

May 23, 2025

City of West Allis  
7525 W Greenfield Ave  
West Allis, WI

Re: Proposal for (1) New 2025 Skytrak 10054

The above listed Skytrak 10054 forklift has the following features:

- 10,000 lb. Maximum Capacity
- 54' Maximum Lift Height
- 4-Wheel Drive and 4-Wheel Steer
- 10-Degree Frame Leveling
- 60" Side tilt Carriage and 48" Forks
- 110HP Cummins T4F Diesel Engine w/DEF
- Quick-Attach for Easy Attachment Changing
- Stable-Trak Rear Axle Stabilization System
- Enclosed Cab W/Heat
- Air Lug Tires
- Work Light Package
- 1 Year Factory Parts and Labor Warranty



<b>Purchase Price:</b>	<b>\$ 160,900.00</b>
Option:	
<b>50" Hydraulic Adjusting Fork Positioner:</b>	<b>\$1,700.00</b>
<b>AC:</b>	<b>\$3,600.00</b>

Price is valid up to 10 days from receipt of this proposal, subject to availability. Prices are plus any state, county, or local sales tax. All equipment is offered subject to prior sale. This equipment is priced F.O.B. West Allis, Wisconsin.

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Joe Kufahl  
Ideal Crane Rental, Inc.

\_\_\_\_\_  
Jon Hintzman  
City of West Allis



## SANY America Sourcewell Quote



### Details

Quote Name/Number:	City of West Allis STH1056 Telehandler
Quote Submission Date (DD/MM/YY):	05/29/24
Sourcewell Member Name:	City of West Allis
Sourcewell Member Number:	42656
Member Location:	City: West Allis State/Province: WI
Dealership:	Skid Loaders Plus
Branch:	Fond Du Lac, WI
Dealership Sales Rep Name:	Tom Poole
SANY Municipal Sales Manager:	Joey Pontbrand

### Equipment Offered Information

Make:	SANY
Model(s):	STH1056
Product Line(s):	Construction
Stock Machine / New Order:	New Order
Serial #:	TBD

### Pricing

Contracted Items:	Model	Description	List Price	Contract Discount	Contract Price	Quantity	Extended Price
		SANY Telehandler, Model STH1056	\$ 186,897.40	24.8%	\$ 140,546.84	1	\$ 140,546.84
			\$ -	0.0%	\$ -	0	\$ -
		3 year / 3,000 hr standard warranty	\$ -	0.0%	\$ -	0	\$ -
			\$ -	0.0%	\$ -	0	\$ -
			\$ -	0.0%	\$ -	0	\$ -
			\$ -	0.0%	\$ -	0	\$ -
			\$ -	0.0%	\$ -	0	\$ -
			\$ -	0.0%	\$ -	0	\$ -
			\$ -	0.0%	\$ -	0	\$ -
TOTAL PRICE - CONTRACTED ITEMS			\$ 186,897.40		\$ 140,546.84	1	\$ 140,546.84
Sourced Items	Item #	Description	Sourced Price			Quantity	Extended Price
	Arrow	hyd positioning fork	\$ 8,788.00			1	\$ 8,788.00
	Air Tires	Change to air tires	\$ 9,197.00			1	\$ 9,197.00
			\$ -			0	\$ -
			\$ -			0	\$ -
			\$ -			0	\$ -
			\$ -			0	\$ -
			\$ -			0	\$ -
TOTAL PRICE - SOURCED ITEMS					2	\$ 17,985.00	
Total Price	SUBTOTAL						\$ 158,531.84
	Trade-In Allowance For solid tires and forks		\$ (3,000.00)			1	\$ (3,000.00)
	Additional Dealer Rebate (if applicable)		\$ -			0	\$ -
	Installation & Final Assembly (if applicable)		\$ -			0	\$ -
	Freight to End Customer		\$ 500.00			1	\$ 500.00
	Pre-Delivery Inspection		\$ 750.00			1	\$ 750.00
	Taxes (if applicable)		\$ -			0	\$ -
	TOTAL PRICE TO CUSTOMER						\$ 156,781.84

