

29



# City of West Allis Matter Summary

7525 W. Greenfield Ave.  
West Allis, WI 53214

File Number	Title	Status
R-2004-0109	Resolution	In Committee
Resolution relative to accepting the proposals of various nurseries for furnishing and delivering 246 trees for spring planting for a total sum of \$23,668.25.		
Introduced: 4/5/2004		Controlling Body: Public Works Committee

## COMMITTEE RECOMMENDATION adopt

ACTION DATE:	MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
<u>4-5-04</u>	_____	_____	Barczak	_____	_____	_____	_____
	_____	_____	Czaplewski	_____	_____	_____	_____
	_____	_____	Kopplin	_____	_____	_____	_____
	_____	_____	Lajsic	_____	_____	_____	_____
	_____	_____	Narlock	✓	_____	_____	_____
	_____	_____	Reinke	_____	_____	_____	_____
	_____	✓	Sengstock	✓	_____	_____	_____
	_____	_____	Trudell	_____	_____	_____	_____
	_____	_____	Vitale	✓	_____	_____	_____
_____	_____	Weigel	✓	_____	_____	_____	
			TOTAL	4	0		1

### SIGNATURE OF COMMITTEE MEMBER (RECORDER)

*Rudolf J. ...*

Chair \_\_\_\_\_ Vice-Chair \_\_\_\_\_ Member \_\_\_\_\_

## COMMON COUNCIL ACTION **ADOPT**

ACTION DATE:	MOVER	SECONDER		AYE	NO	PRESENT	EXCUSED
<u>APR 05 2004</u>	_____	_____	Barczak	✓	_____	_____	_____
	_____	_____	Czaplewski	✓	_____	_____	_____
	_____	_____	Kopplin	✓	_____	_____	_____
	_____	_____	Lajsic	✓	_____	_____	_____
	_____	_____	Narlock	✓	_____	_____	_____
	_____	_____	Reinke	✓	_____	_____	_____
	_____	_____	Sengstock	✓	_____	_____	_____
	_____	_____	Trudell <i>ex</i>	_____	_____	_____	_____
	_____	✓	Vitale	✓	_____	_____	_____
_____	_____	Weigel	✓	_____	_____	_____	
			TOTAL	9	0		1

C: Purchasing

**COMMITTEES OF THE WEST ALLIS COMMON COUNCIL  
2003**

ADMINISTRATION AND FINANCE

Chair: Alderperson Czaplewski  
V.C.: Alderperson Kopplin  
Alderspersons: Barczak  
Lajsic  
Reinke

ADVISORY

Chair: Alderperson Reinke  
V.C.: Alderperson Vitale  
Alderspersons: Kopplin  
Lajsic  
Narlock

LICENSE AND HEALTH

Chair: Alderperson Barczak  
V.C.: Alderperson Sengstock  
Alderspersons: Kopplin  
Trudell  
Vitale

SAFETY AND DEVELOPMENT

Chair: Alderperson Lajsic  
V.C.: Alderperson Weigel  
Alderspersons: Czaplewski  
Narlock  
Reinke

PUBLIC WORKS

Chair: Alderperson Narlock  
V.C.: Alderperson Trudell  
Alderspersons: Sengstock  
Weigel  
Vitale



# City of West Allis

7525 W. Greenfield Ave.  
West Allis, WI 53214

## Resolution

**File Number: R-2004-0109**

**Final Action:**

**APR 05 2004**

Resolution relative to accepting the proposals of various nurseries for furnishing and delivering 246 trees for spring planting for a total sum of \$23,668.25.

WHEREAS, The Purchasing/Central Services Division has reported that it duly advertised a request for proposal for various species of trees for the Public Works Department of the City of West Allis, that the proposals received as shown on the attached bid report were reasonable; and,

WHEREAS, The Common Council deems it to be in the best interests of the City of West Allis that the proposals hereinafter mentioned be accepted.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and Common Council of the City of West Allis that the proposals submitted by Acorn Farms for \$7,243.00, Erv Larsen Landscape & Supplies for \$1,335.00, Johnson's Nursery for \$2,148.00, Kankakee Nursery for \$2,727.00, McKay Nursery for \$3,249.25, Minors Garden Center for \$1,496.00, Needles & Leaves Nursery for \$631.00, Schichtel's Nursery for \$2,774.00 and Timberline Trees for \$2,065.00 for a total amount of \$23,668.26 in accordance with City of West Allis RFP #829 be and is hereby accepted.

