



## SEAGRAVE FIRE APPARATUS, LLC

April 17, 2017

West Allis, WI Fire Department  
Robert Barwick, CPSM, CPPB  
7525 W. Greenfield Ave.  
West Allis, WI 53214

Dear Sir:

Thank you for the opportunity to assist you with your fire apparatus needs with a proposal to purchase a Seagrave Custom Pumper through the Houston-Galveston Area Council (H-GAC) program.

Your proposal was based on the H-GAC executed contract for FS12-15, effective December 1, 2015 through November 30, 2017. Seagrave agrees to sell said fire apparatus through the H-GAC contract extending all pricing, terms and conditions.

### **PROPOSAL SUMMARY**

Seagrave Fire Apparatus, LLC offers the apparatus herein named for the following price:

	<b>2017 Seagrave Custom Pumper</b>	
HGAC Base Unit Price XC01		\$438,944
Published Options		\$91,453
Unpublished Options		\$49,342
Per Unit Total		\$579,739
Delivery to Customer		\$1,239
Inspection Cost		\$200
Delivery Training		\$850
HGAC Order Processing Fee		\$2,000
Seagrave Discount		\$(4,730)
Purchase Order Total		\$579,298

State, federal, FET or local taxes not included.

Delivery 360 calendar days upon receipt of complete order and signed PE drawing

Again, we appreciate the opportunity to assist with their apparatus needs.

Sincerely,

Chairman & CEO

cc: dennis.warren@seagrave.com



# PUBLISHED OPTIONS

**West Allis Fire Department of Wisconsin  
MODEL XC01 SEAGRAVE CUSTOM PUMPER / PROCUREMENT: CONTRACT #FS12-15**

CODE OR PART NO.	DESCRIPTION		QUANTITY	IN PLACE OF BASE MODEL	HGAC TOTAL
10-10-5000	Bumper - 10.25" High (NYC Style) Mitered Corners, Painted IPO BASE	\$787.00	1	IPOB	\$787.00
10-20-0680	Front Tow Eyes - (2) Cut Plate, Elongated Style, Painted, Under Pan IPO BASE	\$672.00	1	IPOB	\$672.00
10-28-2900	Additional air reservoir, 1770 Cu. In.	\$158.00	1		\$158.00
10-28-3820	Air Dryer - Bendix AD-9 IPO Base	\$130.00	1	IPOB	\$130.00
11-10-0900	Rear Axle - RS-25-160, with EX225H Disc Brakes, 27,000# IPO BASE	\$526.00	1	IPOB	\$526.00
11-00-9500	Oil seals with viewing windows, front axle	\$84.00	1		\$84.00
11-10-0900	Rear Axle - RS-25-160, with EX225H Disc Brakes, 27,000# IPO BASE	\$526.00	1	IPOB	\$526.00
11-20-3505*	Auto Lube System - SKF, 16 Point (Single Axle)	\$2,373.00	1		\$2,373.00
13-00-5245	Engine - Cummins ISL9, 450 HP, 1250 ft.lb., 8.9 L, 2013 Emissions IPO BASE	\$1,373.00	1	IPOB	\$1,373.00
13-08-2700	Fuel Tank - 65 Gallon, S/S, Rear Mount, with S/S Straps IPO BASE	\$337.00	1	IPOB	\$337.00
13-10-2500	Alternator - Delco, 430 Amp, Model 55SI IPO BASE	\$592.00	1	IPOB	\$592.00
13-15-1400	Focal Retarder - Telma IPO BASE	\$8,556.00	1	IPOB	\$8,556.00
20-00-8310	Doors - Full Length, MII IPO BASE	\$192.00	1	IPOB	\$192.00
20-00-7510	Cab Roof - S/S, 10" Raised, MII 2010 IPO base	\$4,084.00	1	IPOB	\$4,084.00
20-00-9510	Doors - (2) Cab, Side Access, 25" High, MII	\$1,352.00	1		\$1,352.00
20-12-2710	Door Glass - Electric Power Windows, Tinted, MII	\$1,657.00	1	IPOB	\$1,657.00
20-12-3000	Additional Switch - (3) to Allow Driver to Operate all Power Windows	\$808.00	1		\$808.00
21-11-7B00	Seat - (2) Outboard, Forward Facing, Bostrom, 400 SCBA Flip-up	\$1,459.00	1		\$1,459.00
21-12-705E	Seat Belts - Outboard, Forward Facing, 3 Pt, Vertically Adj w ReadyReach (Ea)	\$166.00	2		\$332.00
21-15-2010	Shelf - Adjustable, 1/8" Aluminum with DA'd Finish (Ea)	\$284.00	1		\$284.00
70-05-1820	Receptacle - 120V, for Cab Compartment, Shoreline Powered (Ea)	\$144.00	1		\$144.00
21-23-2710	Rear Crew Cab Heaters - 64,000 BTU Total, MII	\$2,376.00	1		\$2,376.00
22-00-0530	Buss Bar - Under Officer's Seat, (4) Stud Switched	\$250.00	1		\$250.00
22-00-0540	Power Studs, Engine Tunnel, (4) Stud Switched	\$250.00	1		\$250.00

