

**RFP for Consulting Services to Retrofit LED Lighting in City Buildings**

	<i>Firm Name</i>				
	<b>Harwood Engineering Consultants</b>	<b>Henneman Engineering Inc.</b>	<b>Donohue &amp; Associates</b>	<b>IBC Engineering Services, Inc.</b>	<b>Possible Points</b>
1. Similar project experience	50	29	30	21	60
2. Project Manager and staff qualifications	74	63	54	49	80
3. Firm's (team's) capacity to provide staff to perform required services	53	47	47	39	60
4. Firm's understanding of the project needs and available information	39	30	27	27	60
5. Methodology the firm proposes to use in providing the required services	24	18	17	12	60
6. Time schedule the firm proposes to use in providing the required services	13	12	10	10	40
7 Overall impression	37	26	12	17	40
<b>TOTAL EVALUATION POINTS</b>	<b>290</b>	<b>225</b>	<b>197</b>	<b>175</b>	<b>400</b>
<b>Bid Price</b>	<b>\$29,455.00</b>	<b>\$42,895.00</b>	<b>\$42,130.00</b>	<b>\$78,960.00</b>	
<b>Cost per Evaluation Point</b>	<b>\$101.57</b>	<b>\$190.64</b>	<b>\$213.86</b>	<b>\$451.20</b>	