

2017 Annual Report 2018 Operating Plan

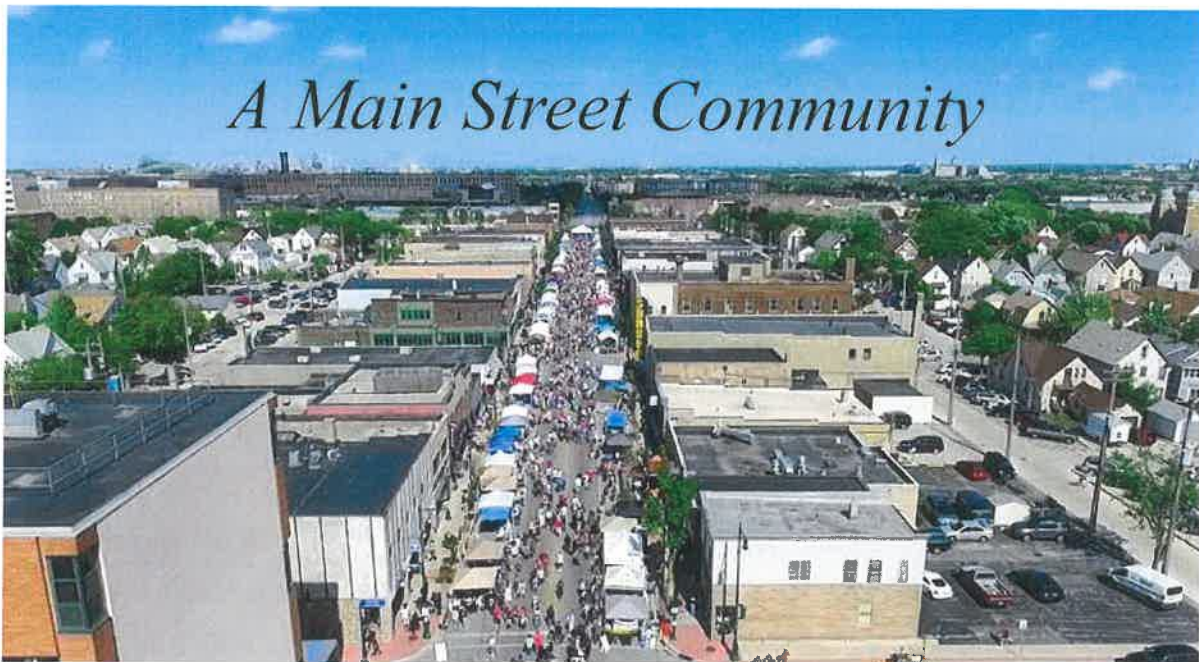


Managed by: Downtown West Allis, Inc.

A collaborative effort

Business Plan of Downtown West Allis Business Improvement District (DWABID)

This document forms the business plan of Downtown West Allis Business Improvement District, managed by Downtown West Allis, Inc. It will be used to document operations that show that our downtown is the hub that connects retail and service businesses with events, entertainment and residential opportunities. It is vibrant and progressive – serving visitors and community members who live, work, shop and play here.



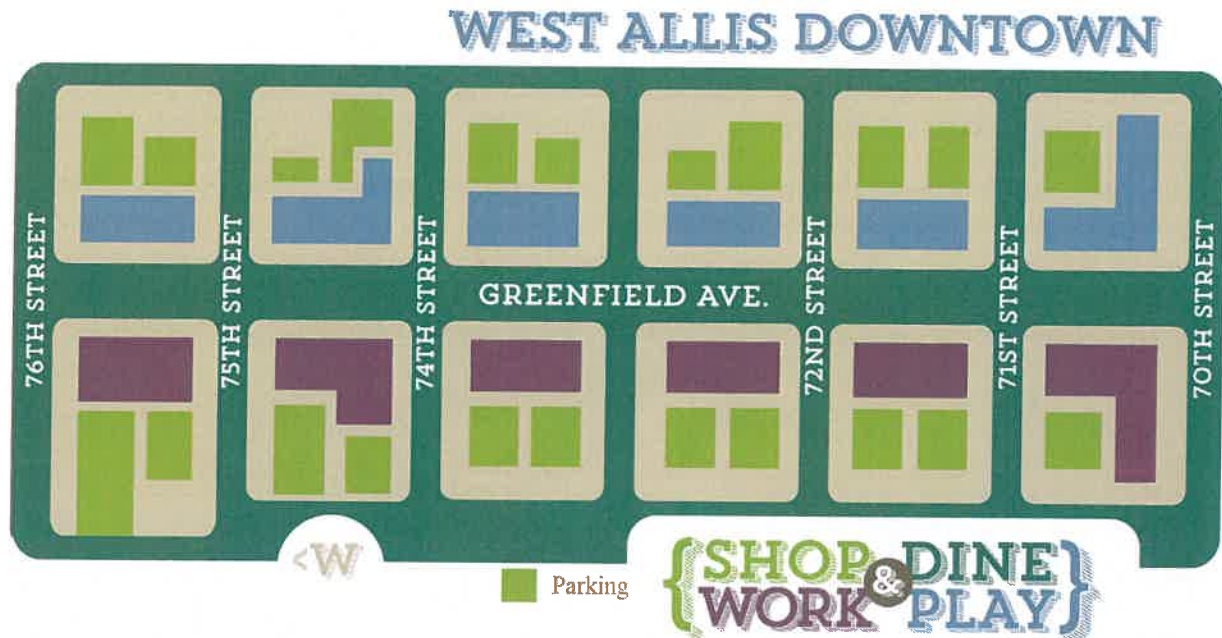
DOWNTOWN *West Allis* BID

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Downtown West Allis Business Improvement District Boundaries