BE IT FURTHER RESOLVED, that the Purchasing/Central Services Division be and is hereby authorized to enter into a contract for the aforesaid trees.

PCSD829

**ADOPTED**

*April 5, 2004*

*Paul M. Ziehler*

Paul M. Ziehler, City Admin. Officer, Clerk/Treas.

**APPROVED**

*April 9, 2004*

*Jeannette Bell*

Jeannette Bell, Mayor

**CITY OF WEST ALLIS  
TABULATION**

RFP #829 Spring Trees

Open: 3/16/04

Tree Description	** Acorn Farms	Erv Larsen Lanscape & Supplies Inc	Green Acre Nursery	Johnson's Nursery	Kankakee Nursery	McKay Nursery	Minors Garden Center
<b>Item 1 - 2 Acer ginnala 'Flame' Amur Maple, 1-1/2 - 1-3/4" B&amp;B</b> Price/each Total/2	78.00 156.00	139.00 278.00		92.00 184.00	*103.00 206.00	95.50 191.00	82.00 164.00
<b>Item 2 - 2 Acer ginnala 'Flame' Amur Maple, 1-1/2 - 1-3/4" BR</b> Price/each Total/2		89.00 178.00		*92.00 B&B 184.00			*82.00 B&B 164.00
<b>Item 3 - 8 Acer platanoides 'Columnare' Norway Maple, 1-1/2 - 1-3/4" B&amp;B</b> Price/each Total/8			95.00 760.00	100.00 800.00	76.00 608.00	96.00 768.00	*110.00 880.00
<b>Item 4 - 1 Acer platanoides 'Columnare' Norway Maple, 1-1/2 - 1-3/4" BR</b> Price/each Total/1			*95.00 B&B 95.00	*100.00 B&B 100.00	49.00 49.00	44.00 44.00	*110.00 110.00
<b>Item 5 - 1 Acer platanoides 'Crimson Sentry' Norway Maple, 1-1/2 - 1-3/4" BR</b> Price/each Total/1	*109.00 B&B 109.00						*40.00 B&B 40.00
<b>Item 6 - 1 Acer platanoides 'Deborah' Norway Maple, 1-1/2 - 1-3/4" BR</b> Price/each Total/1	*88.00 B&B 88.00	79.00 79.00		*100.00 B&B 100.00	51.00 51.00	47.00 47.00	*90.00 B&B 90.00
<b>Item 7 - 16 Acer platanoides 'Emerald Queen' Norway Maple, 1-1/2 - 1-3/4" BR</b> Price/each Total/16		79.00 1,264.00		*100.00 B&B 1,600.00	*49.00 784.00	47.00 752.00	*90.00 B&B 1,440.00
<b>Item 8 - 1 Acer rubrum x freemanii 'Autumn Blaze' Red Maple, 1-1/2 - 1-3/4" B&amp;B</b> Price/each Total/1	85.00 85.00	109.00 109.00	118.00 118.00	107.00 107.00		96.75 96.75	100.00 100.00
<b>Item 9 - 4 Acer tataricum, Tatarian Maple, 1-1/2 - 1-3/4" BR</b> Price/each Total/4	*74.00 B&B 296.00						
<b>Item 10 - 15 Acer truncatun x A. platanoides, 'Warrenred', Pacific Sunset Hybrid Maple, 1-1/2 - 1-3/4" BR</b> Price/each Total/15	*85.00 B&B 1,275.00	89.00 1,335.00					

