

3.



City of West Allis Matter Summary

7525 W. Greenfield Ave.
West Allis, WI 53214

File Number	Title	Status
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R-2010-0104 Resolution Introduced

Resolution relative to accepting the proposal of Yale Equipment & Services Inc. to furnish one (1) JCB tractor loader backhoe for a total net sum of \$66,854.83.

Introduced: 4/20/2010

Controlling Body: Public Works Committee

Sponsor(s): Administration & Finance Committee and Public Works Committee

COMMITTEE RECOMMENDATION *adopt*

ACTION DATE:
APR 20 2010

MOVER	SECONDER		AYE ^{PW}	NO	PRESENT	EXCUSED
	✓	Barczak	✓			
		Czaplewski	✓			
		Kopplin	✓			
		Lajsic	✓			
X		Narlock	✓			
	X	Reinke	✓			
		Roadt		✓		
		Sengstock				✓-PW
		Vitale	✓			
✓		Weigel		✓		

TOTAL A+F 5/4-PW 1

SIGNATURE OF COMMITTEE MEMBER

Chair: *[Signature]* Vice-Chair: _____ Member: _____

COMMON COUNCIL ACTION **ADOPT**

ACTION DATE:
APR 20 2010

MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
		Barczak	✓			
✓		Czaplewski	✓			
		Kopplin	✓			
		Lajsic	✓			
		Narlock	✓			
		Reinke	✓			
		Roadt	✓			
		Sengstock				✓
	✓	Vitale	✓			
		Weigel	✓			

TOTAL 9 1



City of West Allis

7525 W. Greenfield Ave.
West Allis, WI 53214

Resolution

File Number: R-2010-0104

Final Action:

Sponsor(s): Administration & Finance Committee and Public Works
Committee

APR 20 2010

Resolution relative to accepting the proposal of Yale Equipment & Services Inc. to furnish one (1) JCB tractor loader backhoe for a total net sum of \$66,854.83.

WHEREAS, The Purchasing/Central Services Division has reported that it has received a proposal for one (1) JCB tractor loader backhoe for the Public Works Department of the City of West Allis; and,

WHEREAS, The Common Council deems it to be in the best interests of the City of West Allis that the proposal of Yale Equipment & Services Inc. be accepted; and,

WHEREAS, the Fleet Services Division of the Department of Public Works has determined that this contract is inappropriate for competitive selection because of the cost savings associated with purchasing a demonstrator unit instead of a brand new one.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Common Council of the City of West Allis that the proposal dated March 29, 2010 submitted by Yale Equipment & Services Inc. for furnishing one (1) demo 2009 JCB 2CX-12 backhoe loader for \$58,692.00, one (1) backhoe manual quick coupler for \$1,116.80, one (1) Arrowhead hydraulic hammer with tool for \$6,500.00, and parts & service manuals for \$546.03 for the total net sum of \$66,854.83 be and is hereby accepted.

BE IT FURTHER RESOLVED, that the Purchasing/Central Services Division be and is hereby authorized to enter into a contract for the aforesaid equipment.

PCSD1080

ADOPTED

APR 20 2010

Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

APPROVED

4/26/10

Dan Devine, Mayor



DEPARTMENT OF PUBLIC WORKS


Michael G. Lewis
Director

Gordon Paprocki
Superintendent
Fleet Services Division

414/302-8810
414/302-8889 (Fax)

Municipal Yards
6300 West McGeoch Avenue
West Allis, Wisconsin 53219

www.ci.west-allis.wi.us

TO: Gene Baietto, Purchasing
FROM: Gordy Paprocki, Fleet Services 
DATE: April 9, 2010
SUBJECT: Sole source purchase of demonstrator JCB tractor loader backhoe.

Contained in the 2010 Capital equipment budget are funds to replace the existing JCB tractor loader backhoe in the Department's Electrical Division. This tractor is unique in today's marketplace and is classified as "compact" equipment which by design fits into a very small and confined work area. This particular piece, the JCB 2CX-12, is even more unique as JCB has designed and engineered it with four wheel drive and four wheel steering which after researching this proves to be the only manufacturer domestically to currently offer this configuration. Along with the drive and steering arrangement, this tractor also is equipped with a side shifting boom on the backhoe which allows the operator to get into some tight and confined work areas. These unique features lend themselves to the scope of work that our Electrical Division is involved in and is the reason why we purchased this particular machine back in 2001; and I might add that we purchased our existing unit used as it is a 1997 model and is due for replacement in our Fleet operation. The other aspect that was taken into consideration is that the user division has the need for a hydraulic hammer on the backhoe unfortunately the backhoe boom on the existing unit is too light in construction to accommodate this application, the boom on the new machine is redesigned for this use. This machine has been a valuable asset to operations and we no see reason to replace it with anything but another like it.

The dealer, Yale Equipment Sales, has offered us a demonstrator unit priced at a savings over brand new. This unit only has 29 hours on in and is in virtually new condition and it will include both the 24inch and a 12 inch backhoe bucket for the price of \$58,692.00; this compares to \$63,035.00 for a brand new one. As part of the set up on the replacement machine for which we budgeted \$70,000.00 this year we are also going to equip the unit with a manual quick coupler on the backhoe along with a compact hydraulic hammer and a parts and service manual all of which will add \$8,622.83 to the total cost of \$66,854.83, still coming in under budget. So with that being said I recommend that it would be in the Department's and the City's best interests to purchase the demonstrator JCB 2CX-12 with the accessories as quoted by Yale Equipment Sales. If you should have any questions or concerns please contact me directly. Thank you for your cooperation in this matter.

cc: M. Lewis
T. Harmatys