The geographic boundaries of the Downtown West Allis Business Improvement District (*DWA-BID*) are West Greenfield Avenue between 70th and 76th Streets. For the most part, it extends to the alleyways of the buildings on the north side of Greenfield Avenue and the alleyways of the buildings on the south side of Greenfield Avenue. The exception is 70th Street where our boundaries extend north to Madison Street and south to Orchard Street.



- **Downtown West Allis, Inc. (DWA, Inc.)** is a Wisconsin non-stock nonprofit corporation holding tax exempt charitable status under IRS 501 (c) 3.
- DWA, Inc is an active Wisconsin Business Improvement District (BID) under Wisconsin stats. Chapter 66.1109.
- DWA, Inc. is a designated Wisconsin Main Street organization <http://wedc.org/mainstreet> in good standing and has been accredited by National Main Street.

Mission Statement

Our mission is “To build a positive image that encourages customer growth and welcomes community involvement.”

Vision Statement

We envision a Downtown West Allis that is a gathering place for families, neighbors and visitors to enjoy hometown hospitality and West Allis pride through family activities and events.

GO<<<
WEST!

We envision a Downtown West Allis that enhances the quality of life for residents and visitors alike by offering safe, inviting and pedestrian friendly streets.

We envision a Downtown West Allis that is conducive to business enterprises, employment opportunities and stores that offer special and distinctive merchandise and services with a personal touch that creates a pleasant shopping experience.

Our vision is achieved and maintained through a strong public-private partnership among local government, businesses, educational institutions, non-profit community based organizations, and the residents of West Allis. This partnership is devoted to constantly working together to make Downtown West Allis an attraction, an asset, and a success as both a business district and a thriving neighborhood.





**OWNTOWN WEST ALLIS
WINS 2017 NATIONAL MAIN
STREET ACCREDITATION**

Downtown West Allis has been designated as an accredited Main Street America™ program for meeting rigorous performance standards set by the National Main Street Center. Each year, the National Main Street Center and its Coordinating Program partners announce the list of accredited Main Street America programs in recognition of their exemplary commitment to preservation-based economic development and community revitalization through the Main Street Approach®.



“Once again, we are thrilled to recognize this year’s nationally accredited Main Street America communities for their outstanding work,” says Patrice Frey, President & CEO of the National Main Street Center. “We are experiencing an exciting era for America’s cities and towns, with a growing recognition of the importance of strong local enterprise, distinctive character, engaged residents, and sense of place. These are things that Main Street America programs have been working to protect and advance for years, strengthening the economic, social, and cultural fabric of communities across the country.”

The organization’s performance is annually evaluated by Wisconsin Main Street, which works in partnership with the National Main Street Center to identify the local programs that meet ten performance standards. Evaluation criteria determines the communities that are building comprehensive and sustainable revitalization efforts and include standards such as fostering strong public-private partnerships, securing an operating budget, tracking programmatic progress and actively preserving historic buildings.

Main Street America has been helping revitalize older and historic commercial districts for more than 35 years. Today, it is a network of more than 1,000 neighborhoods and communities, rural and urban, who share both a commitment to place and to building stronger communities through preservation-based economic development. Since 1980, communities participating in the program have leveraged more than \$65.6 billion in new public and private investment, generated 556,960 net new jobs and 126,476 net new businesses, and rehabilitated more than 260,000 buildings. Main Street America is a program of the nonprofit National Main Street Center, a subsidiary of the National Trust for Historic Preservation.



DWABID / DWA, Inc

2017 Annual Report 2018 Operating Plan

Goal: Improve and Define Downtown/West Allis Image

Objective: Have a recognizable West Allis brand that works with both internal and external audiences.