Tree Description	** Acom Farms	Erv Larsen Lanscape & Supplies Inc	Green Acre Nursery	Johnson's Nursery	Kankakee Nursery	McKay Nursery	Minors Garden Center
Item 11 - 1 Aesculus glabra 'J.N. Select', Sunset Buckeye, 1-1/2 - 1-3/4" B&B Price/each Total/1				105.00 105.00		*145.00 145.00	
Item 12 - 15 Alnus glutinosa, European Alder, 1-1/2 - 1-3/4" BR Price/each Total/15	*119.00 B&B 1,785.00					45.25 678.75	
Item 13 - 5 Alnus incana, White Alder, 1-1/2 - 1-3/4" BR Price/each Total/5							
Item 14 - 16 Amelanchier laevis 'Cumulus' Serviceberry, 1-1/2 - 1-3/4" B&B Price/each Total/16	88.00 1,408.00			105.00 1,680.00			105.00 1,680.00
Item 15 - 8 Amelanchier x grandiflora 'Autumn Brilliance' Serviceberry, 1-1/2 - 1-3/4" B&B Price/each Total/8	88.00 704.00	139.00 1,112.00					105.00 840.00
Item 16 - 3 Betula nigra, River Birch, 1-1/2 - 1-3/4" B&B Price/each Total/3	68.00 204.00	89.00 267.00				93.50 280.50	*75.00 225.00
Item 17 - 2 Carpinus betulus 'Fastigiata' Pyramidal European Hornbeam, 1-1/2 - 1-3/4" B&B Price/each Total/2	109.00 218.00				*104.00 208.00		*100.00 200.00
Item 18 - 9 Carpinus caroliniana, American Hornbeam, 1-1/2 - 1-3/4" B&B Price/each Total/9		129.00 1,161.00		121.00 1,089.00			*90.00 810.00
Item 19 - 8 Catalpa speciosa 'Northern' Catalpa, 1-1/2 - 1-3/4" BR Price/each Total/8							
Item 20 - 17 Celtis occidentalis, Hackberry 1-1/2 - 1-3/4" B&B Price/each Total/17	88.00 1,496.00		140.00 2,380.00	95.00 1,615.00	76.00 1,292.00	*62.50 1,062.50	*110.00 1,870.00
Item 21 - 4 Celtis occidentalis, Hackberry, 1-1/2 - 1-3/4" BR Price/each Total/4				*95.00 B&B 380.00	45.00 180.00		*110.00 B&B 440.00

Tree Description	** Acorn Farms	Erv Larsen Landscape & Supplies Inc	Green Acre Nursery	Johnson's Nursery	Kankakee Nursery	McKay Nursery	Minors Garden Center
Item 22 - 4 Cercidiphyllum japonicum, Katsura Tree, 1-1/2 - 1-3/4" B&B Price/each Total/4	*99.00 396.00						*80.00 320.00
Item 23 - 1 Cladrastic kentukea, American Yellowwood, 7' MS, B&B Price/each Total/1				107.00 107.00			
Item 24 - 2 Corylus columna Turkish Filbert, 1-1/2 - 1-3/4" B&B Price/each Total/2	88.00 176.00					125.75 251.50	*83.00 166.00
Item 25 - 1 Crataegus crusgalli inermis, Thornless Cocksaur Hawthorn, 1-1/2 - 1-3/4" B&B Price/each Total/1	84.00 84.00	*99.00 BR 99.00	110.00 110.00	95.00 95.00		102.25 102.25	95.00 95.00
Item 26 - 7 Fraxinus americana 'Skycole' Skyline White Ash, 1-1/2 - 1-3/4" BR Price/each Total/7	*58.00 B&B 406.00	79.00 553.00		*110.00 B&B 770.00	56.00 392.00	*49.50 346.50	
Item 27 - 8 Fraxinus americana 'Junginger' Autumn Purple White Ash, 1-1/2 - 1-3/4" BR Price/each Total/8	*58.00 B&B 464.00	82.00 656.00	*110.00 B&B 880.00	*110.00 B&B 880.00		*46.75 374.00	*90.00 B&B 720.00
Item 28 - 8 Ginkgo biloba 'Magyar', 1-1/2 - 1-3/4" B&B Price/each Total/8	98.00 784.00						
Item 29 - 25 Ginkgo biloba 'Princeton Sentry' Ginkgo, 1-1/2 - 1-3/4" B&B Price/each Total/25	99.00 2,475.00						*135.00 3,375.00
Item 30 - 1 Gleditsia tricanthos var. inermis 'Skyline' Honey locust, 1-1/2 - 1-3/4" B&B Price/ea Total/1	84.00 84.00	122.00 122.00		105.00 105.00		91.75 91.75	85.00 85.00
Item 31 - 6 Gleditsia tricanthos var. inermis 'Skyline' Honey locust, 1-1/2 - 1-3/4" BR Price/ea Total/6		79.00 474.00		*105.00 B&B 630.00			*85.00 B&B 510.00

