West Allis

2024 Annual Report 2025 Operating Plan

MANAGED BY: DOWNTOWN WEST ALLIS, INC.

BUSINESS PLAN OF DOWNTOWN WEST ALLIS BUSINESS IMPROVEMENT DISTRICT (DWABID)

This document forms the business plan of Downtown West Allis Business Improvement District, managed by Downtown West Allis, Inc.

It will be used to document operations that show that our downtown is the hub that connects retail and service businesses with events, entertainment and residential opportunities. It is vibrant and progressive – serving visitors and community members who live, work, shop and play here.

A Main Street Community since 2001







West Allis

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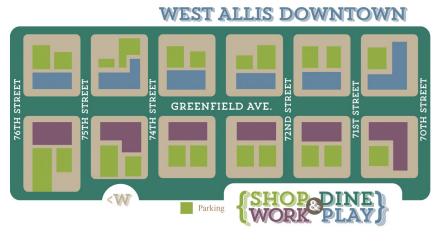


A MAIN STREET COMMUNITY A 501(c) NON-PROFIT CORPORATION
BUILDING A POSITIVE IMAGE THAT ENCOURAGES CUSTOMER GROWTH AND



Downtown West Allis Business Improvement District Boundaries

The geographic boundaries of the Downtown West Allis Business Improvement District (*DWABID*) are West Greenfield Avenue between 70th and 76th Streets. For the most part, it extends to the alleyways of the buildings on the north side of Greenfield Avenue and the alleyways of the buildings on the south side of Greenfield Avenue. The exception is 70th Street where our boundaries extend north to Madison Street and south to Orchard Street. This area contains a large number of single and multi-story buildings. Most of the properties are in excess of 60 years old, with many over 80 years old. The *DWABID* is home to approximately 90 small and diverse retail/service businesses.



- Downtown West Allis, Inc. (DWA, Inc.) is a Wisconsin non-stock non-profit corporation holding tax exempt charitable status under IRS 501 (c) 3.
- DWA, Inc. is an active Wisconsin Business Improvement District (BID) under Wisconsin stats. Chapter 66.1109.
- DWA, Inc. is a designated Wisconsin Main Street organization in good standing and has been accredited by National Main Street.

Mission Statement: "To build a positive image that encourages customer growth and welcomes community involvement."

Vision Statement: We envision a Downtown West Allis that

- Is a gathering place for families, neighbors, and visitors to enjoy hometown hospitality and West Allis pride through family activities and events.
- Enhances the quality of life for residents and visitors alike by offering safe, inviting and pedestrian-friendly streets.
- Is conducive to business enterprises, employment opportunities and stores that offer special and distinctive merchandise and services with a personal touch that creates a pleasant shopping experience.

Our vision is achieved and maintained through a strong public-private partnership among local government, businesses, educational institutions, non-profit community based organizations, and the residents of West Allis. This partnership is devoted to constantly working together to make Downtown West Allis an attraction, an asset, and a success as both a business district and a thriving neighborhood.



DOWNTOWN WEST ALLIS A DESIGNATED MAIN STREET COMMUNITY

Downtown West Allis has been designated as an accredited Main Street AmericaTM program for meeting rigorous performance standards set by the National Main Street Center. Each year, the National Main Street Center and its Coordinating Program partners announce the list of accredited Main Street America programs in recognition of their exemplary commitment to preservation-based economic development and community revitalization through the Main Street Approach®.



The organization's performance is evaluated annually by Wisconsin Main Street, which works in partnership with the National Main Street Center to identify the local programs that meet ten performance standards. Evaluation criteria determines the communities that are building comprehensive and sustainable revitalization efforts and include standards such as fostering strong public-private partnerships, securing an operating budget, tracking programmatic progress and actively preserving historic buildings.

