



SEAGRAVE FIRE APPARATUS, LLC

April 17, 2017

West Allis, WI Fire Department
Robert Barwick, CPSM, CPPB
7525 W. Greenfield Ave.
West Allis, WI 53214

Dear Sir:

Thank you for the opportunity to assist you with your fire apparatus needs with a proposal to purchase a Seagrave Custom Aerialscope through the Houston-Galveston Area Council (H-GAC) program.

Your proposal was based on the H-GAC executed contract for FS12-15, effective December 1, 2015 through November 30, 2017. Seagrave agrees to sell said fire apparatus through the H-GAC contract extending all pricing, terms and conditions.

PROPOSAL SUMMARY

Seagrave Fire Apparatus, LLC offers the apparatus herein named for the following price:

	2017 Seagrave Custom Fire Apparatus	
HGAC Base Unit Price XA07		\$1,185,806
Published Options		\$90,085
Unpublished Options		\$64,940
Per Unit Total		\$1,340,831
Delivery to Customer		\$1,239
Inspection Cost		\$350
Delivery Training		\$1200
HGAC Order Processing Fee		\$2,000
Seagrave Discount		\$(145,672)
Purchase Order Total		\$1,199,948

State, federal, FET or local taxes not included.

Delivery 360 calendar days upon receipt of complete order and signed PE drawing

Again, we appreciate the opportunity to assist with their apparatus needs.

Sincerely,

Chairman & CEO

cc: dennis.warren@seagrave.com

PUBLISHED OPTIONS

CUSTOMER

MODEL XC01 SEAGRAVE CUSTOM PUMPER / PROCUREMENT: CONTRACT #FS12-15

CODE OR PART NO.	DESCRIPTION		QUANTITY	IN PLACE OF BASE MODEL	HGAC TOTAL
10-12-1510	Opening/Recessed Notch in Front Bumper for Q2B	\$687.00	1		\$687.00
10-20-0680	Front Tow Eyes - (2) Cut Plate, Elongated Style, Painted, Under Pan IPO B	\$672.00	1	IPOB	\$672.00
10-28-2900	Additional air reservoir, 1770 Cu. In.	\$158.00	1		\$158.00
11-20-3515	Auto Lube System - SKF, 24 Point (Tandem Axle)	\$2,589.00	1		\$2,589.00
13-15-1410	Inline Retarder - Telma, AD72-45 (Use W/Tand-Req 1800 DL) IPO BASE	\$6,755.00	1	IPOB	\$6,755.00
20-00-8310	Doors - Full Length, MII IPO BASE	\$192.00	1	IPOB	\$192.00
20-00-7510	Cab Roof - S/S, 10" Raised, MII 2010 IPO base	\$4,084.00	1	IPOB	\$4,084.00
20-00-9510	Doors - (2) Cab, Side Access, 25" High, MII	\$1,352.00	1		\$1,352.00
20-12-2710	Door Glass - Electric Power Windows, Tinted, MII	\$1,657.00	1	IPOB	\$1,657.00
20-12-3000	Additional Switch - (3) to Allow Driver to Operate all Power Windows	\$808.00	1		\$808.00
21-15-0220	Cab Compt- Fwd Facing, Inbd, 1 RU Door, 40w x 22d x 40h O.D.	\$2,593.00	1		\$2,593.00
21-15-2010	Shelf - Adjustable, 1/8" Aluminum with DA'd Finish (Ea)	\$284.00	1		\$284.00
70-05-1820	Receptacle - 120V, for Cab Compartment, Shoreline Powered (Ea)	\$144.00	1		\$144.00
21-23-2710	Rear Crew Cab Heaters - 64,000 BTU Total, MII	\$2,376.00	1		\$2,376.00
22-00-0530	Buss Bar - Under Officer's Seat, (4) Stud Switched	\$250.00	1		\$250.00
22-00-0540	Power Studs, Engine Tunnel, (4) Stud Switched	\$250.00	1		\$250.00
22-0A-5020	Radio - Panasonic AM/FM/CD, w/Weather Band, w/ Stereo Antenna	\$1,077.00	1		\$1,077.00
22-0A-5120	Two-Way Radio Antenna Mount - Universal w/ Cable (Ea)	\$211.00	1		\$211.00
22-0C-3110	Camera System - (1) Rosco #STSK7165, 7" LCD, Rear	\$840.00	1		\$840.00
22-10-0700	Batteries - (6) Champion, 12V, 950 CCA IPO BASE	\$724.00	1	IPOB	\$724.00
23-03-VWL2	Back Up Lights - (2) Whelen, #60C00WCR, LED, Max Intensity IPO BASE	\$480.00	1	IPOB	\$480.00
24-10-WFE6	Lightbars - (2) Whelen #F4NMINI, 21.5", LED, Side Facing	\$1,832.00	1		\$1,832.00
24-80-WLTD	Traffic Adv - Whelen #TAM65, Super-LED®, 36"	\$1,396.00	1		\$1,396.00
24-82-IN0T	Installation - Traffic Advisor, Top of Body	\$341.00	1		\$341.00
26-00-003A	Air Horns - Dual, Grover, One Each Side, Aerialscope II	\$527.00	1		\$527.00