Tree Description	** Acorn Farms	Erv Larsen Landscape & Supplies Inc	Green Acre Nursery	Johnson's Nursery	Kankakee Nursery	McKay Nursery	Minors Garden Center
Item 32 - 2 Gymnocladus dioica 'J.C. McDaniel', Prairie Titan Kentucky Coffeetree, 1-1/2 - 1-3/4" B&B Price/ea Total/2		129.00 258.00					*100.00 200.00
Item 33 - 2 Liriodendron tupifera, Tuliptree, 1-1/2 - 1-3/4" B&B Price/ea Total/2	84.00 168.00						
Item 34 - 9 Malus 'Adirondack' Crabapple, 1-1/2 - 1-3/4" B&B Price/ea Total/9							
Item 35 - 2 Malus 'Prairifire' Crabapple, 1-1/2 - 1-3/4" B&B Price/each Total/2	64.00 128.00	79.00 158.00		95.00 190.00	75.00 150.00	86.75 173.50	80.00 160.00
Item 36 - 7 Malus 'Spring Snow' Crabapple, 1-1/2 - 1-3/4" BR Price/ea Total/7	*78.00 B&B 546.00	69.00 483.00	*90.00 B&B 630.00	*84.00 B&B 588.00	39.00 273.00	*75.50 528.50	*80.00 B&B 560.00
Item 37 - 8 Ostrya virginiana, Ironwood, 1-1/2 - 1-3/4" B&B Price/ea Total/8		129.00 1,032.00		92.00 736.00			
Item 38 - 3 Phellodendron amurense, Macho Amur Corktree, 1-1/2 - 1-3/4" B&B Price/each Total/3	99.00 297.00						*120.00 360.00
Item 39 - 3 Phellodendron lavallei 'Longnecker', Macho Amur Corktree, 1-1/2 - 1-3/4" B&B Price/ea Total/3				*112.00 336.00			*120.00 360.00
Item 40 - 1 Picea pungens, Colorado Blue Spruce, 1-1/2 - 1-3/4" B&B Price/ea Total/1	59.00 59.00	82.00 82.00					*80.00 80.00
Item 41 - 4 Ptelea Trifoliata, Hoptree 1-1/2 - 1-3/4" B&B Price/ea Total/4				100.00 400.00			
Item 42 - 4 Pyrus calleryana 'Aristocrat' Callery Pear, 1-1/2 - 1-3/4" B&B Price/ea Total/4	75.00 300.00		*96.00 384.00		*92.00 368.00	*66.75 267.00	*127.00 508.00

