



DEPARTMENT OF PUBLIC WORKS

Michael G. Lewis
Director

Bruce Danowski
Superintendent
Sanitation & Street Division

414/302-8800
414/302-8889 (Fax)

Municipal Yards
6300 West McGeoch Avenue
West Allis, Wisconsin 53219

MEMORANDUM

www.westalliswi.gov

To: Robert Barwick, Purchasing Supervisor

From: Michael G. Rushmer, Superintendent of Forestry *M.G. Rushmer*

Date: December 30, 2014

Subject: Tree-age Purchase

This memorandum is to recommend the sole source purchase of the product "Tree-age". Tree-age is the product Forestry has used for the past five years to treat the City's ash trees to manage the exotic invasive insect, the emerald ash borer. Without treatment, the City's 4300 ash trees would be vulnerable to infestation by the emerald ash borer and death within three to five years.

Tree-age is a patented product produced by Syngenta for the ArborJet Company. This is the only source for this formulation of the chemical Emamectin Benzoate. ArborJet is offering a ten percent discount on product ordered before December 30, 2014 and delivered and invoiced after January 1, 2015. We have been purchasing this product from John Deere Landscapes as they have provided the best pricing. This purchase of 56 liters Tree-age at a cost of \$24,898 will save the City approximately \$2,766. You will find their pricing to be fair and reasonable. I respectfully request your approval of this product from this vendor.

Thank you.

cc: M. Lewis, D. Wepking