



Badger Meter

QUOTATION

Quotation No. 421305

4545 W Brown Deer Road Milwaukee WI 53223
PO Box 245036 Milwaukee WI 53224-9536
Phone: 800-876-3837 Fax: 888-371-5982

Customer Service Rep: BEACONorders@badgermeter.com

Created Date: 05-10-2019

To Jennifer Buetow
WEST ALLIS WTR DEPT
PURCHASING DIVISION 7525 W GREENFIELD AVE
WEST ALLIS Wisconsin 53214
Email: JBuetow@badgermeter.com

CUSTOMER ID:00482555

EFFECTIVE DATES:5/10/2019 - 5/9/2020

| SALESPERSON | PROPOSAL SUBJECT | SHIPPING TERMS / INCO TERMS | PAYMENT TERMS |
|---------------------------|--|--|---------------|
| 007605 Jennifer Buetow | BEACON MOBILE QUOTATION FOR WEST ALLIS WATER DEPARTMENT | PREPAY/NO CHARGE For SHIPMENTS > \$25,000 FCA FACTORY | NET 30 DAYS |

| LINE # | DESCRIPTION | QTY | UNIT NET PRICE USD | LINE TOTALS USD |
|----------------|--|--------|-----------------------|--------------------|
| 1 | BEACON ACTIVATION BEACON-001 | 1 | \$0.00 | \$0.00 |
| 2 | BEACON ENGAGEMENT FEE BEACON-ENGAGEMENT | 1 | \$6,600.00 | \$6,600.00 |
| 3 | BEACON MBL HOSTING SERV UNIT 68886-301 YEAR ONE OR UNTIL CONSUMED | 120000 | \$0.00 | \$0.00 |
| 4 | BEACON MBL HOSTING SERV UNIT 68886-301 PPRICING AFTER LINE 3 ARE CONSUMED | 120000 | \$0.04 | \$4,800.00 |
| 5 | BEACON MBL READ LIC SERV UNIT 68886-501 YEAR ONE | 12 | \$175.00 | \$2,100.00 |
| 6 | BEACON MBL READ USER SERV UNIT 68886-502 PRICING AFTER NO CHARGE UNITS ARE CONSUMED = (12) # 68886-502 @ \$30.00 NET/ EACH | 24 | \$0.00 | \$0.00 |
| 7 | BEACON AMA INTRO, BEACON DATA EXCHANGE, BEACON MOBILE DATA SYNC, BEACON ORION MOBILE READ, Training 2 Days, On-Site, MR1-0000-2625 | 1 | \$3,600.00 | \$3,600.00 |
| 8 | No Register, Orion ME 2, Traditional, Indoor-Outdoor, Badger Meter Twist Tight Connector, 8 in, UM1-0015-0632 | 48 | \$82.95 | \$3,981.60 |
| SUBTOTAL - USD | | | | \$21,081.60 |

THANK YOU FOR YOUR BUSINESS!

This quotation is an offer, made subject to the terms & conditions found on our website: www.badgermeter.com/Company/Legal/Sales-Terms.aspx

Quoted prices are firm for acceptance, via an order, within the effective dates provided, shipping within 60 calendar days past the expiration of this quotation.



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| | |
|-------------------|-------------|
| TOTAL PRICE – USD | \$21,081.60 |
|-------------------|-------------|

Notes and Assumptions:

Badger Meter provides certification files to help manage meter and endpoint inventory and to maintain meter accuracy data. The standard method of delivery for this format is via electronic mail. Any deviations from our standard format, or any custom file formats, will be considered on a time and material basis. Please contact your Account Manager if you require more information.*****At the expiration of each quote term, Badger Meter reserves the right to increase the subscription fee price no greater than the increase in the Producers Price Index for Totalizing Fluid Meters and Counting Devices as reported by the U.S. Department of Labor. The date of the previous quote shall be used to determine the base index.*****Badger Meter continues to improve and redesign our products to provide our customers with state-of-the-art technology solutions. Therefore, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products, provided the replacement products meet the following requirements: are substantially similar to and are at least of equal quality and performance to, are in conformance with the requirements in the applicable specifications, meet the actual needs or are otherwise suitable for the intended use, and are priced at an amount that does not exceed the price of the quoted products.