Tree Description	** Acorn Farms	Erv Larsen Lanscape & Supplies Inc	Green Acre Nursery	Johnson's Nursery	Kankakee Nursery	McKay Nursery	Minors Garden Center
Item 43 - 5 Pyrus calleryana 'Autumn Blaze' Callery Pear, 1-1/2 - 1-3/4" B&B Price/each Total/5	75.00 375.00						*108.00 540.00
Item 44 - 1 Pyrus calleryana 'Chanticleer' Callery Pear, 1-1/2 - 1-3/4" B&B Price/each Total/1	75.00 75.00			112.00 112.00	75.00 75.00		92.00 92.00
Item 45 - 1 Quercus macrocarpa, Bur Oak, 1-1/2 - 1-3/4" B&B Price/each Total/1	88.00 88.00	109.00 109.00	145.00 145.00	115.00 115.00			100.00 100.00
Item 46 - 3 Quercus robur 'Skymaster' ('Pyramich') English Oak, 1-1/2 - 1-3/4" B&B Price/each Total/3							
Item 47 - 9 Robinia pseudoacacia 'Bessoniana' Black Locust, 1-1/2 - 1-3/4" BR Price/each Total/9							
Item 48 - 2 Syringa retucla 'Ivory Silk' Japanese Lilac, 1-1/2 - 1-3/4" B&B Price/each Total/2	88.00 176.00	139.00 278.00		105.00 210.00	85.00 170.00	*88.25 176.50	95.00 190.00
Item 49 - 7 Syringa reticulata 'Ivory Silk' Japanese Lilac, 1-1/2 - 1-3/4" BR Price/each Total/7		92.00 644.00		*105.00 B&B 735.00			*95.00 B&B 665.00
Item 50 - 2 Taxodium 'Shawnee Brave', Bald Cypress, 1-1/2 - 1-3/4" B&B Price/ea Total/2	99.00 198.00				*73.00 146.00		*125.00 250.00
Item 51 - 4 Tilia americana 'Lincoln' Linden, 1-1/2 - 1-3/4" BR Price/ea Total/4							
Item 52 - 8 Tilia Americana 'Redmond' Linden, 1-1/2 - 1-3/4" BR Price/each Total/8		*92.00 B&B 736.00	*98.00 B&B 784.00	*95.00 B&B 760.00	42.00 336.00		*90.00 B&B 720.00
Item 53 - 2 Tilia cordata 'Corzam' Corinthian Littleleaf Linden, 1-1/2 - 1-3/4" BR Price/each Total/2	*89.00 B&B 178.00						



Tree Description	** Acorn Farms	Erv Larsen Lanscape & Supplies Inc	Green Acre Nursery	Johnson's Nursery	Kankakee Nursery	McKay Nursery	Minors Garden Center
Item 54 - 8 Tilia cordata 'Glenleven' Littleleaf Linden, 1-1/2 - 1-3/4" BR Price/each Total/8				*100.00 B&B 800.00	42.00 336.00		
Item 55 - 4 Tilia platyphyllos 'Laciniata', Splitleaf Linden, 1-1/2 - 1-3/4" B&B Price/each Total/4				*110.00 (1-1/2") 135.00 (2") 490.00			
Item 56 - 8 Tilia tomentosa 'Sterling' Silver Linden, 1-1/2 - 1-3/4" B&B Price/each Total/8	109.00 872.00			122.00 976.00			*110.00 880.00
Item 57 - 4 Tilia tomentosa 'Sterling' Silver Linden, 1-1/2 - 1-3/4" BR Price/each Total/4							*110.00 B&B 440.00
Item 58 - 2 Ulmus Americana 'Liberty' Elm, 1-1/2 - 1-3/4" BR Price/each Total/2		*95.00 190.00					
Item 59 - 4 Ulmus Wilsoniana 'Prospector' Elm, 1-1/2 - 1-3/4" BR Price/each Total/4							
Item 60 - 15 Ulmus x 'Regal' Hybrid Elm, 1-1/2 - 1-3/4" B&B Price/each Total/15				97.00 1,455.00		96.25 1,443.75	*117.00 1,755.00
Item 61 - 5 Ulmus x 'Regal' Hybrid Elm, 1-1/2 - 1-3/4" BR Price/each Total/5				*97.00 B&B 485.00		56.75 283.75	*117.00 B&B 585.00
Terms	Net	2%-10	Net 30	Net 30	Net	Net	Net

\* Substitution (tree size or species)

