

City of West Allis
RFP 1245
Automatic Vehicle Location System

Tabulation

| Item | CalAmp Option 1 | CalAmp Option 2 | CalAmp Option 4 | Fleetistics | MotionLink Option 2 | MotionLink Option 3 | US Cellular Option 2 |
|-------------------------|------------------------------|------------------------------|------------------------------|--|--------------------------------------|--------------------------------------|---------------------------------|
| GPS Modem | CalAmp LMU 2720 145.00 | CalAmp LMU 5000 495.00 | CalAmp LMU 4220 165.00 | Geotab GO7 168.30 | 150.00 | 1600.00 | Skyhawk Solution 655.00 |
| Total/75 | 10,875.00 | 37,125.00 | 12,375.00 | 12,622.50 | 11,250.00 | 120,000.00 | 49,125.00 |
| Cables | Included | Included | Included | HD kit for vehicles with J series port 58.00 | 0 | 0 | 147.25 |
| Total/75 | | | | 4,350.00 | | | 11,043.75 |
| Optional Sensors | 50.00 | 50.00 | 50.00 | | 0 | 0 | Plow Sensor 95.00 |
| Total/75 | 3,750.00 | 3,750.00 | 3,750.00 | | | | 7,125.00 |
| Software Licenses | None | None | None | Included | \$25/mo/vehicle | \$200/mo/vehicle | N/A |
| Total/75/12 mo | | | | | 22,500.00 | 180,000.00 | |
| Optional Items | | | | | 10-second updates \$10/mo/vehicle | 10-second updates \$10/mo/vehicle | |
| Total/75/12 mo | | | | | 9,000.00 | 9,000.00 | |
| Monthly Service Charge | 19.00 | 19.00 | 19.00 | 27.54 | | | 19.50 |
| Total/75/12 mo | 17,100.00 | 17,100.00 | 17,100.00 | 24,786.00 | | | 17,550.00 |
| Minimum Contract Period | 3 yrs | 3 yrs | 3 yrs | 2 yrs | 2 yrs | 2 yrs | 3 yrs |

Total Cost-1st yr 31,725.00 57,975.00 33,225.00 41,758.50 42,750.00 309,000.00 84,843.75

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|---------------------------------|
| US Cellular Option 3 |
| Skyhawk Solution |
| 350.00 |
| 26,250.00 |
| 180.00 |
| 13,500.00 |
| Plow Sensor |
| 95.00 |
| 7,125.00 |
| N/A |
| |
| |
| |
| 19.50 |
| 17,550.00 |
| 3 yrs |

64,425.00