

Prepared For:
 Chief Duputy Chris Botsch
 West Allis Police Dept.
 11301 W Lincoln Ave.
 West Allis, WI 53227
 Phone: (414) 302-8020
 Fax: (414) 302-8000
 Email: cbotsch@westalliswi.gov

Prepared By:
 Chrissy Gensch
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 Hartford, WI 53027
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2018 Fleet/Non-Retail Ford Explorer XLT 4WD K8D

QUOTE WORKSHEET

QUOTE WORKSHEET - 2018 Fleet/Non-Retail K8D XLT 4WD

MSRP		\$36,170.00
Destination Charge		\$995.00
Optional Equipment		\$2,330.00
Dealer Advertising		\$0.00
PRE-TAX ADJUSTMENTS:		
STATE OF WI MUNICIPAL DISCOUNT		(\$7,121.00)
Total Pre-Tax Adjustments		(\$7,121.00)
Taxable Price		\$32,374.00
TOTAL		\$32,374.00

Customer Signature / Date

Dealer Signature / Date

2018 Ford Explorer XLT to the specifications as detailed. Registration fees are not included. Delivery can be anticipated approximately 90-120 days from order. Payment terms are net 10 days.

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8D XLT 4WD

ENTERTAINMENT

- Radio: AM/FM Stereo -inc: MP3 capability, 6 speakers and SiriusXM radio, Note: SiriusXM includes a 6-month prepaid subscription, Service is not available in Alaska and Hawaii, Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc, If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates, Fees and taxes apply, To cancel you must call SiriusXM at 1-866-635-2349, See SiriusXM Customer Agreement for complete terms at www.siriusxm.com, All fees and programming subject to change, Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc
- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control and Steering Wheel Controls
- Wireless Streaming
- Integrated Roof Antenna
- SYNC Communication & Entertainment System -inc: enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 1 smart-charging multimedia USB port in the Media Hub
- Bluetooth Wireless Phone Connectivity

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STANDARD EQUIPMENT

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EXTERIOR

- Wheels: 18" 5-Split-Spoke Sparkle Silver-Painted -inc: Aluminum
- Tires: P245/60R18 AS BSW
- Steel Spare Wheel
- Compact Spare Tire Mounted Inside Under Cargo
- Clearcoat Paint
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and Metal-Look Bumper Insert
- Body-Colored Rear Step Bumper w/Black Rub Strip/Fascia Accent and Metal-Look Bumper Insert
- Black Side Windows Trim and Black Front Windshield Trim
- Chrome Bodyside Insert, Black Bodyside Cladding and Black Wheel Well Trim
- Body-Colored Door Handles
- Black Power Heated Side Mirrors w/Convex Spotter and Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster
- Deep Tinted Glass
- Speed Sensitive Variable Intermittent Wipers
- Front Windshield -inc: Sun Visor Strip
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Metal-Look Grille
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Roof Rack Rails Only
- Fully Automatic Aero-Composite Led Low Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
- LED Brakelights
- Laminated Glass

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STANDARD EQUIPMENT

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INTERIOR

- 60-40 Folding Split-Bench Front Facing Manual Reclining Tumble Forward Premium Cloth Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- Fixed 50-50 Split-Bench Premium Cloth 3rd Row Seat Front, Manual Fold Into Floor and 2 Fixed Head Restraints
- Leather/Metal-Look Steering Wheel
- Front Cupholder
- Rear Cupholder
- Compass
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
- Keypad
- Proximity Key For Doors And Push Button Start
- Valet Function
- Cruise Control w/Steering Wheel Controls
- Manual Air Conditioning
- Rear HVAC w/Separate Controls
- HVAC -inc: Underseat Ducts, Auxiliary Rear Heater and Headliner/Pillar Ducts
- Illuminated Locking Glove Box
- Driver Foot Rest
- Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert, Metal-Look Console Insert and Metal-Look Interior Accents
- Full Cloth Headliner
- Cloth Door Trim Insert
- Leather/Chrome Gear Shift Knob

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8D XLT 4WD

- Unique Cloth Bucket Seats -inc: 10-way power driver's seat w/power lumbar and recline, 6-way power front passenger seat w/manual recline and 4-way manually adjustable driver and front passenger head restraints (2-way up/down when dual-headrest DVD entertainment system (50S) is ordered)
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
- Full Floor Console w/Covered Storage, Full Overhead Console w/Storage and 4 12V DC Power Outlets
- Front And Rear Map Lights
- Fade-To-Off Interior Lighting
- Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
- Carpet Floor Trim
- Cargo Space Lights
- Driver / Passenger And Rear Door Bins
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Systems Monitor
- Trip Computer
- Outside Temp Gauge
- Analog Display
- Fixed Rear Head Restraints
- Front Center Armrest and Rear Center Armrest
- 2 Seatback Storage Pockets
- Seats w/Premium Cloth Back Material
- Securilock Anti-Theft Ignition (pats) Engine Immobilizer
- Perimeter Alarm

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2018 Fleet/Non-Retail Ford Explorer XLT 4WD K8D

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8D XLT 4WD

- 4 12V DC Power Outlets
- Air Filtration

MECHANICAL

- Engine: 3.5L Ti-VCT V6 (FFV) -inc: Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles w/the 3.5L Ti-VCT V6 engine shipped to Federal Emissions States or Cross Border State dealers and is only available w/a Federal emissions system, (FFV system not available w/code 422 and requires code 936 or 423 if applicable for California Emissions State dealer destinations).Cross border states include AZ, DC, ID, NH, NV, OH, VA, WV Not standard equipment in CA Emissions States.
- Transmission: 6-Speed SelectShift Automatic
- 3.65 Axle Ratio
- GVWR: 6,160 lbs
- Electronic Transfer Case
- Automatic Full-Time Four-Wheel Drive
- 72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection
- 200 Amp Alternator
- Towing w/Trailer Sway Control
- Gas-Pressurized Shock Absorbers
- Front And Rear Anti-Roll Bars
- Electric Power-Assist Speed-Sensing Steering
- 18.6 Gal. Fuel Tank
- Quasi-Dual Stainless Steel Exhaust
- Auto Locking Hubs
- Strut Front Suspension w/Coil Springs
- Multi-Link Rear Suspension w/Coil Springs
- 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control and Hill Hold Control