\*\* Minimum requirements

Tree Description	Needles & Leaves Nursery	** St. Aubin Nursery	Schichtel's Nursery	Silver Creek Nursery	Tillman Wholesale Growers	Timberline Trees	
Item 1 - 2 Acer ginnala 'Flame' Amur Maple, 1-1/2 - 1-3/4" B&B Price/each Total/2	*84.00 168.00		*96.00 B&B 192.00		120.00 240.00	75.00 150.00	
Item 2 - 2 Acer ginnala 'Flame' Amur Maple, 1-1/2 - 1-3/4" BR Price/each Total/2	*65.00 130.00		63.00 126.00				
Item 3 - 8 Acer platanoides 'Columnare' Norway Maple, 1-1/2 - 1-3/4" B&B Price/each Total/8			89.00 712.00			75.00 300.00 (4 only)	
Item 4 - 1 Acer platanoides 'Columnare' Norway Maple, 1-1/2 - 1-3/4" BR Price/each Total/1			60.00 60.00				
Item 5 - 1 Acer platanoides 'Crimson Sentry' Norway Maple, 1-1/2 - 1-3/4" BR Price/each Total/1			74.00 74.00				
Item 6 - 1 Acer platanoides 'Deborah' Norway Maple, 1-1/2 - 1-3/4" BR Price/each Total/1		*99.00 B&B 99.00	74.00 74.00				
Item 7 - 16 Acer platanoides 'Emerald Queen' Norway Maple, 1-1/2 - 1-3/4" BR Price/each Total/16		*99.00 B&B 1,584.00	59.00 944.00	*36.00 576.00			
Item 8 - 1 Acer rubrum x freemanii 'Autumn Blaze' Red Maple, 1-1/2 - 1-3/4" B&B Price/each Total/1	96.00 96.00	124.00 124.00	95.00 95.00			75.00 75.00	
Item 9 - 4 Acer tataricum, Tatarian Maple, 1-1/2 - 1-3/4" BR Price/each Total/4	95.00 285.00 (3 only)	*124.00 B&B 496.00	74.00 296.00		*120.00 B&B 480.00		
Item 10 - 15 Acer truncatun x A. platanoides, 'Warrenred', Pacific Sunset Hybrid Maple, 1-1/2 - 1-3/4" BR Price/each Total/15							
Item 11 - 1 Aesculus glabra 'J.N. Select', Sunset Buckeye, 1-1/2 - 1-3/4" B&B Price/each Total/1							

Tree Description	Needles & Leaves Nursery	** St. Aubin Nursery	Schichtel's Nursery	Silver Creek Nursery	Tillman Wholesale Growers	Timberline Trees	
Item 12 - 15 Alnus glutinosa, European Alder, 1-1/2 - 1-3/4" BR Price/each Total/15			59.00 885.00				
Item 13 - 5 Alnus incana, White Alder, 1-1/2 - 1-3/4" BR Price/each Total/5							
Item 14 - 16 Amelanchier laevis 'Cumulus' Serviceberry, 1-1/2 - 1-3/4" B&B Price/each Total/16			132.00 2,112.00		105.00 1,680.00		
Item 15 - 8 Amelanchier x grandiflora 'Autumn Brilliance' Serviceberry, 1-1/2 - 1-3/4" B&B Price/each Total/8	90.00 720.00		132.00 1,056.00				
Item 16 - 3 Betula nigra, River Birch, 1-1/2 - 1-3/4" B&B Price/each Total/3		99.00 297.00	84.00 252.00				
Item 17 - 2 Carpinus betulus 'Fastigiata' Pyramidal European Hornbeam, 1-1/2 - 1-3/4" B&B Price/each Total/2		139.00 278.00	121.00 242.00				
Item 18 - 9 Carpinus caroliniana, American Hornbeam, 1-1/2 - 1-3/4" B&B Price/each Total/9			121.00 1,089.00				
Item 19 - 8 Catalpa speciosa 'Northern' Catalpa, 1-1/2 - 1-3/4" BR Price/each Total/8		*88.00 B&B 704.00					
Item 20 - 17 Celtis occidentalis, Hackberry 1-1/2 - 1-3/4" B&B Price/each Total/17		129.00 2,193.00	84.00 1,428.00			75.00 525.00 (7 only)	
Item 21 - 4 Celtis occidentalis, Hackberry, 1-1/2 - 1-3/4" BR Price/each Total/4	73.00 292.00		63.00 252.00				
Item 22 - 4 Cercidiphyllum japonicum, Katsura Tree, 1-1/2 - 1-3/4" B&B Price/each Total/4		129.00 516.00	84.00 336.00	*139.00 556.00			

