

MEMORANDUM

TO: Gene Baietto, Purchasing

FROM: Jim Leu, Fleet Services

DATE: May 14, 2014

SUBJECT: Sole Source Purchase of Regenerative Air Sweeper

Within the 2014 Capitol Equipment Budget for the Storm Water Utility is \$230,000.00 designated for the purchase of a regenerative air street sweeper. This unit will be replacing an ageing, out dated 15 year old mechanical sweeper. Due to the Clean Water Act we have been mandated to replace our sweeper fleet with units that meet the current dust emissions and pickup standards. After doing considerable research in 2008 we purchased our first mandate compliant sweeper. This was an Elgin Crosswind Vacuum Sweeper from Bruce Municipal. Since that time we have purchased two additional Crosswind units for a total of three. The Elgin Crosswinds have met all of our expectations for ease of use, maintenance, operator acceptance, noise emissions and air discharge. Through the last 6 years the operators have put many hours in behind the wheels of these Crosswinds. During that time they have performed up to our expectations however they have encountered some challenges. Our operators have found that due to the different road types and road surfaces, surface irregularities are the biggest challenge. To combat this problem we have found from Bruce Municipal a similar unit from Elgin called the Whirlwind Vacuum Sweeper. This unit handles all of the Storm Water mandates yet allows us to pick up larger debris and handle all of our road surface issues. After doing research we have found that Elgin is the only manufacture of a regenerative vacuum sweeper with a mid-center broom and dual side vacuum pick up heads. That being said we are still able to keep commonality in our sweeper fleet which saves money on training and parts.

As always we look to match the right piece of equipment for the right application yet also find the absolute very best dollar value for the City. We have at this time an opportunity to purchase a demonstrator unit at a substantial savings. This particular unit is an Elgin Whirlwind available from Bruce Municipal. The quoted (bid) price to us for the Elgin Whirlwind is \$243,675.00. This particular unit has very low demo hours and miles and it is being offered to us at a discounted price of \$219,675.00. That is a savings of \$24,000.00 dollars. I took the time to verify pricing, as we always do, and found Walworth County just purchased a Whirlwind vacuum sweeper for \$252,131.00. Combine the substantial savings with full factory warranties, the proven Elgin brand and the superior local service and support from Bruce Municipal would make this a great addition to our fleet. I recommend that it would be in the Department's and City's best interest to move forward and purchase this demo unit. If you should have any questions or concerns please feel free to contact me directly.



RECEIVED

APR 15 2014

CITY OF WEST ALLIS
PURCHASING DEPT

DISTRIBUTORS OF MUNICIPAL AND CONTRACTOR EQUIPMENT

April 11, 2014

Mr. Jim Leu
City of West Allis
6300 W. McGeoch
West Allis, Wisconsin 53219

At this time I am pleased to quote for you consideration on one (1) 2013 Elgin Whirlwind Street Sweeper mounted on a 2012 Freightliner, Model M2 truck chassis with dual steering, air conditioning, AM/FM/CD radio, RH Bostrom air ride seat, LH/RH remote/heated mirrors, In Cab air restriction gauge, LED stop/tail/turn signals. Sweeper has 25 hours and chassis has 3800 miles.

Sweeper to include all standard features, and the following optional enhancements.

- Variable Speed Gutter Brooms
- RH/LH Side Broom Tilt
- RH Auto Shutter Door
- RH Inspection Door w/Step and Grab Handle
- Hydraulic Heavy Duty Wandering Hose
- Hopper Deluge
- High Pressure Washdown
- Auxiliary Hydraulic Pump
- Strobe Cab/Front, (2) Hopper Rear Strobes
- One (1) Year Parts and Labor Warranty
- Chassis Service Manual
- Sweeper Parts/Service/Operators Manual
- John Deere Service/Operators Manual

Price of Sweeper Delivered and Installed at West Allis DPW yard.....	\$243,675.00
Less Demonstrator Discount.....	-24,000.00
Net Price to City after Demonstrator Discount.....	\$219,675.00

Thank you for allowing me the opportunity to quote you on your street sweeper needs.

Respectfully Submitted,
BRUCE MUNICIPAL EQUIPMENT.



Jim Weedman
Sales

www.brucee.com

N60 W15835 Kohler Lane • Menomonee Falls, WI 53051 • (262) 252-4744 • (800) 252-4799 • (262) 252-3955

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