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2018 Fleet/Non-Retail K8D XLT 4WD

SAFETY

- Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- Terrain Management System ABS And Driveline Traction Control
- Side Impact Beams
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Rear Parking Sensors
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
- Airbag Occupancy Sensor
- Passenger Knee Airbag
- Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
- Back-Up Camera w/Washer

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2018 Fleet/Non-Retail Ford Explorer XLT 4WD K8D

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2018 Fleet/Non-Retail K8D XLT 4WD

Code	Description	MSRP
K8D	2018 Ford Explorer XLT 4WD	\$36,170.00

SELECTED VEHICLE COLORS - 2018 Fleet/Non-Retail K8D XLT 4WD

Code	Description
-	Interior: Ebony Black
-	Exterior 1: Magnetic Metallic
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2018 Fleet/Non-Retail K8D XLT 4WD

CATEGORY

Code	Description	MSRP
ENGINE 998	ENGINE: 3.5L TI-VCT V6 (FFV) -inc: Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles w/the 3.5L Ti-VCT V6 engine shipped to Federal Emissions States or Cross Border State dealers and is only available w/a Federal emissions system, (FFV system not available w/code 422 and requires code 936 or 423 if applicable for California Emissions State dealer destinations).Cross border states include AZ, DC, ID, NH, NV, OH, VA, WV (STD) Not standard equipment in CA Emissions States.	INC
TRANSMISSION 44J	TRANSMISSION: 6-SPEED SELECTSHIFT AUTOMATIC (STD)	\$0.00
OPTION PACKAGE		

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2018 Fleet/Non-Retail Ford Explorer XLT 4WD K8D

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail K8D XLT 4WD

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
OPTION PACKAGE		
201A	EQUIPMENT GROUP 201A -inc: LED Fog Lamps, Power Liftgate, Power & Heated Glass Sideview Mirrors, manual-folding, LED turn signal indicators, security approach lamps, integrated blind spot mirrors and gloss shadow black caps, Note: Integrated blind spot mirrors not included when equipped w/BLIS, Driver Connect Package, Auto-Dimming Rearview Mirror, SYNC Connect, remotely start, lock and unlock vehicle (includes service for 5 years from the vehicle sale date as recorded by the dealer), schedule specific times to remotely start vehicle, locate parked vehicle, check vehicle status (includes service for 5 years from the vehicle sale date as recorded by the dealer) and Wi-Fi hotspot connects up to 10 devices (includes a trial subscription of 3 months or 3 gigabytes, whichever comes first, Wireless Service Plan required after trial subscription ends), Note: Ford Telematics Prep Package Included for Fleet ONLY: SYNC Connect provides data to support telematics services including vehicle location, speed and idle time w/optional vehicle diagnostics and maintenance reports, Requires Ford Telematics Powered by Telogis Service (requires subscription for Telogis service, Activate at www.fleet.ford.com), SYNC 3 Communications & Entertainment System, enhanced voice recognition, 8" LCD capacitive touchscreen in center stack w/swipe capability, pinch-to-zoom capability included when equipped w/available voice-activated touchscreen navigation system, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility, 2 smart-charging multimedia USB ports (1 replaces the front center floor console powerpoint port), 2 Driver Configurable 4.2" Color LCD Displays Located in instrument cluster, Dual-Zone Electronic Automatic Temperature Ctrl, Remote Start System, Rear Bumper Step Pad Molded in color black w/surround, Radio: AM/FM Stereo w/7 Speakers, MP3 capability and speed-compensated volume	\$2,330.00
WHEELS		
64C	WHEELS: 18" 5-SPLIT-SPOKE SPARKLE SILVER-PAINTED -inc: Aluminum (STD)	\$0.00

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SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2018 Fleet/Non-Retail K8D XLT 4WD

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
PRIMARY PAINT		
J7	MAGNETIC METALLIC	\$0.00
PAINT SCHEME		
—	STANDARD PAINT	\$0.00
SEAT TYPE		
8W	EBONY BLACK, UNIQUE CLOTH BUCKET SEATS -inc: 10-way power driver's seat w/power lumbar and recline w/201A-inc: 10-way power front passenger seat with power lumbar and recline and 4-way manually adjustable driver and front passenger head restraints (2-way up/down when dual-headrest DVD entertainment system (50S) is ordered) w/200A-inc: 6-way power front passenger seat with manual recline and 4-way manually adjustable driver and front passenger head restraints (2-way up/down when dual-headrest DVD entertainment system (50S) is ordered)	\$0.00
ADDITIONAL EQUIPMENT		
—	RADIO: AM/FM STEREO W/7 SPEAKERS -inc: MP3 capability and speed-compensated volume	INC
OPTIONS TOTAL		\$2,330.00

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WARRANTY INFORMATION

WARRANTY INFORMATION - 2018 Fleet/Non-Retail K8D XLT 4WD

WARRANTY

Basic:

3 Years/36,000 Miles

Drivetrain:

5 Years/60,000 Miles

Corrosion:

5 Years/Unlimited Miles

Roadside Assistance:

5 Years/60,000 Miles

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