



DEPARTMENT OF ADMINISTRATION & FINANCE
FINANCE DIVISION

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To: Robert Barwick, Senior Buyer

From: Kris Moen, Finance Supervisor 

Date: 12/22/2014

Re: Sole Source Purchase of Annual Maintenance Fees and ASP Hosting services from SunGard Public Sector

As you are aware, various City departments use an integrated software package from SunGard Public Sector to handle the City's Accounting, Budgeting, Purchasing, Payroll, Cash Receipting, Utility Billing, and Licensing functions. Since November 2013, this software has been hosted and maintained by SunGard Public Sector under an "Application Services Provider" (ASP) contract. Under this arrangement, the City pays a monthly service fee and SunGard hosts and maintains the software at their data center and city staff accesses the software via a secure internet connection.

This has many advantages for the City. It provides the necessary support for this critical software directly from the vendor that created and maintains this software. SunGard Public Sector also brings an expertise in iSeries server administration which further insures that our SunGard software will be properly and efficiently supported. It also provides disaster recovery protection for the city in the event of a natural disaster or equipment failure.

The cost for the ASP service from SunGard is \$10,949 per month, or \$131,388 per year. These fees include hosting and maintaining the software as well as 24x7 Support for the SunGard software that city departments use. The support fees also include annual software updates that offer new features as well as keeping the software compliant with ever changing federal and state laws.

Due to the nature of this type of contract, sufficient alternatives from other vendors do not exist. SunGard is able to provide both the hosted service and the software support. As a result, it makes sense to work with SunGard directly due to their ability to efficiently and securely host the software, as well as their unique knowledge of the software.

Based on this information, I respectfully request your approval of the 2015 ASP service agreement with SunGard Public Sector.