Tree Description	Needles & Leaves Nursery	** St. Aubin Nursery	Schichtel's Nursery	Silver Creek Nursery	Tillman Wholesale Growers	Timberline Trees	
Item 23 - 1 Cladrastic kentukea, American Yellowwood, 7' MS, B&B Price/each Total/1			132.00 132.00				
Item 24 - 2 Corylus columa Turkish Filbert, 1-1/2 - 1-3/4" B&B Price/each Total/2		129.00 258.00	132.00 264.00	*128.00 256.00	130.00 260.00		
Item 25 - 1 Crataegus crusgalli inermis, Thornless Cockspur Hawthorn, 1-1/2 - 1-3/4" B&B Price/each Total/1			96.00 96.00		115.00 115.00		
Item 26 - 7 Fraxinus americana 'Skycole' Skyline White Ash, 1-1/2 - 1-3/4" BR Price/each Total/7						*75.00 B&B 525.00	
Item 27 - 8 Fraxinus americana 'Junginger' Autumn Purple White Ash, 1-1/2 - 1-3/4" BR Price/each Total/8	77.50 620.00	*99.00 B&B 792.00	61.00 488.00				
Item 28 - 8 Ginkgo biloba 'Magyar', 1-1/2 - 1-3/4" B&B Price/each Total/8		169.00 1,352.00	132.00 1,056.00				
Item 29 - 25 Ginko biloba 'Princeton Sentry' Ginkgo, 1-1/2 - 1-3/4" B&B Price/each Total/25			132.00 3,300.00				
Item 30 - 1 Gleditsia tricanthos var. inermis 'Skyline' Honey locust, 1-1/2 - 1-3/4" B&B Price/ea Total/1	85.00 85.00		84.00 84.00		100.00 100.00	75.00 75.00	
Item 31 - 6 Gleditsia tricanthos var. inermis 'Skyline' Honey locust, 1-1/2 - 1-3/4" BR Price/ea Total/6	65.00 390.00	88.00 528.00	61.00 366.00				
Item 32 - 2 Gymnocladus dioica 'J.C. McDaniel', Prairie Titan Kentucky Coffeetree, 1-1/2 - 1-3/4" B&B Price/ea Total/2		*79.00 158.00					

Tree Description	Needles & Leaves Nursery	** St. Aubin Nursery	Schichtel's Nursery	Silver Creek Nursery	Tillman Wholesale Growers	Timberline Trees	
Item 33 - 2 Liriodendron tupififera, Tuliptree, 1-1/2 - 1-3/4" B&B Price/ea Total/2		142.00 284.00					
Item 34 - 9 Malus 'Adirondack' Crabapple, 1-1/2 - 1-3/4" B&B Price/ea Total/9							
Item 35 - 2 Malus 'Prairifire' Crabapple, 1-1/2 - 1-3/4" B&B Price/each Total/2		88.00 176.00	84.00 168.00	*92.00 184.00	95.00 190.00		
Item 36 - 7 Malus 'Spring Snow' Crabapple, 1-1/2 - 1-3/4" BR Price/ea Total/7		*72.00 B&B 504.00	61.00 427.00	*59.00 413.00	*90.00 B&B 630.00	*75.00 B&B 525.00	
Item 37 - 8 Ostrya virginiana, Ironwood, 1-1/2 - 1-3/4" B&B Price/ea Total/8			132.00 1,056.00			80.00 640.00	
Item 38 - 3 Phellodendron amurense, Macho Amur Corktree, 1-1/2 - 1-3/4" B&B Price/each Total/3							
Item 39 - 3 Phellodendron lavallei 'Longnecker', Macho Amur Corktree, 1-1/2 - 1-3/4" B&B Price/ea Total/3							
Item 40 - 1 Picea pungens, Colorado Blue Spruce, 1-1/2 - 1-3/4" B&B Price/ea Total/1	65.00 65.00						
Item 41 - 4 Ptelea Trifoliata, Hoptree 1-1/2 - 1-3/4" B&B Price/ea Total/4							
Item 42 - 4 Pyrus calleryana 'Aristocrat' Callery Pear, 1-1/2 - 1-3/4" B&B Price/ea Total/4		88.00 352.00	84.00 336.00				
Item 43 - 5 Pyrus calleryana 'Autumn Blaze' Callery Pear, 1-1/2 - 1-3/4" B&B Price/each Total/5	*80.00 400.00	84.00 420.00			110.00 550.00		