Measurement and Tracking: Website hits, social media activity, event attendance, survey results

3-Year Activities: Goal set for 2018

- Create series of videos highlighting the West Allis experience – introducing business owners, highlighting neighborhood attractions, etc.
 - 2017: Worked with City of West Allis’s Communications Dept., in creating “Behind the BID” videos for businesses in the Downtown.
 - 2018: Will continue to create short videos on each business and will market these through Facebook and other social media venues.
- Grow ‘friends of’ program to engage businesses outside the BID and raise additional funds.
 - 2017: Were able to purchase tote bags showcasing our events on one side and Thera-Dynamics Physical Training on the other side. These totes were handed out at Stein & Dine, Settler’s Weekend and our Classic Car Show.
 - 2018: We hope to add 2 more “Friends Of” to the list.
- Expand outreach to residents, schools, community partners.
 - 2017: Increased our volunteers by using Sign-up Genius and Nextdoor.com.
 - 2018: We will join the Milwaukee County Volunteer Center to expand our reach for volunteers and work more closely with West Allis Central High School FBLA students.
- Expand joint marketing activities among district businesses.
 - 2017: Worked with 102.9 The Hog on discounted advertising for area businesses as well as Country Life Magazine, WMSE 91.7 and Toppers Pizza to help market the area.
 - 2018: Will work with Travel Wisconsin and other local Main Street communities.
- Have 100% buy-in from district businesses for branding and marketing activities.
 - 2017: With the help of our Advertising Assistance Grant Program we have increased district business interest in marketing.
 - 2018: Continuing to help businesses with their Facebook ads, Instagram and Twitter, drawing more attention to the Downtown.
- Explore potential to create a visitor center and launch targeted advertising.
 - 2017: Prepared and presented to City of West Allis a concept for a West Allis Visitor Center.
 - 2018: Work with the City of West Allis and the WAWM Chamber of Commerce in cross promoting events and activities.

5-Year Activities: Goal set for 2020

- Comprehensive advertising program in place. **In progress**
- Establish a formal partnership with the City/Chamber to market the City and identify a point person for various initiatives. **In progress**

Goal: Aesthetics & Physical Function of Greenfield Ave.

Objectives:

1. Optimize physical design of street and public spaces to encourage safe and effective circulation of traffic, bikes, pedestrians and accommodate community space and outdoor dining.
2. Improve physical appearance of buildings through façade restorations and storefront design.
3. Add flexible and programmable community space.

Measurement and Tracking: Number of buildings restored, pedestrian traffic, perception of safety, number of accidents, number of events (hosted by other organizations)

3-Year Activities: Goal set for 2018

- Implement circulation and public space improvements to maximize traffic flow and space utilization in district.
 - 2017: Started fundraising for pedestrian crossings and bike lanes.
 - 2018: Add curb painting to assist in dedicated parking areas.
- Continue to incentivize façade improvement, consider additional property enhancement incentives.
 - 2017: Worked with City of West Allis and WEDC on a façade improvement for the building located at 7140 W. Greenfield.
 - 2018: Reach out to one other property owner to do a façade improvement.
- Public Act - Recommendation: Business murals present an opportunity for public art that has the incentive of greater promotion for business owners.
 - 2017: Reached out to Wallpaper City for costs and rendering.
 - 2018: Four to Five buildings will contain mural art.
- Encourage other organizations to host events in downtown West Allis, including the ability to offer event facilitation services.
 - 2017: Cream City Clay hosted Art On The Avenue and Uncle Ned's hosted Spring & Fall antiquing nights.
 - 2018: Encourage other businesses to host small events that we can market on social media.

5-Year Activities (6-10 year completion):

- Complete recommendations from circulation and design studies. **In progress.**
- Kiosk Signage - Recommendation: Street level kiosks can provide information about businesses, maps and historical aspects of the area. **Researching ideas and costs.**
- Successful renovation of high profile properties. **Hope to have the 4 recommended façade completed.**



Goal: Grow Economic Mix and Vitality

Objective: Expand business mix to include greater variety of businesses, add destination businesses and entertainment attractions to encourage longer customer visits.

Measurement and Tracking: Visitor survey, district rental rates and property values, addition of entertainment businesses

3-Year Activities: Goal set for 2018

- 2017: Hosted vacant building tours; brainstorming ideas for use.
- 2018: Continue to work with property owners in getting rentable spaces filled and work with potential business owners in processing the steps to open a business in West Allis.

5-Year Activities: Goal set for 2020

- Explore opportunity for BID to purchase and rehabilitate property to serve as an incubator for entrepreneurs and small retailers in the district.
 - **Work with City of West Allis on steps needed to open a business in West Allis.**
 - **Develop list of business types to be considered as complementary businesses.**



Low Low's: New Retail Business



The Chalk Studio:
Returns to West Allis
Downtown

Supplement Warehouse:
New owners—new look!



Boost Mobile:
Retail & Service



The Crimson Club: Nighttime
activity in the Downtown



Brown Services:
Heating & AC

West Allis Downtown

In addition to continue the execution and promotion of the successful events and initiatives, the 2018 Downtown West Allis work plan will feature the following:

- Host additional business one-to-one educational classes (social media and event promotions)
- Market and promote Signage and Marketing funding opportunities.
- Complete security camera project in our municipal parking lots.



2017—2018

Downtown West Allis will continue to offer its small town flavor. It will promote a quality image of the Milwaukee metropolitan area’s hometown downtown, where new energy and traditional values will meet to offer a genuine ‘one of a kind’ downtown experience.

Downtown West Allis works to build a positive image of the district that encourages customer growth and community involvement.

The following indicators highlight the strategic objectives that are part of Downtown West Allis’ 5-year plan to enhance Greenfield Avenue.

