## PUBLIC PROCUREMENT AUTHORITY STATION ALERTING Solicitation Synopsis Solicitation No. 1425

#### Intent

The Public Procurement Authority (PPA) served as Lead Agency to solicit proposals for STATION ALERTING. PPA works in cooperation with National Purchasing Partners "NPP" and its Government Division dba NPPGov, dba FireRescue GPO, dba Law Enforcement GPO and dba Public Safety GPO (collectively hereinafter "NPPGov"), to service the PPA and NPPGov membership. The published Request for Proposal (RFP) contained provisions that permitted all members of PPA and NPPGov throughout the nation to "piggy-back" off the resulting Master Price Agreement.

#### **Determination for issuing RFP vs. Sealed Bid**

PPA has determined that it is advantageous for PPA to procure STATION ALERTING using the competitive RFP process rather than sealed bidding. Sealed bidding limits evaluation of offers solely to compliance with the requirements, provides no opportunity to compare the product and service offerings among the vendors, prohibits revision of the offers, and uses price as the predominate deciding factor. Such limitations prevent PPA from awarding the most advantageous contract(s) for PPA and its members.

#### Procedure

PPA issued an RFP (1425) on October 22, 2014.

The RFP was published in USA Today on October 27, 2014.

The RFP was published in the Daily Journal of Commerce on January 12, 2015.

The original RFP close date was December 10, 2014 but was extended to February 12, 2015 due to publication requirements.

The RFP was awarded on March 17, 2015.

The RFP was posted to the following web sites: www.nppgov.com, www.procurementauthority.org, and www.findrfp.com

The text of the published notice of solicitation is as follows:

Public Procurement Authority (PPA)

NOTICE OF SOLICITATION

PPA intends to enter into a master price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

Fire Apparatus #1420

Industrial and Medical Gases, Accessories and Equipment #1415

Station Alerting #1425

Responses due 5:00 pm February 12, 2015

For information or a copy of the Request for Proposal contact PPA, Heidi Arnold at 855-524-4572, questions@procurementauthority.org or download at www.procurementauthority.org

PPA received proposals from the following vendors:

- 1. Purvis Systems
- 2. Westnet
- 3. US Digital Designs

Proposals were evaluated by PPA based on the criteria contained in the RFP and the following successful proposers were selected:

#### **National**

- Purvis Systems
- US Digital Designs

#### **Evaluation**

The evaluation was based on the following criteria as described in the RFP (weighted):

Component Evaluated	Weight
Pricing: Product price analysis and discounts proposed including favorable pricing for cooperative purchasing.	20
Product Line: Product line offered in indicated coverage area, considering geographic distribution limitations, warranties, any subproposers and coordination of manufacturer and distribution in response.	25
<u>Conformance:</u> Completeness of proposal and the degree to which the Proposer responds to the terms and all requirements of the RFP requirements and specifications.	10

Marketing: The Proposer's marketing plan to promote the resulting contractual agreement and ability to incorporate use of agreement in their sales system throughout indicated coverage region.	20
<u>Customer Service:</u> Support dedicated to Lead Contracting and Participating Agencies. Ability to conduct e-commerce and meet promised delivery timelines.	5
<u>Coverage</u> : Ability to provide products and services for indicated coverage region including distribution, retail & service facilities and staff availability.  *Note Exhibit 1 from PPW	10
Proven Experience & References: Proposer's success in providing products and services in a timely manner including Past Performance Information (PPI) review.	10
TOTAL	100

### **Pricing Structure**

*Purvis Systems*: Proposer provided a discount off list price discount. See Price List Attachment in the resulting Master Price Agreement.

*US Digital Designs*: Proposer provided a discount off list price discount. See Price List Attachment in the resulting Master Price Agreement.