2024 DWABID and DWA, Inc. Board of Directors Name-Title-Address				
Alex Geiger – DWABID President	Don Falk - DWABID Vice-President			
Model Empire (7116 W. Greenfield Ave)	B & K Bar Supplies (7100 W. Greenfield Ave)			
Douglas Persich - DWA, Inc. President	Tom Miller - DWA, Inc. Vice-President Steakhouse 100 (7244 W. Greenfield Ave)			
Barbara Jones - DWABID Treasurer Peoples State Bank (10725 W. National Ave)	Timothy Klare - DWA, Inc. Treasurer			
Gloria Hawkins - DWABID & DWA, Inc. Secretary Hawkins Clock Center (7301 W. Greenfield Ave)	Robyn Krimke Citizen (2234 S. 79th Street)			
Joel Potter	Amy Craig			
Old National Bank (7401 W. Greenfield Ave)	Amy Renee's Kreation (7219 W. Greenfield Ave)			
Ali Acevedo	Ian Heilmann			
All Goods (1411 S. 72nd Street)	WI State Fair Park (640 S. 84th Street)			
Carson Coffield - Ex Officio	Patrick Schloss – Ex Officio			
City of West Allis (7525 W. Greenfield Ave)	City of West Allis (7525 W. Greenfield Ave)			





DWABID / DWA, Inc

2024 Annual Report

2025 Operating Plan



Goal: Grow Economic Mix and Vitality: Expand business mix to include STRUCTURING a greater variety of businesses, including destination businesses and WN WEST ALLIS INC. entertainment attractions.

The Economic Development Committee will focus on the following 2022-2026 goals:

- Work with Downtown West Allis property owners in **recruiting businesses** to fill vacancies.
- Work with the City of West Allis regarding façade improvements.
- Utilize Main Street's assistance in developing programs to strengthen small businesses through Shop Local and Small Business Saturday campaigns.

In 2024, we welcomed the following businesses to our Downtown:

- Talia's Event Venue
- Basia Rose Designs: Custom Designs & Alterations

Currently we have a 2% vacancy rate, but in 2025 we will:

- Work with property owners on getting our few vacancies filled with a good business mix.
- Promote in-store sales events.
- Conduct a survey of business owners to initiate a strategic plan for the year.





Goal: Improve and Define Downtown/West Allis Image: Use the West TOWN WEST ALLIS INC. Allis Downtown brand to showcase the individuality of our businesses and their contributions to the West Allis community.

The Promotions Committee will focus on the following 2022-2026 Goals:

- Maintain our annual events: West Allis Ala Carte, West Allis Winter Week, Classic Car Show, Halloween Hunt, Crawls and Shop Local.
- Helping other organizations/businesses raise awareness through smaller monthly events.

The following events took place from October 2023 thru August 2024:

- 32nd Annual Classic Car Show
- Halloween Hunt
- Shop Small Saturday
- West Allis Winter Week/Soup Crawl
- **Old Fashioned Tours**
- 15th Annual West Allis A la Carte
- Say Cheese! Food Crawl
- In 2025 we will:
 - Continue to host the above events or plan new similar to take their place.
 - Add an additional Soup Crawl in the Fall (public art funding)









Goal: Expand outreach to residents, schools, and community partners: Create a multi-media campaign to highlight businesses and expand joint DOWNTOWN WEST ALLIS INC. marketing activities among business within and outside of the downtown.

The Marketing Committee will focus on the following 2022-2026 Goals:

- Increase volunteer participation and encourage community support through neighborhood associations and other community organizations.
- Update the web page to keep the **events** current. We will continue working on branding our area.
- Continue to **reach out to the community** through DWA-Inc. Facebook and Twitter.
- Advertising Assistance. We will offer financial assistance to business owners for their promotion and marketing projects.

In 2024, we:

- Welcomed the following businesses to our Friends of West Allis Downtown program:
 - Riviera Lanes, Mr. Coco's and American Legion #120
- Hosted two separate "Coffee With Friends." The topics this year were "Preparing for West Allis A la Carte" and "Domestic Abuse Awareness for businesses."
- Hosted our first Volunteer Recognition Event, awarding two outstanding individuals.
- Continued a working relationship with the following:
 - 102.9 The Hog & 100.3 The Oldies
 - WI State Fair organization
 - Key Milwaukee
 - Travel Wisconsin
- Continued to help businesses with their Facebook ads, Instagram and Twitter, drawing more attention to the Downtown.
- Promoted Downtown West Allis merchandise via Facebook and Redbubble.

