



DEPARTMENT OF PUBLIC WORKS

Michael G. Lewis
Director

James Leu
Superintendent
Fleet Services Division

414/302-8810
414/302-8889 (Fax)

Municipal Yards
6300 West McGeoch Avenue
West Allis, Wisconsin 53219

www.westalliswi.gov

SUBJECT: Water Department Van Sole Source Purchase

DATE: May 16, 2016

FROM: Jim Leu, Fleet Services Superintendent

TO: Robert Barwick, Purchasing Division

This memo is to request the purchase of an LDV Model #S32EEQ-10 crew van for the West Allis Water Division. The current unit is going on 17 years of service and its time has come. The crew van is the core vehicle in any water operation. Whether it is two in the afternoon or one in the morning that van is there working.

That being said reliability, durability, and functionality are key features that are required of the replacement unit. I researched area vendors that could handle such a project: Badger Truck, Truck Country, Utility Sales and Lynch Diversified Vehicles. The representatives of all but Lynch Diversified indicated that they would not be able to meet the build time table of the upcoming water break season. Lynch Diversified (LDV) is the only vendor that can meet all of our requirements. LDV has a state of the art build facility in Burlington. Having taken a tour of their plant, I have seen the quality of work produced there. This is a one stop shop. From start to finish LDV does it all. LDV manufactures 9 out of ten Snap-On vans for the whole country. It's that buying power that allows LDV to give us the best competitive price of \$95,638 on the market and have the cab and chassis on hand to start the build process immediately. No other vendor can offer that to us. The whole build process will be performed by one vendor close to home. We will have the 24/7 warranty, parts and service here for years to come. With service, support and their stellar 41 year build history, LDV is the manufacturer of choice to build the Water Department crew van for the City of West Allis. If you should have any questions or concerns please feel free to contact me.