#### **Additional Information**

National Purchasing Partners 1100 Olive Way Suite #1020 Seattle, WA 98101 Bruce Busch, Senior VP and Legal Counsel bruce.busch@mynpp.com (206) 494-4556 www.nppgov.com

#### **AFFIDAVIT OF MAILING**

STATE OF Oregon	)
	) ss.
COUNTY OF Washington	)

I, Heidi Chames, being first duly sworn on oath, depose and state that I am a Contract Manager for Public Procurement Authority, a government entity performing public procurement functions. On this 22nd day of October, 2014, I caused to be deposited in the United States mail at Wilsonville, Washington County, Oregon, with first class postage prepaid, one each copy of the attached NOTICE OF SOLICITATION for the MASTER AGREEMENT FOR STATION ALERTING to the following addresses:

First In Alerting Dawn Matheny 15542Chemical Lane Huntington Beach, CA 92649	Locution Systems Brigette Barreto 14813 SW 153rd Place Miami, FL 33196		
Purvis Dave Rocco Senior Account Manager 88 Silva Lane Middleton, RI 02842			
Mach Alerting – Motorola Dwayne Sakumoto Senior Account Manager PO Box 230470 Anchorage, AK 99523			
ProComm Alaska Gary Peters President/CEO 2100 E. 63 <sup>rd</sup> Ave. Anchorage, AK 99507			
US Digital Design Erik Hanson 1835 E Sixth St Suite #27 Tempe, AZ 85281			

Heidi Chames

SUBSCRIBED AND SWORN TO before me this 27th day of october, 2014 by

Heidi Chames.

OFFICIAL STAMP ASHLEY N MALSON NOTARY PUBLIC-OREGON COMMISSION NO. 923305 MY COMMISSION EXPIRES JANUARY 01, 2018

Residing at Canby, Orces My commission expires: 1/1

#### AFFIDAVIT OF PUBLICATION





921 S.W. Washington St. Suite 210 / Portland, OR 97205-2810 (503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH .- ss.

I, Marc Caplan , being first duly sworn, depose and say that I am a Public Notice Manager of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193,010 and 193,020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

#### Notice of Solicitation

Public Procurement Authority; Bid Location Wilsonville, OR, Clackamas County; Due 02/12/2015 at 05:00

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

1/12/2015

State of Oregon County of Multnomah

> SIGNED OR ATTESTED BEFORE ME ON THE 12th DAY OF January, 2015

Notary Public-State of Oregon

Marc Caplan

OFFICIAL STAMP JOSHUA KAMUELA COATES NOTARY PUBLIC - OREGON COMMISSION NO. 933669 MY COMMISSION EXPIRES NOVEMBER 03, 2018 PUBLIC PROCUREMENT **AUTHORITY (PPA)** 

NOTICE OF SOLICITATION PPA intends to enter into a master

price agreement for the procurement of the following products and services to PPA members and available to all members of the national cooperative purchasing program National Purchasing Partners, LLC ("NPPGov").

Fire Apparatus #1420

Industrial and Medical Gases, Accessories and Equipment #1415

Station Alerting #1425

Responses due 5:00 pm February 12, 2015

For information or a copy of the Request for Proposal contact PPA, Heidi Arnold at 855-524-4572, questions@procurementauthority.org or download at www.procurementauthority.org Published Jan. 12, 2015. 10666917

Heidi Arnold **Public Procurement Authority** 25030 SW Parkway Ave Ste 330 Wilsonville, OR 97070-9609

Order No.:

10666917

Client Reference No:



June 15, 2015

To Whom It May Concern:

I am a duly authorized representative of Russell Johns Associates LLC, company handling the advertising matters for USA TODAY, a daily newspaper distributed within the US.

The ad for Public Procurement Authority was published in said newspaper within the National Marketplace Today section of the October 27, 2014 edition of USA TODAY.

Mary-Lynn Scott

Executive Assistant

CAMIKA C. WINTER
Notary Public, State of Florida
My Comm. Expires Apr 07, 2018
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(8% of deeption) ing, not existing wells, said Thomas Tunstall, research director at University of Texas-San Antonio's Institute for Economic

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**Battery Systems and Related** Responses due 5:00 pm Fire Apparatus #1420 Industrial and Medica January 26, 2015 Equipment #1410

Gases, Accessories and Station Alerting #1425 Responses due 5:00 pm December 10, 2014 Equipment #1415

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