



City of West Allis

Resolution: R-2017-0118

7525 W. Greenfield Ave.
West Allis, WI 53214

File Number: R-2017-0118

Final Action:

Sponsor(s): Administration & Finance Committee

MAY 02 2017

A Resolution to authorize the purchase of Firefighting Apparatus (Pumping Engine and Aerial Device) for a total sum of \$1,850,000.

WHEREAS, the West Allis Fire Department (WAFD) is in need of replacing two (2) firefighting apparatus, including a 2005 Pumping Engine and a 2003 Aerial Device; and

WHEREAS, the purchase of these firefighting apparatus is included in the 2017 Adopted Budget, in the amount of \$2,015,000, to be funded with bond proceeds; and

WHEREAS, the WAFD has worked with the Finance Department to determine the most economical payment schedule and project timing regarding this purchase; and

WHEREAS, the sum of \$1,850,000 is comprised of the contract price for the apparatus, in the amount of \$1,779,247, and an additional \$70,753 in estimated ancillary costs which includes: construction allowances, lettering, safety striping, loose firefighting equipment such as hose, nozzles, adapters, scene lighting, ventilation equipment, mounting bracketry and fabrication supplies for both apparatus; and

WHEREAS, the WAFD has again, as with the most recent previous fire engine and ambulance purchases, utilized the nation's largest pre-bid municipal purchasing consortium the Houston Galveston Area Council (HGAC) to negotiate favorable terms and pricing to ensure that both the City of West Allis and the WAFD are receiving the best possible competitive pricing in accordance with public purchasing requirements; and

WHEREAS, the purchase pricing submitted by Seagrave Fire Apparatus, through the HGAC Contract, was further negotiated to include additional discounts for the purchase of the apparatus, specifically including the following: the purchase of the two units together as one package unit, flexible delivery of the apparatus, a significant pre-payment discount, and the ability of Seagrave Fire Apparatus to utilize the apparatus for marketing purposes both prior to and shortly after delivery to WAFD; and

WHEREAS, Seagrave Fire Apparatus provides at no additional charge, a double industry standard two year bumper to bumper vehicle warranty, on both pumping engines and aerial devices as well as front to back stainless steel body construction, a focus on the use of industry standard and non-proprietary components and an economical aerial device remounting program that has the probability of doubling the service life of the aerial device of twenty-five (25) years and significantly reducing the cost of a future aerial device purchase; and

WHEREAS, the Police and Fire Commission approved the purchase of the firefighting apparatus on April 19, 2017; and

WHEREAS, payment for the firefighting apparatus will be made over the course of the twelve (12)