Benchmark Performance Measurements

Increase Private Investment



Increased investment by \$3,000 in 2016-2017

Improve District Image



Worked with local businesses creating “Behind The BID” videos for social media.

Enhance District Aesthetics



The following made façade improvement: Cook’s Cake & Candy Shop.

Grow Economic Mix & Vitality



Property value remained the same in 2017

Expand Customer Base

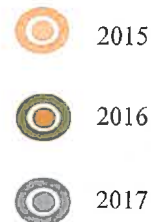


Increased Facebook Likes from 1400 to approximately 1800

Improve Physical Function of Greenfield Avenue



Finished the surveillance camera project in the Municipal Parking Lots.



<u>2017 Board of Directors</u>	
Name-Title-Work Address	
Chet Parker – DWA-BID President	Alex Geiger – DWABID Vice President Model Empire 7116 W. Greenfield Avenue
Douglas Persich, DWA, Inc. President West Allis Dental 7130 W. Greenfield Avenue	Tom Miller – DWA, Inc. Vice President Steakhouse 100 7244 W. Greenfield Avenue
Don Falk – Inc. & BID Secretary B & K Bar Supplies 7100 W. Greenfield Avenue	Timothy A. Klare – Inc. & BID Treasurer
Jackie Ellington DC Ellington Company 7412 W. Greenfield Avenue	Gloria Hawkins Hawkins Clock Center 7301 W. Greenfield Avenue
Steve Swetlick Uncle Ned’s Antiques 1412 S. 73rd Street	Kurt Potochich Citizen 1954 S. 73rd Street
Jennifer Larson Old National Bank 7401 W. Greenfield Avenue	Jim Mejchar Citizen 3200 S. 116 th Street
Patrick Schloss – Ex Officio City of West Allis 7525 W. Greenfield Avenue	

Summary

- With a proposed total budget of \$127,200 we request a special assessment of \$101,800.
- Assessment shall be Five & 465/100 DOLLARS (\$5.465) PER THOUSAND DOLLARS OF ASSESSED VALUATION OF EACH SUCH PROPERTY AS PROVIDED BY LAW.
- The Executive Director, Program Assistant and one street cleaner are employees of the Business Improvement District. Our office allows these individuals to carry out the day to day activities. We have a meeting room for our Board and Committee members, and their subcommittees giving them an access to a professional working atmosphere.
- Our Board and Committee members are volunteers within this organization. Each volunteer gives freely of their time and expertise. The Board of Directors votes for a President, Vice-President, Secretary and Treasurer at our November meeting. All members of the Downtown West Allis Business Improvement District are welcome and encouraged to attend meetings via the newsletter and in discussion with the Executive Director and Board Members.
- The Downtown West Allis Business Improvement District is a quasi-governmental, not-for profit, community coalition dedicated to an economically strong, safe, attractive and exciting downtown. Through our four major promotional events we seek to strengthen the retail, cultural, educational and residential life of the city center. Leadership is energized by using human and financial resources, from both within our downtown neighborhood and the greater community.

Assessment Method

Financing Method

The proposed expenditures contained in the 2018 Downtown West Allis BID Approved Budget, attached to the Operating Plan, will be financed from funds collected from the BID special assessment. It is estimated that \$101,800 will be raised through special assessments. Any other funds, which may be made available to the BID for the purposes contained herein, shall be collected and expended as identified in the 2018 Downtown West Allis BID Approved Budget.

Method of Assessment

All tax parcels within the Downtown West Allis Business Improvement District boundaries required to pay real estate taxes, with the exception of property used exclusively for manufacturing purposes, will be assessed. Real property used exclusively for residential purposes may not be assessed, as prescribed by the BID law. Property exempt from paying real estate taxes or owned by government agencies will not be assessed.

Allocation of Assessments

Special assessments under this 2018 Operating Plan are hereby levied against each tax parcel property within the District that has a separate Parcel Identification Number. The assessment is based on the assessed value of the parcels (land and improvements) as shown in the record of the City Assessor's office on January 1, 2018 except as otherwise identified. Assessment shall be Five & 465/100 DOLLARS (\$5.465) PER THOUSAND DOLLARS OF ASSESSED VALUATION OF EACH SUCH PROPERTY AS PROVIDED BY LAW.

Downtown West Allis Business Improvement District
Managed by: Downtown West Allis, Inc.
West Allis, WI
2018 Approved Budget