In 2025 we will:

- Look to grow by meeting with other businesses and organizations within the area.
- Continue hosting "Coffee with Friends." Each session will be an opportunity to network with other businesses while discussing a specific topic.
- Continue to work with the City's Community Engagement Dept. by collaborating on ideas and marketing each others' events.
- Continue to offer the Advertising Assistance Grant Program to district businesses to offset their advertising costs.
- Continue to recognize and support our volunteers and sponsors.





LEAGUE BOWLING



Goal: Aesthetics & Physical Function of Greenfield Avenue: Optimize physical design of street and public spaces to encourage safe and effective DOWNTOWN WEST ALLIS INC. circulation of traffic, bikes, pedestrians, and accommodate community space and outdoor dining.

The Design committee will focus on the following 2022-2026 Goals:

- Maintain Brick Flower Planters, Park Benches, Sound System and Security Cameras.
- Maintain Sidewalks through Snow Removal and Cleanup.
- Provide Signage Assistance to Downtown West Allis businesses.

In 2024, we:

- Artscape Sub-Committee accomplished the following:
 - Added unique artwork to Eden Garden & Pets stairway.
 - Added 3-D mural to Cream City Clay building.
- Continued to provide snow shoveling in our crosswalks and around our fire hydrants.
- Continued to work with the City of West Allis BINS Dept. on signage code violations.
- Completed Security Camera Grant Program for 8 business/ property owners to help fund security cameras that will capture movements within our Downtown boundaries.



In 2025 we will:

- Continue to help fund signage for Downtown businesses.
- Maintain the brick planters in our Downtown by adding native plants.
- Support an "Art Sub-Committee" that will continue to focus on implementing public art in our Downtown. Proposed projects include:
 - "Hidden Art Gallery."
 - Alley murals.
 - Refurbishing two park benches.
- Seek funding to continue the Security Camera Grant Program for our business owners through CDBG.
- Form Streetscape Sub-Committee focusing on:
 - 5-year strategic plan for Greenfield Avenue road construction that will include:
 - Funding for businesses to get through this hectic
 - Plan for arch/banner across Greenfield Avenue.
 - Hard-wire sound system that will be used year-round.
 - Support a placemaking area in our downtown for social gathering.



Administrative Committee Objectives

The Administrative Committee will focus on the following 2022-2026 Goals:

- Continue to **employ** a full-time Executive Director, part-time office manager and part-time street cleaner.
- Maintain partnerships with the City of West Allis, West Allis Police, Fire, Health, Communications, Tourism, Historical Society and Public Works Departments.
- Continue to maintain and improve the WestAllisDowntown.com website, The Downtowner Newsletter, **Instagram** and **Facebook** accounts.



Summary

- With a proposed total budget of \$146,600.00 we request a special assessment of \$129,600.00.
- Assessment shall be Five & 7431/10000 DOLLARS (\$5.7431) PER THOUSAND DOLLARS OF ASSESSED VALUATION OF EACH SUCH PROPERTY AS PROVIDED BY LAW.
- The Executive Director, Program Assistant and one street cleaner are employees of the Business Improvement District. Our office allows these individuals to carry out the day to day activities supporting the organization. We have a meeting room for our Board and Committee members and their subcommittees giving them access to a professional working atmosphere.
- Our Board and Committee members are volunteers within this organization. Each volunteer gives freely of their time and expertise. The Board of Directors votes for a President, Vice-President, Secretary and Treasurer at our October meeting. All members of the Downtown West Allis Business Improvement District are welcome and encouraged via the newsletter and in discussion with the Executive Director and Board Members to attend meetings.
- The Downtown West Allis Business Improvement District is a quasi-governmental, not-for profit, community coalition dedicated to an economically strong, safe, attractive and exciting downtown. Through our four major promotional events we seek to strengthen the retail, cultural, educational and residential life of the city center. Leadership is energized by using human and financial resources, from both within our downtown neighborhood and the greater community.

Assessment Method

Financing Method

The proposed expenditures contained in the 2025 Downtown West Allis BID Approved Budget included in the Operating Plan, will be financed from funds collected from the BID special assessment. It is estimated that \$129,600.00 will be raised through special assessments. Any other funds, which may be made available to the BID for the purposes contained herein, shall be collected and expended as identified in the 2025 Downtown West Allis BID Approved Budget.

