

February 12, 2008

Mayor Bell and Common Council Members
7525 W. Greenfield Ave.
West Allis, WI 53214

RE: Sole Source Provider of Services

Honorable Mayor and Council Members:

In the spring of 2006, the Department of Public Works solicited proposals to provide "Water Tank Services" for the maintenance of the South 116 Street and West Rogers Street water tank. The services requested included annual inspections of the tank, various minor repairs to the tank structure, sandblasting and repainting the tank, and maintenance of the structure for a period of five years. The primary expense associated with the agreement would be the repainting of the tank. The solicitation of proposals resulted in a single firm presenting us with a proposal to do this type of work – SEH Design/Build. Inc.

The cost was slightly higher than we had anticipated. As a result, we looked at a different approach and had specs prepared for simply repainting the tank (and doing minor repairs associated with the painting). Proposals were received in the latter part of 2006 and the low bid was almost at the same cost as SEH's entire five-year maintenance agreement proposal, which included the repainting of the tank. In short, it was far more cost effective for the Department to proceed with SEH's initial proposal and, in fact, that is the course of action that was taken.

To date, under the contract, SEH prepared the bidding documents and coordinated and provided inspection services for the painting of the South 116 Street and West Rogers Street water tank in 2007. This work included coordination for the removal and reinstallation of all cell phone antenna from five different providers on the water tower. The Department is extremely satisfied with all aspects of the project. It went very smoothly and the end product is exceptional.

This then brings me to the purpose of this letter. The Department would like to enter into a similar agreement for the maintenance of the South 84 Street and West Rogers Street water tower. Again, the major cost item associated with this tower will be the painting. In view of our recent solicitation for this type of service, the limited response received from that solicitation and our high level of satisfaction with the job being performed by SEH on the South 116 Street and West Rogers Street tower, the Department recommends entering into a second contractual

Mayor Bell and Common Council Members
February 12, 2008
Page 2

agreement with SEH for the South 84 Street and West Rogers Street water tower, thus keeping the same type of maintenance activities and associated state reports for both water towers with a single provider.

I therefore respectfully recommend proceeding in this direction. To this end, a Resolution has been prepared and will be introduced to the Council. Should there be any questions regarding this recommendation, please do not hesitate to contact me.

Respectfully submitted,

Michael F. Pertner
Director of Public Works

cc: Scott Post
Gary Schmid