	2018 Budget	% of Budget		2018 Budget	% of Budget
PROFESSIONAL SERVICES			DESIGN		
Executive Director's Salary	\$ 41,000.00	29.15%	STREETSCAPE - SAFETY		
Program Assistant's Salary	\$ 30,000.00	21.33%	Security Camera Project	\$ 1,000.00	0.71%
Professional Incentives	\$ 4,000.00	2.84%	Snow Removal	\$ 10,000.00	7.11%
Administrative Support	\$ 100.00	0.07%	STREETSCAPE - BEAUTIFICATION		
Professional Services (Accountant, Lawyer)	\$ 2,300.00	1.64%	Street Cleaning	\$ 5,700.00	4.05%
Professional Services (Audit)	\$ 1,000.00	0.71%	Maintenance Materials - Street Cleaning	\$ 500.00	0.36%
Payroll Tax Expense	\$ 6,000.00	4.27%	Planters/Planter Maintenance	\$ 2,000.00	1.42%
TOTAL PROFESSIONAL SERVICES	\$ 84,400.00	60.01%			
SUPPORTING SERVICES			TOTAL DESIGN	\$ 19,200.00	13.65%
Website Renovations	\$ 100.00	0.07%	PROMOTIONS		
Dues, Subscriptions & Memberships	\$ 500.00	0.36%	Promotions General Expenses	\$ 750.00	0.53%
Telephone and Internet	\$ 3,000.00	2.13%	Christmas On The Avenue	\$ 500.00	0.36%
Rent - BID Office	\$ 4,800.00	3.41%	Halloween Hunt	\$ 500.00	0.36%
Supplies and Printing	\$ 2,250.00	1.60%	TOTAL PROMOTIONS	\$ 1,750.00	1.24%
Copier - Maintenance	\$ 500.00	0.36%	ECONOMIC DEVELOPMENT/ORGANIZATIONAL		
Web Hosting & Email Support	\$ 750.00	0.53%	Marketing Media (radio, DMV, TV, etc.)	\$ 1,000.00	0.71%
Newsletter	\$ 500.00	0.36%	Marketing Materials (Brochures, rack cards, calendars, etc.)	\$ 3,500.00	2.49%
Postage	\$ 500.00	0.36%	Recruitment Materials (brochures, flyers, etc.)	\$ 500.00	0.36%
Insurance	\$ 2,600.00	1.85%	TOTAL ECONOMIC DEV./ORGANIZATIONAL	\$ 5,000.00	3.55%
Misc. Office Expenses	\$ 500.00	0.36%	ASSISTANCE PROGRAMS		
BOD Misc. Expenses	\$ 300.00	0.21%	Signage Assistance Program	\$ 10,000.00	7.11%
TOTAL SUPPORTING SERVICES	\$ 16,300.00	11.59%	AAGP (Advertising Assistance Grant)	\$ 3,000.00	2.13%
MAIN STREET PROGRAM			TOTAL ASSISTANCE PROGRAMS	\$ 13,000.00	9.24%
Education & Travel	\$ 1,000.00	0.71%	Total Expenses	\$ 140,650.00	
TOTAL MAIN STREET PROGRAM	\$ 1,000.00	0.71%	ASSESSED VALUE FOR 2018	\$ 18,626,100.00	
8/9/17: DWABID Executive Board Approved			PROPOSED SPECIAL ASSESSMENT LEVY	\$ 101,800.31	72.38%
8/9/17: DWA, Inc. Executive Board Approved			Additional Income:		
8/30/17: DWABID Board of Directors Approved			City of West Allis	\$ 10,000.00	7.11%
8/30/17: DWA, Inc. Board of Directors Approved			2016 DWABID budget unspent	\$ 8,849.69	7.00%
			**DWA, Inc.	\$ 19,000.00	13.51%
			Total Income	\$ 140,650.00	100.00%
			ASSESSMENT PER \$1,000 OF ASSESSED	\$ 5.465	

Kind, Number and Location of Expenditures

In 2018, the Business Improvement District will work on the implementation of the projects presented earlier in this report. All activities/projects will take place within the boundaries of the Downtown West Allis as stated on page 3 of this report.

In addition to the regular activities that provide a clean, safe and vibrant area, the BID must provide support to the businesses. With recent new business additions, there has been a focus on signage and marketing needs. The BID will, once again, offer both signage and marketing grants to our business owners.

Execution of and continued development of forward strategy based on the 2016-2020 Strategic Plan to:

- Be a collective voice in planning, policy and communications
- Work with City Administration and Elected Officials to identify and prioritize for incorporation into capital projects.
- Advocate for inclusion in future City capital budgets
- Foster relationship with elected officials and City Staff to maintain focus on capital improvement plans and encourage open dialogue between all entities.
- Work with City Traffic Engineering Department to develop plan for vehicle and pedestrian traffic flow.
- Meet with business and property owners on a regular basis to assess impact, provide information and seek feedback or input.
- Create and distribute regular and timely communication with information about district and local businesses.

Our Board of Directors is comprised of 13 members representing the following interests:

- 8 Business Owners/Occupants
- 2 Person-At-Large (West Allis resident)
- 2 Former Business Owners/Occupants
- 1 City of West Allis Representative (Ex-Officio)

In addition, it is recommended that the DWBID board be structured and operate as follows:

- *Board size* – minimum of five
- *Composition* – At least 60% shall be owners or occupants of property within the district. The board shall elect its Chairperson from among its members.
- *Term* – Appointments to the board shall be for a period of three years.
- *Compensation* – None
- *Meetings* – All meetings of the board shall be governed by the Wisconsin Open Meetings Law and held periodically.
- *Record Keeping* – Files and records of the board's affairs shall be kept pursuant to public record requirements.
- *Staffing* – The board will staff and/or contract for staffing services pursuant to this Plan and subsequent modifications thereof.
- *Relationship* – The DWABID shall be a separate entity from any association or organization, notwithstanding the fact that members, officers and directors of each may be shared. Downtown West Allis, Inc. shall remain a private organization, not subject to the open meeting law, and not subject to the public record law except for its records generated in connection with the BID board. Downtown West Allis, Inc. has contracted with the DWABID to provide services to the DWA-BID, in accordance with this Plan.
- *Responsibilities* - Implement the Operating Plan, annually consider and make changes to the Operating Plan and Submit the Operating Plan to the Common Council for approval.