22-03-14US	USB Charger Port - Kussmaul Dual Port #091-219 (Ea)	\$123.00	1		\$123.00
22-10-0700	Batteries - (6) Champion, 12V, 950 CCA IPO BASE	\$724.00	1	IPOB	\$724.00
24-10-WFE6	Lightbars - (2) Whelen #F4NMINI, 21.5", LED, Side Facing	\$1,832.00	1		\$1,832.00
24-80-WL5A	Traffic Adv - Whelen #TANF85, Super-LED®, 45.125"	\$1,410.00	1		\$1,410.00
24-82-INOC	Installation - Traffic Advisor, Above Hose Bed	\$519.00	1		\$519.00
26-00-0030	Air Horns - Dual, Grover	\$527.00	1		\$527.00
26-00-0110	Air Horn Selector Switch	\$48.00	1		\$48.00
26-00-0410	Air Horn Footswitch - Linemaster® #491 (Ea)	\$138.00	2		\$276.00
26-15-4500	Mechanical Siren - Q2B®, Recessed in Bumper	\$1,883.00	1		\$1,883.00
26-15-5980	Mechanical Q2B® Footswitch - Linemaster® #491 (Ea)	\$119.00	2		\$238.00
30-02-7020	Operator Stand Exterior Finish - Side Mount, Line-X	\$693.00	1		\$693.00
31-02-2120	Tank Level Gauge - Water, FRC, TankVision IPO BASE	\$50.00	1	IPOB	\$50.00
31-02-2310	Tank Level Gauge - Foam, FRC, TankVision (Ea)	\$627.00	1		\$627.00
33-13-1300	Front Inlet - 5" w/o Valve - for MII	\$4,131.00	1		\$4,131.00
34-85-0340	Swivel - Front Inlet, 5", Chrome Plated Brass	\$974.00	1		\$974.00
33-13-2W10	5" Butterfly Valve - Front Inlet f/ Waterous Pump, with Handwheel Control	\$622.00	1		\$622.00
34-20-0250	Discharge - LS, 2-1/2" (Ea)	\$807.00	1		\$807.00
34-21-0250	Discharge - RS, 2-1/2" (Ea)	\$792.00	1		\$792.00
34-21-0400	Discharge - RS, 4" with Akron Valve, Manual Handwheel Control IPO BASE	\$924.00	1	IPOB	\$924.00
34-25-0250	Rear Discharge - RS, 2-1/2" (Ea)	\$1,722.00	1		\$1,722.00
35-00-6AM5	Deck Gun - Akron Apollo™ #3431, Manual, (1) 5" Storz	\$4,336.00	1		\$4,336.00
36-90-5200	Foam System - FoamPro 2002, A or B Foam	\$10,537.00	1		\$10,537.00
37-11-0200	Water Tank - 750 Gallon, L-Type IPO BASE	\$104.00	1		\$104.00
37-35-030B	Foam Tank - "B", 30 Gallon, Built Into Water Tank	\$702.00	1		\$702.00
57-05-2000	Rear Compartment Partition - to Divide Transverse Compartment (Ea)	\$178.00	2		\$356.00
57-00-3000	Paint Roll-Up Doors - Job Color, Trim Remains Satin (Ea)	\$378.00	5		\$1,890.00
57-00-3520	Protective Shield - Roll-up Door, Removable, S/S, Brushed (Ea)	\$109.00	5		\$545.00
57-00-3520	Protective Shield - Roll-up Door, Removable, S/S, Brushed (Ea)	\$109.00	1		\$109.00
45-65-1005	Hose Bed Cross Panel Divider - S/S, DA Finish	\$566.00	1		\$566.00
57-05-0100	Dri-Dek® - per Compartment / Shelf / Tray (Ea)	\$85.00	6		\$510.00
57-05-3010	Shelf - Adjustable, 3/16" Aluminum w/Smooth Finish (Ea)	\$313.00	6		\$1,878.00
57-05-4060	Roll Out Tray - in Compartment, 500#, Floor Mount, Aluminum (Ea)	\$573.00	2		\$1,146.00
57-10-106S	Air Bottle Compts - (6) Bottles in Single Wheel Well, Oval (Poly)	\$1,096.00	1		\$1,096.00
57-10-150B	Air Bottle Compartment Door - Brushed with Push Button Lever Latch	\$0.00	1		\$0.00
57-20-7940	Steps - Chrome Folding,(3) LS, Body Frt w (2) 8" Rails & (1) LED Lite, NA Top	\$610.00	1		\$610.00
71-KF-EV15	Light Head - FRC Evolution FCA100-V15, 12V, 15k Lumen LED (Ea)	\$991.00	1		\$991.00