26-00-0410	Air Horn Footswitch - Linemaster® #491 (Ea)	\$138.00	2		\$276.00
26-15-4500	Mechanical Siren - Q2B®, Recessed in Bumper	\$1,883.00	1		\$1,883.00
26-15-5980	Mechanical Q2B® Footswitch - Linemaster® #491 (Ea)	\$119.00	2		\$238.00
57-00-3000	Paint Roll-Up Doors - Job Color, Trim Remains Satin (Ea)	\$378.00	8		\$3,024.00
57-00-3520	Protective Shield - Roll-up Door, Removable, S/S, Brushed (Ea)	\$109.00	8		\$872.00
57-00-3500	Sill Protector - Body Compartment Door, Brushed S/S (Ea Compartment)	\$63.00	12		\$756.00
57-00-5200	Liner - Interior Hinged Compartment Door, Brushed S/S (Ea)	\$127.00	2		\$254.00
57-05-0100	Dri-Dek® - per Compartment / Shelf / Tray (Ea)	\$85.00	20		\$1,700.00
57-05-3010	Shelf - Adjustable, 3/16" Aluminum w/Smooth Finish (Ea)	\$313.00	6		\$1,878.00
57-05-4030	Roll Out Tray - in Compartment, 500#, Adjustable, Aluminum (Ea)	\$686.00	2		\$1,372.00
57-05-4060	Roll Out Tray - in Compartment, 500#, Floor Mount, Aluminum (Ea)	\$573.00	2		\$1,146.00
57-05-5025	Swing Out Toolboard - Aluminum Peg Board, Adjustable (Ea)	\$610.00	1		\$610.00
57-10-1200	Air Bottle Compts - (6) Bottles, in Tandem Axle Fender Panels	\$1,173.00	1		\$1,173.00
60-90-0625	Breathing Air System - (2) Cylinders, 6000 psi, for Platforms with Cat Track	\$12,479.00	1		\$12,479.00
60-95-8110	Tower Signs - (2) One Each Side, 15" X 115", Does Not Include Lettering	\$1,274.00	1		\$1,274.00
60-95-8510	Platform Stokes Mounting Bracket	\$956.00	1		\$956.00
70-00-8100	Hydraulic Generator - Harrison 8 KW	\$11,700.00	1		\$11,700.00
70-05-0200	Load Center - Up to Eight Circuits	\$843.00	1		\$843.00
70-05-31L0	Cord Reel - ECR 1618-17-18, 4-Conductor (Capacity: 200 ft of 10/4) (Ea)	\$887.00	2		\$1,774.00
70-05-332C	Cord Reel Shall be Located on the Top of the Body	\$347.00	1		\$347.00
70-05-332D	Cord Reel Shall be Located on Ceiling of Body Compartment	\$413.00	1		\$413.00
70-05-4500	10/4 Cord Reel Cable - Per 200 foot length	\$673.00	2		\$1,346.00
70-05-5520	Junction Box - Akron Brass, 2-Load, (4) L5-20R Hardwired to Reel, w/ Mtg	\$434.00	2		\$868.00
71-KF-EV15	Light Head - FRC Evolution FCA100-V15, 12V, 15k Lumen LED (Ea)	\$991.00	1		\$991.00
71-Y0-0025	12V Light Switched at Cab Dash & 2nd Location with 3 Way Momentary Sw	\$355.00	1		\$355.00
71-3F-0000	Cab 12V Surface Mount - for FRC Spectra 900 Light (Ea)	\$130.00	2		\$260.00
71-KF-SQ65	Light Head - FRC Spectra SPA900-Q65, 12V, 4.6k Lumen LED (Ea)	\$526.00	2		\$1,052.00

