

Table A: Drop Ship Delivery
KNOLL, INC. U.S. COMMUNITIES CONTRACT SNAPSHOT

CONTRACT # 4400003404

DELIVERY: 90 DAYS, FOB DESTINATION, DROP SHIP DELIVERY
PAYMENT TERMS: NET 30 DAYS

TERM: JANUARY 1, 2013-DECEMBER 31, 2016

Product Line	Single Order List Value	Discount from Current Commercial Price List
All Systems	ALL ORDERS	68.5%
Freestanding Furniture, Seating Filing Systems and Equipment:		
Tone and Upstart Tables	ALL ORDERS	68.5%
Anchor Storage	ALL ORDERS	68.5%
Template	ALL ORDERS	68.5%
Calibre	ALL ORDERS	59.5%
Crinion Open Table	ALL ORDERS	59.5%
KnollExtra	ALL ORDERS	59.5%
Office Seating (except Moment)	ALL ORDERS	59.5%
Moment	ALL ORDERS	52%
Graham Collection	ALL ORDERS	59.5%
Studio	ALL ORDERS	52.5%
k lounge	ALL ORDERS	52.5%
Renewal Parts	ALL ORDERS	40%

SERVICES

To be quoted on a project-by-project basis subject to job conditions at rates as follows:

Design Services:	Rate is \$87.55 per hour
Storage:	\$1.65 per square foot. Handling costs negotiated on a case by case basis at below rates.
Installation, Project Management, Reconfiguration, and Asset Management Rates:	\$70.72-\$94.28 per hour non-union \$140.31-\$151.54 per hour union
<u>After hours</u> Installation, Project Management, Reconfiguration, and Asset Management Rates:	\$106.08 - \$141.42 per hour non-union \$210.47-\$227.31 per hour union

Project: 10849
Proj Desc: MAYOR'S OFFICE
Quote: 10849.001
Status: New
Print Date: 10/08/15

Sold To: 2012-06
City of West Allis
Mayors Office
Attention: Dan Devine
7525 W. Greenfield ave.
West Allis, WI 53214

Bill To: 2012-06
City of West Allis
Mayors Office
Attention: Accounts Payable
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Exp Date	Date Entered	Customer PO	Salesperson	FOB	Terms
09/17/2015	08/18/2015		Cathleen L Parrish	D	NET15

Line	Description	Order Qty	Unit Price	Extended
1	<p>RE: Office Furniture Creative Business Interiors, Inc. is pleased to submit this proposal for your project.</p> <p>We appreciate the opportunity to submit this proposal for your review and approval. We look forward to working with you on this project</p>			
2	<p>RECEPTION DESK Knoll Reff reception desk to include - 120 x 30 worksurface - 24 x 54 worksurface - 108 x 20 worksurface - 30" wide DD cabinet 2 high - 30" wide 2 drawer lateral file - 30" deep BBF pedestal - Center drawer - Panels to wrap front of desk with transaction counter over each panel - Panels with veneer on visitor side, fabric on user side - All surfaces are veneer - All storage is locking - Includes supports and brackets where needed</p> <p>Wall unit to include: - 36" wide 2 drawer lateral - 36" wide 3 drawer lateral - 72" high double door wardrobe with coat rod</p> <p>All Veneer to be Medium Walnut V323 Aluminum pulls and accents All storage to lock</p>	1	9,898.37	9,898.37 T
3	<p>LOBBY SEATING Lobby seating to include: (3) Arcadia Domo lounge chairs - Return swivel aluminum base - Fully upholstered in grade 8 fabric</p> <p>(1) Melange End table 30 x 30 x 20 high - Metal legs - Veneer top</p>	1	4,759.00	4,759.00 T
4	<p>MAYOR'S DESK Knoll Reff desk unit to include - 96 x 24 credenza with BBF and FF pedestal - 24 x 48 bridge - center drawer - 96 x 30 D top with Electric height adjustable base with digital display - 72" high x 30 wide x 24 deep cabinet with 1/2 wardrobe and 1/2 hinged door storage above FF pedestal - 72" high x 30 wide x 24 deep cabinet with 2 lateral file drawers below open shelving - All surfaces to be V323 Medium Walnut veneer - Aluminum accents</p>	1	8,193.36	8,193.36 T

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5	MAYOR'S LOUNGE SEATING Arcadia Huddle lounge chairs - Fully upholstered with aluminum apron and wood legs - Grade 8 fabric - All finishes TBD	2	1,218.56	2,437.12 T
6	ROOM 124 DESK Knoll Reff desk unit to include: - 36 x 72" rectangular shape desk with electric height adjustable base and digital display - Center Drawer - 24 x 48 bridge - 24 x 72 credenza with 2 drawer lateral file cabinet - Mobile box/file pedestal with cubby above - 72" high x 23" deep wardrobe with right hand hinges 19" wide with coat rod - 72" high x 36" wide x 23" deep cabinet with 2 lateral files below open shelf storage - All storage is locking - All supports and brackets are included - Veneer finish is medium Walnut #V323	1	6,671.57	6,671.57 T
7	OFFICE GUEST SEATING OFS Mystique series guest seating - Open arms with wood frame and back detail - Upholstered seat and back - Grade 7 fabric TBD	4	760.50	3,042.00 T
8	TASK SEATING Sit on It Amplify task seating with upholstered seat and back - Height adjustable arms - Enhanced Synchro control - Seat depth adjustment - Lumbar adjustment - Grade 2 fabric - TBD - Black base - High back	3	364.41	1,093.23 T
9	CONFERENCE ROOM TABLES Knoll Reff conference table - 42 x 84 with silver 4x4 legs at each corner - Veneer top to match office desks Console table Sit on It Hayden console table - 52 x 15 x 36 high - Veneer top and solid wood legs - Finish TBD	1	1,451.00	1,451.00 T
10	CONFERENCE SEATING	6	275.79	1,654.74 T

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11	Sit on It Amplify conference chairs - Mesh back with black bases - Swivel tilt mechanism - fixed arms - Seat upholstered in grade 3 fabric - Finishes TBD	4	207.08	828.32 T
12	CONFERENCE SIDE SEATING Sit on It Focus guest chairs with arms - Silver frames with black armcaps - Mesh back - 4 leg base - Grade 3 fabric on seat: TBD	1	1,920.00	1,920.00 T
	DELIVERY AND INSTALLATION Normal business hours Single phase delivery			

This Quote Expires On 09/17/2015

Tax: 0.00

TOTAL AMOUNT - USD 41,948.71

Project Notes:

- Specific Inclusions:
- Terms: 50% deposit / net 15 days
 - Quoted price is the discounted cash price. Please inquire for standard pricing
 - No cancellations, returns, or changes upon final acceptance of proposal
 - Installation during regular working hours Monday through Friday 8:00 a.m. to 5:00 p.m.
 - Staging and uncartoning to be done in area(s) agreed upon by both parties
 - Prices include product only unless otherwise specified
 - Access to installation areas must be clear of debris and other trades prior to start date
 - Area must be clear of any existing furniture and equipment
 - Final cleanup includes removal of packaging materials and wiping surfaces
 - Any changes or out-of-scope work will require client sign-off and will incur additional costs
- Specific Exclusions:
- Client responsible for moving existing furniture, personal items, supplies and equipment
 - Prices do not include vacuuming
 - Work does not include hookup of systems furniture to building electrical
 - Work does not include wiring, hook-up, and/or disconnection of data and communications
- Leasing / Financing Available:
- Please inquire for monthly pricing

Signature

Title

Date