71-Y0-0025	12V Light Switched at Cab Dash & 2nd Location with 3 Way Momentary Swit	\$355.00	1		\$355.00
71-3F-0000	Cab 12V Surface Mount - for FRC Spectra 900 Light (Ea)	\$130.00	2		\$260.00
71-KF-SQ65	Light Head - FRC Spectra SPA900-Q65, 12V, 4.6k Lumen LED (Ea)	\$526.00	2		\$1,052.00
71-Y0-0010	12V Light Switched at Cab Dash (Ea)	\$97.00	2		\$194.00
71-BF-0000	Body Rear 12V Surface Mount - for FRC Spectra 900 Light (Ea)	\$130.00	1		\$130.00
71-KF-SQ65	Light Head - FRC Spectra SPA900-Q65, 12V, 4.6k Lumen LED (Ea)	\$526.00	1		\$526.00
71-Y0-0010	12V Light Switched at Cab Dash (Ea)	\$97.00	1		\$97.00
71-GF-0530	Telescopic Pole Mount - FRC #530, Side Mount, Push-Up (Ea)	\$509.00	2		\$1,018.00
71-KF-SQ20	Light Head - FRC Spectra SPA100-Q20, 12V, 20k Lumen LED (Ea)	\$1,384.00	2		\$2,768.00
71-Y0-0020	12V Light Switched at Cab Dash & Operator Stand w/ 3-Way Momentary Sw	\$193.00	2		\$386.00
91-00-4600	Paint - Frame & Undercarriage Finish, Job Color	\$1,809.00	1	IPOB	\$1,809.00
91-00-6000	Paint - Cab Exterior, Two Tone	\$1,296.00	1	IPOB	\$1,296.00
91-50-012A	Seagrave Limited Warranty - 2 Years Parts & Labor, Pumper	\$1,000.00	1	IPOB	\$1,000.00
21-15-0210	Cab Compt- Fwd Facing, Inbd, 1 RU Door, 40w x 14d x 40h O.D.	\$2,059.00	1		\$2,059.00
22-0A-5020	Radio - Panasonic AM/FM/CD, w/Weather Band, w/ Stereo Antenna	\$1,077.00	1		\$1,077.00
22-0A-5120	Two-Way Radio Antenna Mount - Universal w/ Cable (Ea)	\$211.00	2		\$422.00
23-03-VWL2	Back Up Lights - (2) Whelen, #60C00WCR, LED, Max Intensity IPO BASE	\$480.00	1	IPOB	\$480.00
10-12-0110	Front Bumper Trough 12"-24" (Center, Left & Right) Each	\$310.00	1		\$310.00
10-12-1510	Opening/Recessed Notch in Front Bumper for Q2B	\$687.00	1		\$687.00
30-12-1120	ATP Cover with End Flaps - Crosslay Atop Pump Enclosure IPO BASE	\$278.00	1	IPOB	\$278.00
57-00-3500	Sill Protector - Body Compartment Door, Brushed S/S (Ea Compartment)	\$63.00	1		\$63.00
91-00-5400	Paint - Cab Interior, Clear Coat (Full Tilt Cabs)	\$263.00	1		\$263.00
91-02-9020	Undercoating - PPG Corashield	\$1,323.00	1		\$1,323.00
				TOTAL	\$91,453.00

