

2010 Health Risk Appraisal Vendor Selection Process

Emily Kratz, one of our HRH consultants, initially put together a matrix of possible vendors for Health Risk Appraisals (HRAs). Based off of her information and information that Shelly Zajdel, our Wellness Coordinator, had from various sources we invited four local vendors in to do a presentation and respond to a RFP.

Our cost analysis is based on 500 employees/spouses participating. We have approximately 570 active employees.

Typically participation rates are low in any activity unless an incentive is offered. With an incentive it is estimated that the participation rates would approach 50 – 75%. In 2008 we had 218 employees who participated in the HRA process.

All four vendors indicated they could meet our timelines and RFP criteria. In reviewing the responses we found that Workforce Health and Concentra are the two most comparable in price and services. If we went just on cost Workforce Health is slightly lower.

We would like to contract with Workforce Health. Our reasons for selecting Workforce Health are:

- 1) Workforce Health will provide portable kiosks at the work sites so employees can complete the online survey.
- 2) The assessment tool questions are appropriate and are user friendly for our employees.
- 3) The assessment tool is from a Wellsource, a well-known HRA source.
- 4) They will have registered nurses that will review individual results with employees.
- 5) Workforce Health will do all of the site scheduling and appointments. Concentra will not.

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