



**Jim Leu**  
Fleet Services Superintendent  
Department of Public Works  
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414.302.8809

**MEMORANDUM**

**TO: Robert Barwick, Purchasing**

**FROM: Jim Leu, Fleet Superintendent**

**DATE: February 10, 2019**

**SUBJECT: Cooperative Purchasing Agreement - Sourcewell**

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This is a request to purchase a Vermeer Horizontal Directional Drill from the supplier, Vermeer Corporation of Wisconsin. This directional drill is used as a trenchless installation of wire/cable that is bored underground. The boring machine will assist the Electrical Division to install new or replace damaged cable to be installed for our conversion of high voltage street lighting cable to low voltage. This piece of equipment will be replacing a smaller boring machine that was purchased pre-used in 2004. The existing boring machine has had reliability problems causing an upward trend of repair costs and hours of use. Due to the model of our existing machine, the length of boring work is very limited due to the lack of size of our current model. This causes the work crew to continue to bore only in short lengths which is time consuming and less cost effective. The purchase of this new boring machine will assist the City to repair existing high voltage lighting cable and to convert to low voltage LED lighting in the most cost efficient, safest manner possible. With your assistance and collaboration with our Electrical Division the Vermeer D20x22S3 Directional Drill Package (see enclosed) was selected for the budgeted amount of \$208,251.55. Vermeer Corporation of Wisconsin is a Sourcewell (previously National Joint Powers Association) contract member. The contract buying power of Sourcewell enables municipalities like the City of West Allis to receive the best price possible with pricing due to competitive pricing through the National Joint Powers Alliance (NJPA). Combine the purchasing power of Sourcewell with the local dealer support of Vermeer Corporation of Wisconsin will provide the best value to support and maintain the electrical needs of West Allis. If there are any questions or concerns you may contact me anytime.

Sincerely,

Jim Leu  
Fleet Services Superintendent



Enclosures

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