Administrative Committee Objectives

The Administrative Committee will focus on the following 2018 goals:

- To continue to **employ** a full-time Executive Director and Program Assistant.
- Maintain **partnerships** with the City of West Allis, WA/WM Chamber of Commerce, West Allis Police, Fire, Health and Forestry Departments.
- Continue to maintain and improve the **WestAllisDowntown.com website, The Downtowner newsletter, Twitter, Instagram and Facebook** accounts.

Promotion Committee Objectives

The Promotions Committee will focus on the following 2018 goals:

- Maintain our **traditional family events**: West Allis Ala Carte, Wood & Wings, Classic Car Show, Halloween Hunt and Christmas on the Avenue.
- Promote *DWABID* by **participating in West Allis activities** such as: parades, National Night Out, Settlers Weekend and other community activities.
- Helping other organizations/businesses raise awareness through smaller monthly events.

Design Committee Objectives

The Design committee will focus on the following 2018 goals:

- **Maintain Brick Flower Planters and Street Level Planters.** We will continue to maintain the brick planters as well as adding new mulch to the tree beds.
- **Maintain Sidewalks through Snow Removal and Cleanup.** We will continue to keep our area clean by having the snow removed in the winter and the weeds and trash picked up on a weekly basis.
- **Sound System/WIFI/Cameras.** We will continue to work with the City of West Allis in finalizing the installation of the security cameras in the municipal parking lots.
- **Signage Assistance.** We will bring back our Signage Assistance Grant Program that will help fund façade signage or removal of old signage.

Economic Restructuring Committee Objectives

The Economic Development Committee will focus on the following 2018 goals:

- Work with Downtown West Allis property owners in **recruiting businesses** to fill vacancies.
- Work with the City of West Allis regarding **façade improvements** to buildings and try to complete one project each year.
- Utilize **Main Street's** assistance in developing programs to strengthen small businesses through Shop Local and Small Business Saturday campaigns.

Organization Committee Objectives

The *DWA-BID* Marketing Committee will focus on the following 2018 goals:

- Increase **volunteer participation** and encourage community support with an annual volunteer recruitment night.
- Improve **business to business communication** through our quarterly newsletter, periodic email blasts, meetings and outside marketing projects.
- Update the web page to keep the **calendar of events** most current. We will continue working on branding our area and spread the word about West Allis Downtown.
- Continue to **reach out to the community** through press releases in the West Allis NOW, DWA-Inc. Facebook and Twitter.
- **Advertising Assistance.** We will offer financial assistance to business owners for their promoting and marketing projects.

Assessment Collection

- The City of West Allis shall include the special assessment levied herein as a separate line on the real estate tax bill for each parcel. The City shall collect such assessment with the taxes as a special charge, and in the same manner as such taxes, and shall turn over all moneys so collected to the BID Board for distribution in accordance with the BID Operating Plan by the 15th day of the month following such collection.
- Any BID assessment collected by the City before or after the Operating Plan year for which the assessments were made shall be delivered to the BID Board by the 15th of the month following the month during which such sums were collected and are to be used by the BID Board in the same manner as if received during the applicable Operating Plan year. This provision is intended to govern BID assessments prepaid in December prior to the applicable Operating Plan year, as well as delinquent and late payment made after the Operating Plan year.
- The BID Board shall prepare and make available to the public and the City's Council annual reports describing the current status of the BID, including expenditures and revenues, at the time it submits its amended Operating Plan to the City for the following Operating Plan year. This report shall include an independent certified audit of the implementation of the Operating Plan, which shall be paid for out of the BID budget.
- The presentation of this proposed Operating Plan to the City shall be deemed a standing order of the Board under Wis. Stat. sec. 66.1109(4) to disburse the BID assessments in the manner provided herein.
- This section shall be sufficient instruction to the City to disburse the BID assessment, without necessity of an additional disbursement agreement, disbursement method or accounting method. Disbursements made under this Plan shall be shown in the City's budget as a line item. Other than as specified herein, the disbursement procedures shall follow standard City disbursement policy.