# UNPUBLISHED OPTIONS

West Allis Fire Department of Wisconsin  
 MODEL XC01 SEAGRAVE CUSTOM PUMPER / PROCUREMENT: CONTRACT #FS12-15

CODE OR PART NO.	DESCRIPTION	QUANTITY	PRICE	IN PLACE OF BASE MODEL	HGAC TOTAL
10-11-0095	-- LINE-X Edge on Top Flange of Bumper	1	298.00		\$298.00
10-12-8010	-- Bumper Extension Not a Step - Sign, FAMA26 No-Step	1	13.00		\$13.00
10-20-30SC	LED Lighted Bumper Sight Pole	1	661.00		\$661.00
10-28-49PP	Aux Air Outlet - Shutoff Valve, DS Pump Panel	1	268.00		\$268.00
10-28-56SW	Aux Air Inlet - Manual, DS Step Well	1	165.00		\$165.00
12-50-010X	Chrome Black Nut Covers	1	40.00		\$40.00
12-80-01C0	Hub Caps - (2) S/S, "Baby Moon", Front Axle w/ Front Axle Oil Seal Cu	1	121.00		\$121.00
12-90-0200	Hub Caps - (2) S/S, "High Hat", Rear Axle	1	164.00		\$164.00
13-05-010X	Driveline analysis diagram	1	200.00		\$200.00
20-00-7513	Cab Interior Celining Compartment	1	2,268.00		\$2,268.00
20-00-9100	Step - Auxiliary Cab, Entrance, Under Each Door, Below Cab	1	1,030.00		\$1,030.00
20-00-9640	-- Sill Protectors - (2) Cab Side Access Door, Brushed S/S	1	30.00		\$30.00
20-00-9910	-- Cab Access SCBA Bracket - Zico ULLH with CRS Strap	1	331.00		\$331.00
20-00-951Z	Cab Access Door Area tray(s)	2	143.00		\$286.00
20-05-2010	Inner Liners - Front, 304 S/S	1	236.00		\$236.00
20-07-0350	Mud Flap - Rear, Full Body Width	1	363.00		\$363.00
20-07-035X	Mudflap Trim Plate	1	121.00		\$121.00
20-10-1400	Mirrors - (2) Lang Mekra, 300 Series, 4-Way, Heatd/Remote w/ LED T	1	415.00	IPOB	\$415.00
20-12-0307	Heated Windsheild Blades	1	960.00		\$960.00
20-18-0100	Cab Handrails & Grab Handles - Aluminum, Knurled, MII	1	1,600.00		\$1,600.00
20-18-010X	Grab Rails at Front Face Of Cab	1	775.00		\$775.00
20-20-4010	Helmet Holder - Cab, Ziamatic #UHH-2 (Ea, Qty must = # of seats)	5	79.00		\$395.00
20-25-1095	Removable Engine Tunnel Panels (Marauder II Only)	1	226.00		\$226.00
20-25-6010	Cup Holder - Black Line-X Finish	4	70.00		\$280.00
21-07-0430	-- Seat Riser/Compt - Officer, 10.5" High, Short Depth, MII	1	521.00		\$521.00
21-08-0150	-- SCBA Bracket - IMMI SmartDock Gen 2 (Ea)	4	195.00		\$780.00
22-03-1510	-- 12V Power Point - for Cab Compartment (Ea)	1	56.00		\$56.00