OEM Make:		Trade-In Notes:
Model:		
Model Year:		
Serial Number:		
Condition:		
Trade-In Value:		

### Other Notes / Information:



# Proposal

QUOTE NUMBER | 226845-01  
May 1, 2025

CATERPILLAR INC. TH1055-01

PREPARED FOR  
CITY OF WEST ALLIS



May 1, 2025

CITY OF WEST ALLIS  
PURCHASING DEPT  
WEST ALLIS, WISCONSIN, 53214-4648

Dear Jon,

We are pleased to offer you the following proposal for your consideration.

One (1) Caterpillar Inc. Model: TH1055-01 Telehandlers with all standard equipment in addition to the specifications listed below:

**STOCK NUMBER:** 25M00786

**SERIAL NUMBER:**

**YEAR:**

**SMU:**

Thank you for your interest in Fabick Cat and Caterpillar products. Please know that we sincerely appreciate your consideration and look forward to answering any questions you may have moving forward. Feel free to contact me directly at any time.

Sincerely,

Andrew Wiemero  
Machine Sales Representative  
Fabick Cat  
andrew.wiemero@fabickcat.com  
(414) 265-6872

This quotation is valid for 30 days, after which time we reserve the right to re-quote.

"TO EVER SERVE OUR CUSTOMERS BETTER"





One (1) Caterpillar Inc. Model: TH1055-01 Telehandlers with all standard equipment in addition to the specifications listed below:

### MACHINE CONFIGURATION

TH1055 01A TELEHANDLER	606-9064
LANE 3 ORDER	0P-9003
ENGINE, 86 KW (115 HP)	606-9102
CAB, ENCLOSED	606-9632
HEAT & A/C	613-3074
SEAT, SUSPENSION, VINYL	608-1419
SEAT, BELT, 3" W/INDICATOR	613-7947
TIRES, 17.5X25, GALAXY, AIR	645-6475
BOOM, PROP	631-8737
FENDERS, SET OF 4	610-8266
COUPLER, MANUAL, STANDARD TH	614-0570
HYD, QUICK DISCONNECT, NONE	639-9838
LOAD CHART, STANDARD TH	645-3103
INSTRUCTIONS, ANSI	613-7165
SERIALIZED TECHNICAL MEDIA KIT	421-8926
COLD WEATHER PACKAGE, 120V	617-2190
BEACON, AMBER LED	634-6334
WIPER, REAR	617-3791
WIPER, ROOF	617-3792
SUNSHADE	615-5764
CONTROL, HYD LOCKOUT	631-8192
LOAD STABILITY INDICATION SYS	631-8191
GUARD, ROOF	599-5267
PADLOCK, SET OF FOUR	616-2737
CARRIAGE, TILT, 72", TH	620-5765
FORK, TILT, 72", TH/IT	627-2086
SHIPPING/STORAGE PROTECTION	651-4650
RUST PREVENTATIVE APPLICATOR	651-4660
PACK, DOMESTIC TRUCK	0P-0210
TH1055 TEL CPM LANE 3	650-2837



### **PRICING INFORMATION**

SOURCEWELL PRICING	\$218,900.00
LESS GROSS TRADE ALLOWANCE	<u>(\$15,000.00)</u>
<b>BALANCE DUE</b>	<b>\$203,900.00</b>

### **TRADE IN DETAILS**

<b>Model</b>	<b>Make</b>	<b>Serial Number</b>	<b>Year</b>	<b>Trade Value</b>
MLULL10K	LULL	10197355	1991	\$15,000.00

### **EQUIPMENT PROTECTION PLAN**

Standard Warranty: For new machines and work tools/attachments the warranty period is 12-months/unlimited hours, starting from date of delivery to the first user.

Extended Warranty: Powertrain + Hydraulics + Tech Warranty for 60Months/ 3500hrs

### **ESTIMATED DELIVERY**

To be confirmed at date of order acceptance by Fabick Cat.

### **FINANCE OPTIONS**