**Downtown West Allis Business Improvement District
2018 Time Table for Planned Expenditures**

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
Professional Services	\$ 2,416.67	\$ 7,416.67	\$ 6,416.67	\$ 6,416.67	\$ 6,416.67	\$ 2,416.65	\$ 6,416.67	\$ 6,416.67	\$ 6,416.67	\$ 6,416.67	\$ 6,416.65	\$ 6,416.67	\$ 64,903.00
Executive Director Salary	\$ 3,416.67	\$ 3,416.67	\$ 3,416.67	\$ 3,416.67	\$ 3,416.67	\$ 3,416.65	\$ 3,416.67	\$ 3,416.67	\$ 3,416.67	\$ 3,416.67	\$ 3,416.65	\$ 3,416.67	\$ 41,055.00
Program Assistant's Salary	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 30,000.00
Professional Insurance	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 6,000.00
RICA, Linecopy & Visit Drive	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300.00	\$ -	\$ -	\$ -	\$ -	\$ 2,300.00
Professional Services (Audit)	\$ -	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25.00	\$ -	\$ -	\$ -	\$ -	\$ 1,025.00
Administrative Support	\$ -	\$ 25.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25.00
Supporting Services	\$ 2,950.00	\$ 735.00	\$ 565.00	\$ 735.00	\$ 500.00	\$ 3,210.00	\$ 1,740.00	\$ 740.00	\$ 1,010.00	\$ 140.00	\$ 625.00	\$ 3,110.00	\$ 16,300.00
Business Publications	\$ -	\$ -	\$ 80.00	\$ -	\$ -	\$ 180.00	\$ -	\$ -	\$ 90.00	\$ -	\$ -	\$ -	\$ 350.00
Event, Entertainment & Transportation	\$ -	\$ 150.00	\$ -	\$ 150.00	\$ -	\$ 150.00	\$ -	\$ 125.00	\$ -	\$ 130.00	\$ -	\$ -	\$ 555.00
Facilities & Rental	\$ 220.00	\$ 200.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 2,900.00
Fuel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,350.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,350.00
Printing & Postage	\$ 100.00	\$ 300.00	\$ 100.00	\$ 250.00	\$ 150.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 2,150.00
Vendor Maintenance	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 250.00
Workshops & Other Support	\$ 65.00	\$ 40.00	\$ -	\$ 60.00	\$ 65.00	\$ 65.00	\$ 65.00	\$ 65.00	\$ 65.00	\$ 65.00	\$ 65.00	\$ 65.00	\$ 720.00
Workshops	\$ -	\$ -	\$ 350.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 350.00
Printing	\$ 150.00	\$ -	\$ -	\$ 125.00	\$ -	\$ 125.00	\$ -	\$ 125.00	\$ -	\$ 125.00	\$ -	\$ -	\$ 500.00
Insurance	\$ 1,200.00	\$ 125.00	\$ -	\$ 100.00	\$ 100.00	\$ 1,100.00	\$ -	\$ 100.00	\$ -	\$ -	\$ -	\$ -	\$ 2,625.00
Sign, T-Shirt, Supplies	\$ -	\$ 125.00	\$ -	\$ -	\$ 75.00	\$ -	\$ -	\$ 100.00	\$ -	\$ -	\$ -	\$ -	\$ 300.00
Good Will Expense	\$ -	\$ -	\$ 75.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.00	\$ -	\$ -	\$ -	\$ 150.00
Urban Committee	\$ 2,500.00	\$ 2,616.67	\$ 1,000.00	\$ 875.00	\$ 2,500.00	\$ 725.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 1,575.00	\$ 2,700.00	\$ 2,500.00	\$ 19,000.00
Maintenance Materials	\$ 20.00	\$ -	\$ 50.00	\$ -	\$ 50.00	\$ 150.00	\$ -	\$ -	\$ 50.00	\$ -	\$ -	\$ -	\$ 370.00
Signage Materials	\$ 2,500.00	\$ 2,616.67	\$ 1,000.00	\$ 875.00	\$ 2,500.00	\$ 725.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 1,575.00	\$ 2,700.00	\$ 2,500.00	\$ 18,630.00
Printing, Stationery, Postage	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 75.00	\$ 100.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 900.00
Street Cleaning	\$ 450.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 475.00	\$ 5,625.00
Street Light Maintenance	\$ -	\$ -	\$ -	\$ -	\$ 2,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000.00
Equipment Development Committee	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200.00	\$ -	\$ -	\$ -	\$ 450.00
Equipment Materials	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200.00	\$ -	\$ -	\$ -	\$ 450.00
Operational Committee	\$ 300.00	\$ 300.00	\$ 200.00	\$ 250.00	\$ 300.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 600.00	\$ 350.00	\$ 4,550.00
Printing & Office	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 20.00	\$ 240.00
Printing Materials	\$ 280.00	\$ 280.00	\$ 180.00	\$ 230.00	\$ 280.00	\$ 330.00	\$ 330.00	\$ 330.00	\$ 330.00	\$ 330.00	\$ 580.00	\$ 330.00	\$ 4,310.00
Prudential Committee	\$ 300.00	\$ -	\$ -	\$ 200.00	\$ 200.00	\$ -	\$ -	\$ -	\$ 200.00	\$ 200.00	\$ -	\$ -	\$ 600.00
Prudential Expenses	\$ 300.00	\$ -	\$ -	\$ 200.00	\$ 200.00	\$ -	\$ -	\$ -	\$ 200.00	\$ 200.00	\$ -	\$ -	\$ 600.00
Prudential Fund	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Commission On The Award	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Award Program	\$ 1,200.00	\$ 1,200.00	\$ 1,000.00	\$ 200.00	\$ 1,300.00	\$ 1,200.00	\$ 1,150.00	\$ 500.00	\$ 1,300.00	\$ 1,200.00	\$ 1,100.00	\$ 1,200.00	\$ 13,000.00
Signage Materials	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 200.00	\$ 1,200.00	\$ 1,100.00	\$ 1,050.00	\$ 500.00	\$ 1,200.00	\$ 1,100.00	\$ 1,000.00	\$ 1,100.00	\$ 12,000.00
Advertising Materials (NAACP)	\$ 200.00	\$ 200.00	\$ -	\$ -	\$ 100.00	\$ 100.00	\$ 100.00	\$ -	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 800.00
Real Estate Program	\$ -	\$ -	\$ 200.00	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ -	\$ 700.00
Expenses & Travel	\$ -	\$ -	\$ 200.00	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ 250.00	\$ -	\$ -	\$ -	\$ 700.00

