



February 3, 2015

Mr. Patrick Walker  
City of West Allis  
7525 W Greenfield Ave  
West Allis, WI 53214

Dear Patrick,

The Esri Small Municipal and County Government Enterprise License Agreement (ELA) is a three-year agreement that will grant your organization access to Esri® term license software on an unlimited basis including maintenance on all software offered through the ELA for the term of the agreement. The ELA will be effective on the date executed and will require a firm, three-year commitment.

Based on Esri's work with several organizations similar to yours, we know there is significant potential to apply geographic information system (GIS) technology in many operational and technical areas within your organization. For this reason, we believe that your organization will greatly benefit from an enterprise license agreement.

An ELA will provide your organization with numerous benefits including:

- A lower cost per unit for licensed software
- Substantially reduced administrative and procurement expenses
- Maintenance on all Esri software deployed under this agreement
- Complete flexibility to deploy software products when and where needed

The following business terms and conditions will apply:

- All current departments, employees, and in-house contractors of the organization will be eligible to use the software and services included in the ELA.
- If your organization wishes to acquire and/or maintain any Esri software during the term of the agreement that is not included in the ELA, it may do so separately at the Esri pricing that is generally available for your organization for software and maintenance.
- The organization will establish a single point of contact for orders and deliveries and will be responsible for redistribution to eligible users.
- The organization will establish a Tier 1 support center to field calls from internal users of Esri software. The organization may designate individuals as specified in the ELA who may directly contact Esri for Tier 2 technical support.
- The organization will provide an annual report of installed Esri software to Esri.

- Esri software and updates that the organization is licensed to use will be automatically available for downloading.
- The organization will act as an Esri reference site and will permit Esri to publicize its use of Esri software and services.
- The fee and benefits offered in this ELA proposal are contingent upon your acceptance of Esri's Small Municipal and County Government ELA terms and conditions.
- Licenses are valid for the term of the ELA.

This program offer is valid for 90 days. To complete the agreement within this time frame, please contact me within the next seven days to work through any questions or concerns you may have. To expedite your acceptance of this ELA offer:

1. Sign and return the signature page of the ELA with a Purchase Order or issue a Purchase Order that references this ELA Quotation and includes the following statement on the face of the Purchase Order: "**THIS PURCHASE ORDER IS GOVERNED BY THE TERMS AND CONDITIONS OF THE ESRI SMALL MUNICIPAL AND COUNTY GOVERNMENT ELA, AND ADDITIONAL TERMS AND CONDITIONS IN THIS PURCHASE ORDER WILL NOT APPLY.**" Have it signed by an authorized representative of the organization.
2. On the first page of the ELA, identify the central point of contact/agreement administrator. The agreement administrator is the party that will be the contact for management of the software, administration issues, and general operations. Information should include name, title (if applicable), address, phone number, and e-mail address.
3. In the purchase order, identify the "Ship to" and "Bill to" information for your organization.
4. Send the purchase order and agreement to the address, email or fax noted below:

Esri  
 Attn: Customer Service SG-ELA  
 380 New York Street  
 Redlands, CA 92373-8100

e-mail: [service@esri.com](mailto:service@esri.com)  
 fax documents to: 909-307-3083

I appreciate the opportunity to present you with this proposal, and I believe it will bring great benefits to your organization.

Thank you very much for your consideration.

Best Regards,

Tyler Prahl



### Quotation # 20463517

Date: February 2, 2015

Customer # 347178 Contract #

City of West Allis  
GIS Div  
7525 W Greenfield Ave  
West Allis, WI 53214

ATTENTION: Patrick Walker  
PHONE: 414-302-8328  
FAX: (414) 302-8321

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.  
880 Blue Gentian Rd Suite 200  
St. Paul, MN 55121  
Phone: (651) 454-0600 Fax: (651) 454-0705  
DUNS Number: 06-313-4175 CAGE Code: 0AMS3

*To expedite your order, please attach a copy of this quotation to your purchase order.*  
*Quote is valid from: 02/02/2015 To: 05/03/2015*

Material	Qty	Description	Unit Price	Total
110037	1	Populations of 50,001 to 100,000 Small Government Term Enterprise License Agreement - Year One	50,000.00	50,000.00
110037	1	Populations of 50,001 to 100,000 Small Government Term Enterprise License Agreement - Year Two	50,000.00	50,000.00
110037	1	Populations of 50,001 to 100,000 Small Government Term Enterprise License Agreement - Year Three	50,000.00	50,000.00
134812	1	ArcGIS GeoEvent Extension for Server Enterprise Standard (Windows) Up to Four Cores 365 Day Term License - Year One	0.00	0.00
134812	1	ArcGIS GeoEvent Extension for Server Enterprise Standard (Windows) Up to Four Cores 365 Day Term License - Year Two	0.00	0.00
134812	1	ArcGIS GeoEvent Extension for Server Enterprise Standard (Windows) Up to Four Cores 365 Day Term License - Year Three	0.00	0.00
134832	1	ArcGIS GeoEvent Extension for Server Enterprise Standard (Windows) Up to Four Cores Staging Server 365 Day Term License - Year One	0.00	0.00
134832	1	ArcGIS GeoEvent Extension for Server Enterprise Standard (Windows) Up to Four Cores Staging Server 365 Day Term License - Year Two	0.00	0.00
134832	1	ArcGIS GeoEvent Extension for Server Enterprise Standard (Windows) Up to Four Cores Staging Server 365 Day Term License - Year Three	0.00	0.00
			Item Total:	150,000.00
			Subtotal:	150,000.00
			Sales Tax:	0.00
			Estimated Shipping & Handling(2 Day Delivery) :	0.00
			Contract Pricing Adjust:	0.00
			<b>Total:</b>	<b>\$150,000.00</b>

Esri may charge a fee to cover expenses related to any customer requirement to use a proprietary vendor management, procurement, or invoice program.

<b>For questions contact:</b> Tyler Prael	<b>Email:</b> <a href="mailto:tprael@esri.com">tprael@esri.com</a>	<b>Phone:</b> (651) 454-0600 x8386
<p>The items on this quotation are subject to the terms set forth herein and the terms of your signed agreement with Esri, if any, or, where applicable, Esri's standard terms and conditions at <a href="http://www.esri.com/legal">www.esri.com/legal</a>, which are incorporated by reference. Federal government entities and government prime contractors authorized under FAR 51.1 may purchase under the terms of Esri's GSA Federal Supply Schedule. Acceptance is limited to the terms of this quotation. Esri objects to and expressly rejects any different or additional terms contained in any purchase order, offer, or confirmation sent to or to be sent by buyer. All terms of this quotation will be incorporated into and become part of any additional agreement regarding Esri's products and services.</p> <p><b><i>If sending remittance, please address to: Esri, File No. 54630, Los Angeles, Ca 90074-4630</i></b></p>		

PRAHLT

This offer is limited to the terms and conditions incorporated and attached herein.