21-15-022X	Slanted Mounting Plates	2	233.00	\$466.00
21-23-0810	Manual Coolant Shutoff Valve - Forward Cab HVAC Inflow (Inlet), MII	1	130.00	\$130.00
21-23-0905	Manual Shutoff Valve - Forward Cab HVAC Outflow (Return), MII	1	130.00	\$130.00
21-23-3010	Manual Coolant Shutoff Valve - Crew Cab HVAC Inflow (Inlet), MII	1	125.00	\$125.00
21-23-3105	Manual Shutoff Valve - Crew Cab HVAC Outflow (Return), MII	1	125.00	\$125.00
21-23-5000	Auxiliary Fan on Cab Dash (Ea)	2	136.00	\$272.00
10-28-3120	Emergency Brake - Officer	1	316.00	\$316.00
22-00-06B1	Dash Cutouts For Radios	1	295.00	\$295.00
22-03-130X	12 Volt Battery Direct Pigtail	1	56.00	\$56.00
22-03-130Y	2 Stud Buss Bars	1	350.00	\$350.00
22-0A-5120	Speaker Wire	1	215.00	\$215.00
22-15-3650	Battery Charger - Kussmaul #LPC-40	1	1,190.00	\$1,190.00
22-15-5300	Shoreline Receptacle, Driver's StepWell	1	490.00	\$490.00
22-90-004J	Headlights - Quad, Truck-Lite LED, (2) with Dual Light Bezels	1	693.00	\$693.00
22-90-0065	Headlights - Alternating, Flashing	1	593.00	\$593.00
22-15-5000	-- Battery Charger/Air Compressor Cover	1	93.00	\$93.00
23-11-291E	Cab Door Lights - (2) Whelen LINZ6R, LED, Red, Black Flange	1	395.00	\$395.00
23-12-260L	Hand Light - Streamlight, Survivor® LED Model 90503 (Ea)	5	196.00	\$980.00
24-10-WFG5	Lightbar - Whelen 72" LED, with Emitter	1	4,190.00	\$4,190.00
24-30-WL6X	Perimeter - Whelen #6RBRC 600 Series Rotabeam, Red with Clear Lens	2	541.00	\$1,082.00
24-35-0020	Cab Cowl Lights - (2) Whelen 50R03ZCR, Red LED with Clear Lens	2	261.00	\$522.00
24-40-MH81	Special Light - Mars #888, TB8, Halogen, Ped Mt., Center, Front	1	1,231.00	\$1,231.00
26-01-5100	12" Chrome Bell - Right Side, Cowl Mount	1	2,356.00	\$2,356.00
26-11-WS30	Siren Speaker - Whelen Projector #SA-315P w/ Flame Grille, In Bump	2	303.00	\$606.00
30-00-SL2B	Open Bin Access Door	1	668.00	\$668.00
31-01-0120	Pump Anti-Corrosion System - Zinc Anode, Waterous Pumps	1	203.00	\$203.00
31-02-0205	-- Lubrication Manifold for Akron Handwheel or Electric Valves (up	1	193.00	\$193.00
31-02-1090	Fuel Gauge - Pump Panel	1	175.00	\$175.00
31-02-1210	Push Button - On Pump Panel, for Air Horns	1	180.00	\$180.00
33-10-038X	Master Intake External Valve Akron #7982	1	1,717.00	\$1,717.00
33-10-038Y	Master Intake Caps and Connections	1	457.00	\$457.00
34-85-035C	-- Storz Adapter - Front Inlet, 5" NST x 5" Storz, Anodized	1	154.00	\$154.00
34-85-0360	-- Cap - Front Inlet, 5" NST Long Handled, Chrome Plated	1	321.00	\$321.00
31-01-0745	-- Relief Valve - Front Intake Pressure, Task Force Tips, 2-1/2"	1	171.00	\$171.00
34-85-1933	-- Reducer, Cap & Chain - LS 2.5" Discharge, 2.5", Chrome Plated (	1	44.00	\$44.00
34-85-2033	-- Reducer, Cap & Chain - RS Discharge, 2.5", Chrome Plated (Ea)	2	44.00	\$88.00

