



SEAGRAVE FIRE APPARATUS, LLC

Wednesday March 15, 2017

Assistant Chief Kurt W. Zellmann
West Allis Fire Department
7332 West National Avenue
West Allis, Wisconsin 53214

**Reference: (1) CUSTOM, TRIPLE COMBINATION PUMPER FIRE APPARATUS
(1) CUSTOM, 95' AERIALSCOPE FIRE APPARATUS**

Dear Assistant Chief Zellmann,

On behalf of **Seagrave Fire Apparatus, LLC**, I am pleased to submit the enclosed proposal for your consideration for the purchase of One (1) Seagrave Custom Pumper and One (1) Seagrave Custom 95' Aerialscope.

The cab we are proposing is our "top of the line" Marauder II cab. Our cab is well known throughout the industry as the **safest** of the premium cabs to have and is the strongest cab in the industry. Your apparatus will be designed, engineered and manufactured with the utmost attention to your personal's safety and the day-to-day demands of high run departments. Seagrave is the **"Best lifetime value in the industry."**

I am pleased to submit the following:

DELIVERY:

- 1) A 'Statement of Origin' will be provided after receipt of payment. Units are not to be placed into service until payment is received.
- 2) **TERMS:**
 - A) The manufacture and the delivery of the Pumper and Aerialscope will be at Seagrave discretion within 360 days.
 - B) Seagrave will determine the delivery of the Pumper which may be at the same time as the Aerialscope.
 - C) Progress Payment Terms will apply.
 - D) Seagrave will be granted permission to use both vehicles for demonstration up to nine (9) months after delivery to West Allis FD.



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- E) A Seagrave Standard 'Progress Payment' Contract will be signed by West Allis, WI.
 - F) There will be a Pre-Construction meeting held at West Allis, WI which Brett Romberg will conduct.
 - G) There will be NO In-Process Inspection.
 - H) A Final Inspection will be conducted.
- 3) Price for the Two (2) unit purchase (Pumper & Aerialscope) is as follows:
One (1) Pumper, One (1) Aerialscope – Total Contract – **One Million, Seven Hundred Seventy-Nine Thousand, Two Hundred Forty-Seven Dollars (\$1,779,247.00).**

NOTE:

1. Price provided includes Delivery to the Fire Department.
2. Price provided includes Familiarization Session conducted by Seagrave personnel.

Once you have had an opportunity to review the enclosed information, please feel free to call me with any questions and/or clarifications you may have. We look forward to working with you on this most important investment into your community's future.

Respectfully,

Brett Romberg, Senior Sales Representative, Ext. 1336
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"Seagrave - The Safest Cab in the Industry"