If applicable, sales tax and freight charges will be added at time of invoice.

Actual lead time to be provided at time of order.

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If you would like to place an order, please contact your Customer Service Rep at utilityorders@badgermeter.com or call 1-800-876-3837.

If you have questions, please contact your Account Manager Jennifer Buetow 800-616-3837 Option 1 JBuetow@badgermeter.com

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Badger Meter

BEACON® AMA Mobile and Fixed Network Pricing Terms and Conditions

The following Terms & Conditions apply to BEACON® AMA Mobile Solution and BEACON AMA Traditional Fixed Network Solution services sold by Badger Meter, Inc. ("Badger Meter") or one of its authorized distributors to a utility or non-utility customer ("Customer") and are in addition to those found at <https://www.badgermeter.com/certifications-legal/> and as appropriate, the BEACON General Agreement and/or BEACON Master Agreement executed by Customer.

ONE-TIME FEES

BEACON ENGAGEMENT FEE

A one-time BEACON Engagement Fee, invoiced by Badger Meter or one of its authorized distributors, is required for all BEACON AMA Mobile Solution and Traditional Fixed Network Solution deployments. This fee includes setup and activation of Customer's BEACON AMA portfolio. Billing Integration professional services are separate and an additional fee. Fees charged to a Customer by its utility billing vendor for an interface file are separate and are the responsibility of the Customer.

SERVICE UNITS

Recurring service fees are based on asset type and assessed monthly ("Service Units"). Asset types are identified by unique Service Unit part numbers as represented in this section. Service Units will be invoiced by Badger Meter or one of its authorized distributors.

HOSTING FEE SERVICE UNITS

Customers deploying a BEACON AMA Mobile Solution or Traditional Fixed Network Solution will be assessed Hosting Fee Service Units, which include Customer's license and access to the BEACON AMA software, software updates, hosting of Customer's metering data, and technical support. A Hosting Fee Service Unit represents one (1) month of service for an Account in Customer's BEACON AMA portfolio and will be assessed on the 26th of each month. Service Unit price may vary if purchase increment is changed.

MOBILE: Mobile Hosting Fee Service Units (68886-301) will be assessed monthly, per eligible Mobile Account in Customer's BEACON AMA portfolio. Any Account which is brought into Customer's portfolio which is not classified as a Fixed Network or Cellular Account will be classified as a Mobile Account.

FIXED NETWORK: Fixed Network Hosting Fee Service Units (68886-201) will be assessed monthly, per eligible Fixed Network Account in Customer's portfolio. An Account will be classified as a Fixed Network Account the first time a fixed network message is heard by a gateway.

FIXED NETWORK GATEWAY CELLULAR COMMUNICATION FEE SERVICE UNITS

Cellular gateway backhaul communication Service Units (68886-601) will be assessed quarterly based on cumulative number of cellular backhaul gateways shipped to Customer. A cellular gateway backhaul communication Service Unit represents one (1) month of backhaul service for a gateway shipped to Customer and will be assessed quarterly. Service Units for backhaul communications are available for purchase in multiples of three (3) Service Units and each gateway will consume three (3) Service Units per quarterly invoicing period.

EyeOnWater® CONSUMER ENGAGEMENT SERVICE UNITS

An optional annual EyeOnWater® License is available for BEACON AMA Traditional Fixed Network Solutions. The annual license includes software licensing, setup and activation of EyeOnWater consumer engagement module for fixed network accounts in Customer's BEACON AMA portfolio. An EyeOnWater Service Unit represents one (1) month of Customer access to EyeOnWater consumer engagement tools and will be assessed in multiples of twelve (12) EyeOnWater Service Units (68886-401). EyeOnWater license may be added by a utility at any time. Customer is required to have appropriate data fields provided from billing software to support EyeOnWater. Fees charged to a Customer by its utility billing vendor for interface file are separate and are the responsibility of the Customer.