34-23-0250	Hose Bed Pre-connect - RS Front, 2-1/2", with Push-Pull Valve (Ea)	1	1,324.00		\$1,324.00
34-85-210P	-- Adapter - RS Front Pre-Connect, 2.5" NST, Chrome Plated	1	40.00		\$40.00
34-85-2610	-- Adapter - RS Rear Discharge, 2.5" NST, Chrome Plated (Ea)	1	40.00		\$40.00
34-85-2614	-- Elbow - RS Rear Discharge, 2.5" NST, 45 Degree, Chrome Plated	1	96.00		\$96.00
34-85-3033	-- Reducer, Cap & Chain - RS Rear Discharge, 2.5", Chrome Plated	1	108.00		\$108.00
34-85-210P	Adapter Reducer	1	53.00		\$53.00
35-00-6X5A	-- Stacked Nozzle Tip Set - Akron #2499 Quad	1	433.00		\$433.00
35-00-6X6A	-- Stream Shaper - Akron, #3488, 2.5" x 2.5" x 10.5"L, Pyrolite	1	269.00		\$269.00
37-31-501A	-- ATP Cover on Water Tank - Yellow Perimeter Marking	1	86.00		\$86.00
45-40-3975	-- Rear Compt. - 38.75" H, SS, Roll-up Door	1	560.00		\$560.00
45-48-9000	Pumper Rear - Flush Compartments, for Extended Bodies Only	1	753.00	IPOB	\$753.00
57-20-5020	Tailboard - Pumper, 16"D x 98"W, for Non-Extended or Flush	1	368.00	IPOB	\$368.00
45-65-1500	Hose Bed Partition - Aluminum, Etchfinish with Handhold (Ea)	1	598.00		\$598.00
45-68-0100	Hose Bed Part. Reinforcement - Required with Partitions 23"-36" tall	1	176.00		\$176.00
57-05-48XX	Rollout Tray Insert Walls	1	179.00		\$179.00
57-05-501X	Unistrut	3	241.00		\$723.00
57-05-6100	Mounting of Customer Furnished Spanner Wrenches	1	156.00		\$156.00
57-05-610X	Zephyr Bracket & Holder	1	859.00		\$859.00
70-05-2530	-- NEMA Rating - 5-20R (20 Amp) Non-Twist-Lock, Single	2	226.00		\$452.00
90-05-6550	Pike Pole Mounting - Aluminum Tube (Ea)	3	249.00		\$747.00
90-10-0200	Ladder Bracket - Zico Quick Lift	1	4,108.00		\$4,108.00
91-03-2000	10" Reflective Striping - Roll-up Doors	1	910.00		\$910.00
11-30-0750	Rear Suspension - Air Ride, Neway AD-126, Single, 27,000#	1	868.00		\$868.00
23-25-0140	Exterior Compartment Lights - (1) ROM LED Strip, Vertical Mount (Ea)	6	154.00	IPOB	\$924.00
23-25-0130	Exterior Compartment Lights - (1) ROM LED Strip, Horizontal Mount (Ea)	1	263.00	IPOB	\$263.00
71-1F-F807	Cab Front Brow Mount - FRC #FCA807 for Focus®/Evolution (Ea)	1	374.00		\$374.00
				<b>TOTAL</b>	<b>\$49,342.00</b>