Tree Description	Needles & Leaves Nursery	** St. Aubin Nursery	Schichtel's Nursery	Silver Creek Nursery	Tillman Wholesale Growers	Timberline Trees	
Item 44 - 1 Pyrus calleryana 'Chanticleer' Callery Pear, 1-1/2 - 1-3/4" B&B Price/each Total/1		88.00 88.00	84.00 84.00				
Item 45 - 1 Quercus macrocarpa, Bur Oak, 1-1/2 - 1-3/4" B&B Price/each Total/1	92.00 92.00	88.00 88.00	96.00 96.00		140.00 140.00		
Item 46 - 3 Quercus robur 'Skymaster' (Pyramich) English Oak, 1-1/2 - 1-3/4" B&B Price/each Total/3			96.00 288.00				
Item 47 - 9 Robinia pseudoacacia 'Bessoniana' Black Locust, 1-1/2 - 1-3/4" BR Price/each Total/9							
Item 48 - 2 Syringa reticulata 'Ivory Silk' Japanese Lilac, 1-1/2 - 1-3/4" B&B Price/each Total/2	*80.00 160.00		96.00 192.00	*132.00 264.00			
Item 49 - 7 Syringa reticulata 'Ivory Silk' Japanese Lilac, 1-1/2 - 1-3/4" BR Price/each Total/7	*58.00 406.00	*129.00 B&B 903.00	61.00 427.00				
Item 50 - 2 Taxodium 'Shawnee Brave', Bald Cypress, 1-1/2 - 1-3/4" B&B Price/ea Total/2			96.00 192.00	*57.00 114.00			
Item 51 - 4 Tilia americana 'Lincoln' Linden, 1-1/2 - 1-3/4" BR Price/ea Total/4							
Item 52 - 8 Tilia Americana 'Redmond' Linden, 1-1/2 - 1-3/4" BR Price/each Total/8		*124.00 B&B 992.00	69.00 552.00				
Item 53 - 2 Tilia cordata 'Corzam' Corinthian Littleleaf Linden, 1-1/2 - 1-3/4" BR Price/each Total/2							
Item 54 - 8 Tilia cordata 'Glenleven' Littleleaf Linden, 1-1/2 - 1-3/4" BR Price/each Total/8			69.00 552.00				

Tree Description	Needles & Leaves Nursery	** St. Aubin Nursery	Schichtel's Nursery	Silver Creek Nursery	Tillman Wholesale Growers	Timberline Trees	
Item 55 - 4 Tilia platyphyllos 'Laciniata', Splittleaf Linden, 1-1/2 - 1-3/4" B&B Price/each Total/4							
Item 56 - 8 Tilia tomentosa 'Sterling' Silver Linden, 1-1/2 - 1-3/4" B&B Price/each Total/8			96.00 768.00				
Item 57 - 4 Tilia tomentosa 'Sterling' Silver Linden, 1-1/2 - 1-3/4" BR Price/each Total/4			68.00 272.00				
Item 58 - 2 Ulmus Americana 'Liberty' Elm, 1-1/2 - 1-3/4" BR Price/each Total/2							
Item 59 - 4 Ulmus Wilsoniana 'Prospector' Elm, 1-1/2 - 1-3/4" BR Price/each Total/4						*75.00 B&B 300.00	
Item 60 - 15 Ulmus x 'Regal' Hybrid Elm, 1- 1/2 - 1-3/4" B&B Price/each Total/15							
Item 61 - 5 Ulmus x 'Regal' Hybrid Elm, 1-1/2 - 1-3/4" BR Price/each Total/5							
<b>Terms</b>	<b>Net 30</b>	<b>2%-10</b>	<b>Net 30</b>	<b>Net</b>	<b>Net</b>	<b>Net</b>	

\* Substitution (tree size or species)

\*\* Minimum requirements