 30, 2017

To the Common Council,

This letter is to recommend the single source purchase of the CalAmp GPS solution that we are currently using to track our Public Works fleet and BINS vehicles. We have found that the CalAmp GPS solution fits our needs for this particular task, and integrates into our system very well as they are able to consume our ESRI GIS services from our ArcGIS Server to include in the map that they provide. This provides our staff with our actual infrastructure data as an operational layer in the map to help them clearly see the boundaries of our current Refuse, Recycling, Snow Plowing, Ice Control, Leaf Pick-up, Tree Work Units, Circuits, and so on for their reference. We also have the ability to add our own users to the system, create bookmarks, set up our own GeoFences, create reports and maps of our vehicles usage, and monitor all staff vehicle activity. We have also been a customer of CalAmp's since 2014 without any issues and their commitment to help and support our needs has been wonderful without any incidents or issues. You will also find their pricing to be fair and reasonable. I respectfully request your approval of this vendor for this purchase of software and service for the GPS applications. Thank you.

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March 30, 2017

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