\$ 15,708.97 \$ 11,965.67 \$ 8,791.67 \$ 8,516.67 \$ 10,241.67 \$ 10,581.05 \$ 6,088.67 \$ 8,356.67 \$ 1,125.00 \$ 9,821.67 \$ 10,105.65 \$ 12,015.67 \$ 140,000.00

Development Plan - Benefits

The funds collected by the BID through special property assessments will be used to benefit the Downtown West Allis District in the following manner:

- Assist property owners to attract and retain tenants by providing an attractive environment in which customers and clients are drawn for a pleasant working, shopping, dining, living and recreating experience.
- Play an active role in marketing West Allis Downtown to existing and potential tenants and customers.
- Provide a culture of open communication and inclusiveness for all BID members.
- Maintain an inventory listing of currently available office and retail space availability and prospective sharing, information with owners and prospects.
- Increase the value of West Allis Downtown property by encouraging building improvements and linking property owners to the City of West Allis Economic Development Department or other financing options for design enhancements. A vibrant West Allis Downtown will also attract interested buyers further driving up demand and property values.
- On-going efforts which establish strong, collaborative working relationships with the City of West Allis. Advocacy for business.



City Role

The City of West Allis is committed to helping private property owners in the District promote its development. To this end, the City intends to play a significant role in the creation of the Business Improvement District and in implementation of the Operating Plan. In particular, the City will:

- Encourage the County and State governments to support the activities of the District.
- Monitor and when appropriate, apply for outside funds that could be used in support of the District.
- Collect assessments, maintain the funds, and disburse the funds of the District to the BID along with an identification of those BID assessments included in the disbursement.
- Obtain and review annual audits as required per Wis. Stat. sec. 66.1109(3) (c).
- Provide the BID Board through the Assessor’s Office on or before September 1 of each Operating Plan year with the official City records on assessed value for each Parcel Identification Number within the District, as of that date in each plan year, for purposes of calculating the BID assessments.
- Adopt this Operating Plan in the manner required by Wis. Stat. sec. 66.1109.

Required Statements

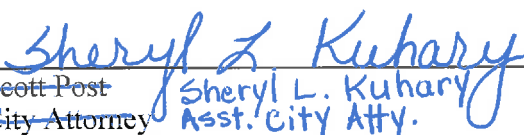
- The Business Improvement District law requires the Operating Plan to include several specific statements:
- Wis. Stat. sec. 66.1109(1)(f)1m: The District will contain property used exclusively for manufacturing purpose, as well as properties used in part for manufacturing. These properties will be assessed according to the formula contained herein because it is assumed that they will benefit from development in the District.
- Wis. Stat. sec. 66.1109(5)(a): Real property used exclusively for residential purposes and real property that is exempted from general property taxes under s. 70.11 may not be specially assessed.

Severability and Expansion

- This BID has been created under authority of Wis. Stat. sec. 66.1109.
- Should any court find any portion of the BID law or this Operating Plan invalid or unconstitutional, said decision will not invalidate or terminate the BID and this BID Operating Plan should be amended to conform to the law without the need to reestablish the Operating Plan.
- Should the State amend the statute to narrow or broaden the purposes of a Business Improvement District so as to, among other things, exclude or include as assessable properties of a certain class or classes of properties, then this BID Operating Plan may be amended by the Common Council of the City of West Allis as and when it conducts its annual budget approval without necessity to undertake any other act.
- All of the above is specifically authorized by Wis. Stat. sec. 66.1109(3) (b).
- If it is determined by a court or administrative body that a parcel of property not subject to general real estate taxes may not be included within the District, then such parcels shall be excluded from the definition of the District.

Legal Option

I hereby certify that the 2018 Operating Plan for the *Downtown West Allis Business Improvement District* is complete and complies with Section 66.1109(1) (f) of the Wisconsin Statutes.


9/21/17

 Scott Post Sheryl L. Kuhary Date
 City Attorney Asst. City Atty.
 City of West Allis