Method of Assessment

All tax parcels within the Downtown West Allis Business Improvement District boundaries required to pay real estate taxes, as well as real property used exclusively for manufacturing purposes, will be assessed. Real property used exclusively for residential purposes may not be assessed, as prescribed by the BID law. Property exempt from paying real estate taxes or owned by government agencies will not be assessed.

Allocation of Assessments

Special assessments under this 2025 Operating Plan are hereby levied against each tax parcel property within the District that has a separate Parcel Identification Number. The assessment is based on the assessed value of the parcels (land and improvements) as shown in the record of the City Assessor's office on January 1, 2025 except as otherwise identified. Assessment shall be Five & 7431/10000 DOLLARS (\$5.7431) PER THOUSAND DOLLARS OF ASSESSED VALUATION OF EACH SUCH PROPERTY AS PROVIDED BY LAW.



Assessment Collection

- The City of West Allis shall include the special assessment levied herein as a separate line on the real estate tax bill for each parcel. The City shall collect such assessment with the taxes as a special charge, and in the same manner as such taxes, and shall turn over all monies so collected to the BID Board for distribution in accordance with the BID Operating Plan by February 28, 2025.
- The BID Board shall prepare and make available to the public and the City's Council annual reports describing the current status of the BID, including expenditures and revenues, at the time it submits its amended Operating Plan to the City for the following Operating Plan year.
- The presentation of this proposed Operating Plan to the City shall be deemed a standing order of the Board under Wis. Stat. sec. 66.1109(4) to disburse the BID assessments in the manner provided herein.
- This section shall be sufficient instruction to the City to disburse the BID assessment, without necessity of an additional disbursement agreement, disbursement method or accounting method. Disbursements made under this Plan shall be shown in the City's budget as a line item. Other than as specified herein, the disbursement procedures shall follow standard City disbursement policy.

	Downtov	vn We	est Allis Bus	iness Improvement District			
	M	anage	ed by: Down	town West Allis, Inc.			
			West	Allis, WI			
			2025 Appro	oved Budget			
	202	25	% of			2025	% of
	Budg	et	Budget			Budget	Budget
PROFESSIONAL SERVICES				DESIGN			
Ex. Director Wages	\$ 56,5	00.00	38.540%	Beautification & Safety			
Program Asst. Wages	\$ 28,0	00.00	19.100%	Maintenance (Sound, planters & cameras)	\$	7,000.00	4.775%
Payroll Expenses	\$ 6,5	00.00	4.434%	Snow Removal	\$	12,000.00	8.186%
Administrative Support	\$ 2	00.00	0.136%	Street Cleaning	\$	5,500.00	3.752%
Professional Incentives	\$ 4,0	00.00	2.729%	Artscape	\$	1,000.00	0.682%
Professional Services (Accountant, Lawyer, Audit)	\$ 2,6	00.00	1.774%				
Education & Travel (Main Street Program)	\$ 1,0	00.00	0.682%				
TOTAL PROFESSIONAL SERVICES	\$ 98,8	00.00	67.394%	TOTAL DESIGN	\$	25,500.00	17.394%
SUPPORTING SERVICES				ECONOMIC DEVELOPMENT/ORGANIZATIONAL			
Office Supplies, Postage, Printing, Copier	\$ 3.0	00.00	2.046%	Newsletter & Marketing	\$	3,600.00	2.456%
Dues, Subscriptions & Memberships		00.00	0.205%	Recruitment (Crime prevention, luncheon)	\$	1,000.00	0.682%
Telephone, Internet, Hosting & email support	\$ 2,0	00.00	1.364%	TOTAL ECONOMIC DEV./ORGANIZATIONAL	\$	4,600.00	3.138%
Rent - BID Office	\$ 6,6	00.00	4.502%	· 医克莱克斯因外 计多类型 医克莱克 经线点 计图像			
Insurance	\$ 3,5	00.00	2.387%	GRANT PROGRAMS			
BOD Misc. Expenses	\$ 3	00.00	0.205%	AAGP (Advertising Assistance Grant)	\$	2,000.00	1.364%
TOTAL SUPPORTING SERVICES	\$ 15,7	00.00	10.709%	TOTAL ASSISTANCE PROGRAMS	\$	2,000.00	1.364%
				Total Expenses	\$	146,600.00	
Motion made by Tim Klare; seconded by Don Falk; m	notion passe	ed to ac	ccept this	ASSESSED VALUE FOR 2025	\$	22,566,400.00	
budget (8/7/2024 Exective Board Meeting)			PROPOSED SPECIAL ASSESSMENT LEVY	\$	129,600.00	88.404%	
Motion by Robyn Krimke; seconded by Gloria Hawkins; motion passed to accept this			Additional Income:	+*	121,000100	22110170	
budget for 2025 (8/28/24 Downtown West Business Imrpovement District Board meeting)		**DWA, Inc.	\$	17,000.00	11.596%		
		Total Income	\$	146,600.00	100.000%		
				ASSESSMENT PER \$1,000 OF ASSESSED	\$	5.7431	