71-Y0-0010	12V Light Switched at Cab Dash (Ea)	\$97.00	2		\$194.00
71-BF-0000	Body Rear 12V Surface Mount - for FRC Spectra 900 Light (Ea)	\$130.00	2		\$260.00
71-KF-SQ65	Light Head - FRC Spectra SPA900-Q65, 12V, 4.6k Lumen LED (Ea)	\$526.00	2		\$1,052.00
71-Y0-0025	12V Light Switched at Cab Dash & 2nd Location with 3 Way Momentary Sw	\$355.00	1		\$355.00
91-00-4600	Paint - Frame & Undercarriage Finish, Job Color	\$1,809.00	1	IPOB	\$1,809.00
91-00-5400	Paint - Cab Interior, Clear Coat (Full Tilt Cabs)	\$263.00	1		\$263.00
91-00-6000	Paint - Cab Exterior, Two Tone	\$1,296.00	1	IPOB	\$1,296.00
91-02-9030	Undercoating - PPG Corashield (for Aerial)	\$1,737.00	1		\$1,737.00
91-50-012N	Seagrave Limited Warranty - 2 Years Parts & Labor, Non-Quint Aerialscope	\$1,000.00	1	IPOB	\$1,000.00
					\$90,085.00

UNPUBLISHED OPTIONS

CUSTOMER

MODEL XC01 SEAGRAVE CUSTOM PUMPER / PROCUREMENT: CONTRACT #FS12-15

CODE OR PART NO.	DESCRIPTION	QUANTITY	PRICE	IN PLACE OF BASE MODEL	HGAC TOTAL
10-11-0095	-- LINE-X Edge on Top Flange of Bumper	1	298.00		\$298.00
10-12-1500	-- Outrigger Pads Storage Compartment - Center of 24" Bumper Ex	1	553.00		\$553.00
10-12-8010	-- Bumper Extension Not a Step - Sign, FAMA26 No-Step	1	13.00		\$13.00
12-50-010X	Chrome Black Nut Covers	1	60.00		\$60.00
12-80-0100	Hub Caps - (2) S/S, "Baby Moon", Front Axle	1	81.00		\$81.00
12-90-0200	Hub Caps - (2) S/S, "High Hat", Rear Axle	2	164.00		\$328.00
13-05-010X	Driveline analysis diagram	1	200.00		\$200.00
20-00-7513	Cab Interior Celining Compartment	1	2,268.00		\$2,268.00
20-00-9640	-- Sill Protectors - (2) Cab Side Access Door, Brushed S/S	1	30.00		\$30.00
20-00-9910	-- Cab Access SCBA Bracket - Zico ULLH with CRS Strap	1	331.00		\$331.00
20-00-951Z	Cab Access Door Area tray(s)	2	143.00		\$286.00
20-05-2010	Inner Liners - Front, 304 S/S	1	236.00	IPOB	\$236.00
20-10-1400	Mirrors - (2) Lang Mekra, 300 Series, 4-Way, Heatd/Remote w/ LED T	1	415.00	IPOB	\$415.00
20-12-0307	Heated Windsheild Blades	1	960.00		\$960.00
20-18-0100	Cab Handrails & Grab Handles - Aluminum, Knurled, MII	1	1,600.00		\$1,600.00
20-18-010X	Grab Rails at Front Face Of Cab	1	775.00		\$775.00
20-18-1020	Handrail - 18", Aluminum, Knurled, LS, Rear of Cab	1	676.00		\$676.00
20-20-4010	Helmet Holder - Cab, Ziamatic #UHH-2 (Ea, Qty must = # of seats)	6	79.00		\$474.00
20-25-1095	Removable Engine Tunnel Panels (Marauder II Only)	1	226.00		\$226.00
20-25-6010	Cup Holder - Black Line-X Finish	4	70.00		\$280.00
21-07-0430	-- Seat Riser/Compt - Officer, 10.5" High, Short Depth, MII	1	521.00		\$521.00
21-08-0150	-- SCBA Bracket - IMMI SmartDock Gen 2 (Ea)	5	195.00		\$975.00
21-13-8000	Sew Customer Patch to Bostrom Head Rest (Ea) IPOS	6	48.00	IPOB	\$288.00
22-03-1510	-- 12V Power Point - for Cab Compartment (Ea)	1	56.00		\$56.00
21-15-022X	Slanted Mounting Plates	2	233.00		\$466.00
21-23-0810	Manual Coolant Shutoff Valve - Forward Cab HVAC Inflow (Inlet), MII	1	130.00		\$130.00
21-23-0905	Manual Shutoff Valve - Forward Cab HVAC Outflow (Return), MII	1	130.00		\$130.00

