



James Leu
Superintendent
Fleet Services Division
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MEMORANDUM

To: Robert Barwick, Purchasing

From: Jim Leu, Fleet Services

Re: Cooperative Purchase Agreement through National Joint Powers Alliance (NJPA)

Date: November 30, 2017

This is a memo to request the budgeted purchase of a 10 foot and a 12 foot liquid/material spreader. These units will replace two 20 year old 7 yard and 10 yard spreaders. These units have served the City very well through the years. Age and use have taken their toll and it's time to retire these units from the DPW fleet. The replacement units will have a higher liquid capacity and a more efficient application system. These units will incorporate enhancements that will extend their service life and allow the operator to be more efficient.

That being said, with the assistance of Robert Barwick in our Purchasing Department, a budgeted 7 yard and 10 yard liquid/material spreader from Monroe Truck Equipment was selected. Monroe Truck is a member of the National Joint Powers Association (NJPA). The NJPA works for government and municipal agencies to negotiate the very best pricing with vendors across the country. Pricing was also compared (as standard practice) with other local vendors verifying that the combined price of both budgeted spreaders of \$52,207 is the best value for the DPW Streets Division and the City of West Allis. That being said, with the strong vendor support and the proven product reliability, I recommend the budgeted purchase of the two liquid/material spreaders for the DPW Streets Division. If there should be any questions or concerns, you may contact me anytime.