



A JX Enterprises Company



January 8, 2011

City of West Allis
7525 W. Greenfield Ave.
West Allis, WI 53214-4688

Ladies and Gentlemen:

JX Peterbilt is pleased to present a proposal for (1) 2012 Peterbilt Model 320 Truck Chassis with the following specifications. Please review these specs and feel free to contact me with any questions you may have.

Net Delivered Price - \$ 128,722.00

*+ 2350.00
Ext. WARR.*

The Net Delivered Price includes dealer prep and freight, F.O.B. West Allis, WI or the body builder of your choice. Please review the options and related price adjustments noted on the following page.

Thank you for this opportunity to quote on your truck needs. We appreciate your business!

Sincerely,

PETERBILT WISCONSIN, INC.

Paul M. Irek
Sales Representative

pmi

To recap our previous meeting, you have selected the following options with the listed price adjustments in place of the options previously quoted:

Quoted Price from RFP #1109	\$ 130,615.00
Watson Chalin pusher axle option	- \$ 1,338.00
Front axle disc brake option	+ \$ 970.00
ISX 11.9 with 1350 ft-lbs peak torque ...	N/C
Paccar 130 A brushless alternator	- \$ 30.00
Allison 4000 RDS-P transmission	- \$ 605.00
6 Speed Allison Transmission	N/C
Bendix AD-IP EP air dryer	- \$ 510.00
Omit air suspension load gauge	- \$ 30.00
Omit Peterbilt parts and service manuals -	<u>\$ 350.00</u>
Net Delivered Price	\$ 128,722.00

Peterbilt Motors Engineering has verified that the PTO you have requested (Muncie Extended Shaft PTO CS10 or CS20) will interfere with the chassis as specified. We will furnish a FEPTO with a 9" bumper extension at no charge if desired and ordered as such. As an alternative, Peterbilt Motors Engineering is currently working on a project to modify the suspension components on the LH side of the truck to accommodate a Muncie CD10 and CD20 PTOs. This project is expected to be completed in time to allow for a May/June delivery window if the truck is ordered to be part of this project. There would be no charge for this option if desired.

Adjusted price of \$131,072.00 to include the following:

Five year engine warranty	1,700.00
Five year after treatment warranty	<u>650.00</u>
	2,350.00