21-23-3010	Manual Coolant Shutoff Valve - Crew Cab HVAC Inflow (Inlet), MII	1	125.00		\$125.00
21-23-3105	Manual Shutoff Valve - Crew Cab HVAC Outflow (Return), MII	1	125.00		\$125.00
21-23-5000	Auxiliary Fan on Cab Dash (Ea)	2	136.00		\$272.00
10-28-3120	Emergency Brake - Officer	1	316.00		\$316.00
22-00-06B1	Dash Cutouts For Radios	1	295.00		\$295.00
22-01-1500	Speedometer - Additional, Officer, Imperial, Analog	1	209.00		\$209.00
22-03-130X	12 Volt Battery Direct Pigtail	1	56.00		\$56.00
22-03-130Y	2 Stud Buss Bars	1	350.00		\$350.00
22-03-14US	USB Charger Port - Kussmaul Dual Port #091-219 (Ea)	2	118.00		\$236.00
22-15-3650	Battery Charger - Kussmaul #LPC-40	1	1,190.00	IPOB	\$1,190.00
22-15-4LDW	-- Location - Wall Adjacent to Side Window on Driver's Side	1	0.00		\$0.00
22-15-5000	-- Battery Charger/Air Compressor Cover	1	93.00		\$93.00
22-15-5300	Shoreline Receptacle, Driver's StepWell	1	381.00		\$381.00
22-90-004J	Headlights - Quad, Truck-Lite LED, (2) with Dual Light Bezels	1	693.00	IPOB	\$693.00
22-90-0065	Headlights - Alternating, Flashing	1	593.00		\$593.00
23-11-291E	Cab Door Lights - (2) Whelen LINZ6R, LED, Red, Black Flange	1	395.00		\$395.00
23-12-260L	Hand Light - Streamlight, Survivor® LED Model 90503 (Ea)	6	196.00		\$1,176.00
23-25-015X	Footlocker Compartment Light	1	110.00		\$110.00
24-10-WFF9	Lightbar - Whelen 72", LED	1	4,335.00	IPOB	\$4,335.00
24-30-WL6A	Perimeter - Whelen #60R02F*R, Super-LED®, Red (Ea)	2	186.00		\$372.00
24-30-WL6X	Perimeter - Whelen #6RBRC 600 Series Rotabeam, Red with Clear Lens	2	541.00		\$1,082.00
24-35-0020	Cab Cowl Lights - (2) Whelen 50R03ZCR, Red LED with Clear Lens	1	261.00		\$261.00
24-40-MH81	Special Light - Mars #888, TB8, Halogen, Ped Mt., Center, Front	1	1,231.00		\$1,231.00
24-UN-LNCC	-- Lens Color - Clear	1	0.00		\$0.00
26-11-WS3A	Siren Speaker - Whelen Proj.#SA-315P w/Flame Grille, In Bumper (Ea)	2	303.00		\$606.00
49-00-029B	-- Body Roof - Orange Perimeter Marking	1	256.00		\$256.00
50-00-0015	-- Inner Liners - Rear Tandem Axle, 304 S/S	1	173.00		\$173.00
50-00-0065	-- Fender Panel - Rear Tandem Axle, S/S, Painted, Removable	1	1,039.00		\$1,039.00
50-00-0225	Jack Compartments	2	643.00		\$1,286.00
50-00-0330	-- Platform Access Handrails - 2-Per Body Side, Aluminum, Knurled	1	2,613.00		\$2,613.00
58-00-0000	Rear Body FDNY Style Reinforced Substructure	1	3,448.00		\$3,448.00
57-30-0110	Rub Rail, Body Sides - Black Poly	6	139.00		\$834.00
57-30-1110	Rub Rail, Body Rear - Black Poly, Full Width	1	278.00		\$278.00
60-10-3M40	Outrigger Spot Spotlights - (2) FRC	1	1,325.00		\$1,325.00
60-10-4240	Outrigger Pads & Brackets - (6) Aluminum, w/ (2) Rear Brackets (Use	1	646.00		\$646.00
60-70-1210	Forward Body - RS/LS Waterway Inlet Panels, Brushed SS, w/ Dual Co	1	920.00		\$920.00