BEACON AMA FIELD APPLICATION SUITE – MOBILE READ MODULE SERVICE UNITS

An annual BEACON AMA Field Application Suite-Mobile Read Module license is required. This license includes Customer access to the BEACON AMA mobile meter reading software system, software updates, and technical support.

A Mobile Read Module License Service Unit represents one (1) month of Customer access to the BEACON AMA Field Application Suite-Mobile Read Module, including BEACON AMA Field Director, ORION® Mobile Read software and ORION Endpoint Utility software, and will be assessed in multiples of twelve (12) Mobile Read Module License Service Units (68886-501).

BEACON AMA FIELD APPLICATION SUITE – MOBILE READ MODULE USER LOGIN SERVICE UNITS

An annual BEACON AMA Field Application Suite-Mobile Read Module User Login license is required for each Customer User Login for the BEACON AMA mobile meter reading software suite. User Login License includes access to the BEACON AMA Field Application Suite-Mobile Read Module.

A Mobile Read Module User Login License Service Unit represents one (1) month of Customer user access to BEACON AMA Field Director or ORION® Mobile Read software and will be assessed in multiples of twelve (12) Mobile Read Module User Login License Service Units (68886-502).

SERVICE UNIT PRICING AND PAYMENT

Customer will be required to submit a PO to Badger Meter or one of its authorized distributors for applicable Service Units. Initial Service Unit pricing will be held for the first 36-month term at quoted purchase increment, then subject to change thereafter.

Service Units may be purchased in Customer-defined increments except where minimum multiple purchase increments have been stated. Reorder increments will be established at time of initial purchase and may be modified at a later date. Service Unit price may vary if purchase increment is changed.

Service Unit pricing is Net to Customer and will be invoiced by Badger Meter or one of its authorized distributors based on Customer-defined Service Unit purchase increments or minimum multiple purchase increments as noted. Service Unit part numbers are denoted as 68886 and have been included in this document for cross reference with Customer pricing proposal.

Service Units will be consumed on a monthly basis, as applicable to each asset type.

Service Units are non-refundable and non-transferable to another entity without Badger Meter approval.

Service Units may be converted to like-valued, or higher, Service Units of a different asset type with Badger Meter approval.

Service Units expire ten (10) years from date of purchase. Expired Service Units will be forfeited unless converted prior to expiration.

Upon termination of a Customer's BEACON AMA services, for whatever cause, unused Service Units will be forfeited if not converted to Badger Meter future purchase credit within ninety (90) days.

Failure to renew services at term expiration, or pay for services invoiced by Badger Meter or one of its authorized distributors, may result in termination of services and limited access to Customer's BEACON AMA portfolio at the discretion of Badger Meter.

SMART WATER IS: BADGER METER

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www.badgermeter.com

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Switzerland | Badger Meter Swiss AG | Mittelholzerstrasse 8 | 3006 Bern | Switzerland | +41-31-932 01 11



BEACON® AMA Onboarding Questionnaire

| | |
|-------------|--|
| Salesperson | |
| Company | |
| Email | |
| Trainer | |

INSTRUCTIONS:

1. Complete Page 1 in its entirety. Mobile Solution? Also complete Page 2 in its entirety.
2. Submit PO, completed Questionnaire and Sales Tax Exempt Certificate (if applicable) via email to UtilityOrders2@BadgerMeter.com or via fax to 888-371-5982.

| | | |
|---|-------|------------------------------|
| Utility Name | | |
| Federal ID Number | | |
| Sales Tax Exempt? No Yes (NOTE: Must provide sales tax exempt certificate with form submission) | | |
| Billing Address | | |
| City | State | Zip |
| Shipping Address (complete if different than Billing Address) | | |
| City | State | Zip |
| Office Location Street Address | | |
| City | State | Zip |
| Office Latitude | | Office Longitude |
| Distance from Office location to furthest point in service territory (miles) | | |
| Total Number of Water Services | | Total Number of Gas Services |

BEACON AMA SYSTEM USERS

| Type | Name | Title | Phone | Email |
|------|------|-------|-------|-------|
| PAD | | | | |
| AP | | | | |