Downtown West Allis Business Improvement District

2025 Time Table for Planned Expenditures Feb Mar Apr. fessional Services 10,566.66 \$ 7,566.68 \$ 7,816.66 7,566.68 \$ 7,816.66 | \$ 7,566.66 | \$ 7,566.66 | \$ 9,816.66 | \$ 98,800.00 Executive Directors Salary 2,333.33 2,333.34 Program Assistant's Salary Professional Incentives 525.00 525.00 \$ Administrative Support/Payroll Expe 525.00 \$ Professional Services Education & Travel \$ 2,600.00 250.00 \$ 485.00 \$ 520.00 \$ 410.00 \$ 3,800.00 \$ 1,910.00 \$ Supporting Services 485.00 \$ 520.00 \$ 410.00 \$ 3.800.00 \$ 15.700.00 Office Supplies, postage, printing & copier Dues, Subscriptions & Membership 250.00 250.00 250.00 175.00 160.00 160.00 Telephone, Internet, hosting & email suppor 160.00 160.00 175.00 160.00 Rent Insurance BOD Misc. Expense 75.00 75.00 Design Committee Sound System, brick planters, mainte \$ 3,050.00 \$ 3,050.00 \$ 3,050.00 \$ 1,050.00 \$ 1,100.00 \$ 1,300.00 \$ 1,050.00 \$ 1,050.00 \$ 1,050.00 \$ 1,050.00 \$ 1,050.00 \$ 550.00 <th Snow Removal 2,000.00 2.000.00 2.000.00 2.000.00 250.00 500.00 Art Scape Street Cleaning 450.00 **400.00** 300.00 100.00 ED and Organizational Committee 300.00 \$ 300.00 \$ 900.00 \$ 300.00 \$ 400.00 \$ 300.00 \$ 400.00 \$ 300.00 \$ 400.00 \$ 300.00 \$ 4,600.00 300.00 \$ 600.00 \$ 300.00 100.00 300.00 100.00 300.00 100.00 Recruitment Materials Assistance Programs 200.00 \$ 200.00 100.00 \$ 2.000.00 Advertising Assistance (AAGP) Siganage Assistance (n/a) 100.00

Kind, Number and Location of Expenditures Summary

In 2025, the Business Improvement District will work on the implementation of the projects presented earlier in this report. All activities/projects will take place within the boundaries of the Downtown West Allis as stated on page 3 of this report.

In addition to the regular activities that provide a clean, safe and vibrant area, the BID must provide support to the businesses. With recent new business additions, there has been a focus on signage, marketing needs as well as streetscape. The BID will, once again, offer both signage, security cameras, and marketing grants to our business owners and will increase the number projects of public art in our Downtown.

Execution of and continued development of forward strategy to:

- Be a collective voice in planning, policy and communications.
- Work with City Administration and Elected Officials to identify and prioritize capital projects.
- Advocate for inclusion in future City capital budgets.
- Foster relationships with elected officials and City Staff to maintain focus on capital improvement plans and encourage open dialogue between all entities.
- Work with City Traffic Engineering Department on vehicle and pedestrian traffic flow as well as Lime Scooters and Bublr Bikes.
- Meet with business and property owners on a regular basis to assess impact, provide information, and seek feedback.
- Create and distribute regular and timely communication with information about the district and local businesses.