60-70-1217	-- Forward Body Roof - Yellow Perimeter Marking	1	106.00		\$106.00
60-70-121X	Waterway Inlet Panels to Be Linex'd	1	580.00		\$580.00
60-70-2659	Turntable Step	1	342.00		\$342.00
60-80-3410	Aerial Tracking Light - Whelen PAR36, Super-LED® 12V,Flood,Base Sec	1	609.00		\$609.00
60-80-4410	Stream Tracking Light - Whelen PAR36,12 Diode Super-LED® Flood, o	1	526.00		\$526.00
60-80-5120	Under Platform Lights - (2) FRC Evolution II, FCA300-V20, 12V Flood	1	2,300.00		\$2,300.00
60-80-6160	Telescopic Light, Pltfrm Rear - (1) FRC, SPECTRA MS,SPA542-R14,12V F	1	1,399.00		\$1,399.00
60-80-7550	120 Volt Wiring to Platform - 95' Aerialscope II / 105' Apollo II	1	1,715.00		\$1,715.00
60-80-815R	Platform Side Locator Lights - (4) Whelen TIR3™ LED, Red	1	296.00		\$296.00
60-80-9100	-- Aerial Light to Activate with Aerial Enable Switch in Cab	1	101.00		\$101.00
60-80-825R	Platform Bottom Locator Lights - (2) Whelen TIR3™ LED, Red	1	296.00		\$296.00
60-80-9100	-- Aerial Light to Activate with Aerial Enable Switch in Cab	1	101.00		\$101.00
60-89-0042	Cat Track - With 120V AC Circuit, for 95' Aerialscope II	1	1,208.00		\$1,208.00
60-90-1010	-- Class1 Air Minder System - Turntable Display	1	1,606.00		\$1,606.00
60-95-8010	Boom Lifting Eye - 5000# Total Capacity	1	643.00		\$643.00
60-95-801Z	Brey Krause Handrails on Bucket	2	676.00	IPOB	\$1,352.00
60-95-8020	Platform Lifting Eyes - (2) 500# Total Capacity	1	394.00		\$394.00
60-95-8620	Platform Toolbox - Smooth Aluminum with Cover	1	606.00		\$606.00
60-95-8647	ATP Outside Ladder Storage	1	411.00		\$411.00
00-05-330S	-- Generator/Inverter Test and Certification - Third Party	1	326.00		\$326.00
70-05-195C	Receptacle - 120V, 20 Amp f/ inside Body Compart, for Auto Transfer	2	0.00		\$0.00
70-05-2530	-- NEMA Rating - 5-20R (20 Amp) Non-Twist-Lock, Single	2	226.00		\$452.00
70-05-2910	Auto Transfer Switch - Kussmaul #091-134	1	205.00		\$205.00
71-6F-0570	Fixed Top Mount - FRC #570, Non-Telescopic (Ea)	4	295.00		\$1,180.00
71-KF-SQ20	-- Light Head - FRC Spectra SPA100-Q20, 12V, 20k Lumen LED (Ea)	4	1,319.00		\$5,276.00
90-00-014A	Ground Ladders - Aerialscope Platform, Alco-Lite (SPCL)	1	1,467.00	IPOB	\$1,467.00
90-05-6250	Pike Pole Mounting - PVC Tube (Ea.)	6	100.00		\$600.00
91-03-499X	Corner Guards	1	233.00		\$233.00
91-03-2000	10" Reflective Striping - Roll-up Doors	1	260.00		\$260.00
71-1F-F807	Cab Front Brow Mount - FRC #FCA807 for Focus®/Evolution (Ea)	1	374.00		\$374.00
					\$64,940.00