Types: PAD=Primary Admin (Portfolio Owner) – this person will receive initial login invite, AP=Accounts Payable Contact

UTILITY BILLING VENDOR INFORMATION

| | | | |
|--|--|-------|--------------|
| Company Name | | | |
| Company Address | | City | State Zip |
| Contact Name | | | |
| Email | | Phone | |
| Current Reading Data Management Software | | | |
| ReadCenter® CONNECT Itron Other (list): | | | |
| Billing Vendor Contacted | | Yes | No |
| Badger Meter Billing or System Integration Services Required | | Yes | No |

SYSTEM INFORMATION

| | | | | |
|---------------------------------|----------------------|------------|-------------------------|--|
| Unit of Measure | Gallons | Cubic Feet | Cubic Meter | Other _____ |
| Billing Resolution | 1 | 10 | 100 | 1,000 |
| Encoder Type(s) | HR-E® LCD | HR-E | ADE® | RTR® Other Encoder |
| Electronic Meters | E-Series® Ultrasonic | | ModMAG® Electromagnetic | Other |
| Other (Non-Badger Meter) Meters | | | | |
| Endpoints | ORION® Cellular | ORION SE | ORION ME | ORION CE |
| <i>Select all which apply</i> | GALAXY TR3 | GALAXY TR2 | None/Local Read | |
| Reading Cycle | Monthly | Bi-Monthly | Quarterly | Bi-Annually Annually Next Reading Date |
| Billing Cycle | Monthly | Bi-Monthly | Quarterly | Bi-Annually Annually Next Billing Date |

Mobile Solution? Complete Page 2

BEACON AMA MOBILE SOLUTION?

YES If yes, please complete the tables below for your BEACON AMA Mobile Solution deployment, and submit completed form with your BEACON AMA PO and Sales Tax Exempt Certificate (if applicable).

NO If no, stop here. Submit completed form with your BEACON AMA PO and Sales Tax Exempt Certificate (if applicable).

AMR READING HARDWARE

Compatible devices must be available if you will be utilizing previously purchased Badger Meter AMR hardware or new Utility-supplied device(s) for mobile meter reading. Please review requirements as outlined in BEACON® Advanced Metering Analytics Mobile Solution Product Data Sheet **BEA-DS-01912-EN**. Google Chrome web browser and WI-FI availability is required for Field Director and ORION Mobile Read.

I confirm all reading devices designated for use with Field Director and ORION Mobile Read meet or exceed specifications as outlined in BEA-DS-01912-EN.

| Reading Devices <i>Select all which apply</i> | Quantities | | Version | |
|--|-----------------------|-------------------|---------------------------|---------------------------|
| | Badger Meter Supplied | Customer Supplied | | |
| Trimble® Ranger 7 Handheld | | | ME Module ME External* | CE Module CE External* |
| Trimble Yuma 7 Tablet | | | ME Module ME External* | CE Module CE External* |
| Windows® 10 Laptop | | | ME External* | CE External* |
| Windows 10 Tablet | | | ME External* | CE External* |
| Trimble Ranger 3 Handheld | | | ME Internal | CE Internal |

** A USB hub (Utility supplied) may be required for use with each device that will be connected to both an external ORION ME Mobile Transceiver and external ORION CE Mobile Receiver. Please confirm one or more USB hubs will be available for use during training and regular meter reading operations.*

MOBILE READ MODULE (ORION MOBILE READ & FIELD DIRECTOR) USERS

| Type | Name | Title | Phone | Email |
|----------|------|-------|-------|-------|
| FD Admin | | | | |
| OMR | | | | |
| OMR | | | | |
| OMR | | | | |

Types:

Field Director Admin (FD Admin) – this user type creates, and clears, meter reader assignments

ORION Mobile Read (OMR) – this user type utilizes ORION Mobile Read for meter reading operations

NOTE: Each user login requires a unique, valid email address for login. Additional users may be added at time of training.

NOTES/COMMENTS:

SMART WATER IS BADGER METER

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