Our DWABID Board of Directors is comprised of 12 members representing the following interests:

- 7 DWABID Business Owners/Occupants
- 3 West Allis Business Employees/Employers
- 2 Persons-At-Large (Wisconsin resident)
- 2 City of West Allis Representative (Ex-Officio)

In addition, it is recommended that the DWBID board be structured and operate as follows:



- *Board size* minimum of five
- *Composition* At least 60% shall be owners or occupants of property within the district. The board shall elect its Chairperson from among its members.
- Term Appointments to the board shall be for a period of three years.
- *Compensation* None
- *Meetings* All meetings of the board shall be governed by the Wisconsin Open Meetings Law and held periodically.
- Record Keeping Files and records of the board's affairs shall be kept pursuant to public record requirements.
- *Staffing* The board will staff and/or contract for staffing services pursuant to this Plan and subsequent modifications thereof.
- Relationship The DWABID shall be a separate entity from any association or organization, notwithstanding the fact that members, officers and directors of each may be shared. Downtown West Allis, Inc. shall remain a private organization, not subject to the open meeting law, and not subject to the public record law except for its records generated in connection with the BID board. Downtown West Allis, Inc. has contracted with the DWABID to provide services to the DWABID, in accordance with this Plan.
- Responsibilities Implement the Operating Plan, annually consider and make changes to the Operating Plan and Submit the Operating Plan to the Common Council for approval.

City Role

The City of West Allis is committed to helping private property owners in the District promote its development. To this end, the City intends to play a significant role in the creation of the Business Improvement District and in implementation of the Operating Plan. In particular, the City will:

- Encourage the County and State governments to support the activities of the District.
- Monitor and, when appropriate, apply for outside funds that could be used in support of the District.
- Collect assessments, maintain the funds, and disburse the funds of the District to the BID along with an identification of those BID assessments included in the disbursement.
- Provide the BID Board through the Assessor's Office on or before September 1 of each Operating Plan year with the official City records on assessed value for each Parcel Identification Number within the District, as of that date in each plan year, for purposes of calculating the BID assessments.
- Adopt this Operating Plan in the manner required by Wis. Stat. sec. 66.1109.

Required Statements

- The Business Improvement District law requires the Operating Plan to include several specific statements:
 - Wis. Stat. sec. 66.1109(1)(f)1m: The District will contain property used exclusively for manufacturing purpose, as well as properties used in part for manufacturing. These properties will be assessed according to the formula contained herein because it is assumed that they will benefit from development in the District. (See page 8, Summary 2nd bullet point)
 - Wis. Stat. sec. 66.1109(5)(a): Real property used exclusively for residential purposes and real property that is exempted from general property taxes under s. 70.11 may not be specially assessed.

Severability and Expansion

- This BID has been created under authority of Wis. Stat. sec. 66.1109.
- Should any court find any portion of the BID law or this Operating Plan invalid or unconstitutional, said decision will not invalidate or terminate the BID and this BID Operating Plan should be amended to conform to the law without the need to reestablish the Operating Plan.
- Should the State amend the statute to narrow or broaden the purposes of a Business Improvement District so as to, among other things, exclude or include as assessable properties of a certain class or classes of properties, then this BID Operating Plan may be amended by the Common Council of the City of West Allis as and when it conducts its annual budget approval without necessity to undertake any other act.
- All of the above is specifically authorized by Wis. Stat. sec. 66.1109(3) (b).

DocuSigned by:

• If it is determined by a court or administrative body that a parcel of property not subject to general real estate taxes may not be included within the District, then such parcels shall be excluded from the definition of the District.

Legal Option

I hereby certify that the 2025 Operating Plan for the *Downtown West Allis Business Improvement District* is complete and complies with Section 66.1109(1) (f) of the Wisconsin Statutes.

ail Decker	KOL	9/19/2024
Please Print	Signature	Date
Kail Decker		
City Attorney		
City of West Allis		