



James Leu
Superintendent
Fleet Services Division
414.302.8810
jleu@westalliswi.gov

MEMORANDUM

To: Robert Barwick, Purchasing

From: Jim Leu

Re: Cooperative Purchase Agreement National Joint Powers Alliance (NJAP)

Date: June 12, 2017

This is a memo to request the budgeted purchase of four Wausau HSP4211H 11' Severe Duty Polyethylene Truck Plows. The Wausau truck plow has been the work horse for many years of our plow operations serving the city extremely well. As times and technology change so has the design of snow plows. We have been and wish to continue rotating our aged steel truck plows out of our fleet with the new poly plow with the pin and loop style hitch. We have found this new style plow and hitch clean the roads better and faster than our old conventional steel plow. The pin and loop style hitch allows the plow to follow the contour of the road surface. This makes for a much cleaner plow operation. The pin and loop style hitch lets the plow hop over obstructions which means less road shock back into the truck and driver. This relates to less plow and vehicle damage. The Poly plow also allows the snow to slide off easier no matter the snow conditions. That being said we wish to continue the rotation process with the purchase of 4 more Wausau Poly plows.

Wausau Equipment of New Berlin belongs to the National Joint Powers Association (NJPA). With the assistance of Robert Barwick in the purchasing division and the National Joint Powers Association (NJPA), which guarantees the lowest price, the city can purchase four 11' Polyethylene Server Duty truck plows for \$41,940. That being said, with the price support of the NJPA, the quality local service and support from Wausau Equipment I recommend the purchase of four Wausau HSP4211H Server Duty truck plows. If there should be any questions or concerns feel free to contact me anytime.

Jim Leu
Fleet Services Superintendent

WAUSAU EQUIPMENT CO. INC.



www.wausauequipment.com

******* PRICE CONFIRMATION*******

TO: City of West Allis

ATTENTION: Jim Leu

REF:

DATE: June 12, 2017

In reply to your inquiry dated June 12, 2017 we are pleased to offer you the following pricing which will remain in effect for 60 days from this date.

QTY PRICE	DESCRIPTION	NET
4	Wausau HSP4211H plow assembly with hydraulic reverse frame, short "A" frame, reverse hoses, cushion valve, chain lift kit, parking stand, plow portion loop quick hitch, rubber snow deflector, and gloss black powder coat.	\$9,035.00 each \$36,140.00 Total
	ABOVE PRICING IS FROM THE CURRENT NJPA CONTRACT.	
4	Pair carbide curb shoes	\$312.00 Each \$1,248.00 Total
4	Sets Kennametal I.C.E. blades	\$1,088.00 Each \$4,352.00 Total
1	Freight to West Allis	\$200.00 Total
	TOTAL	\$41,940.00

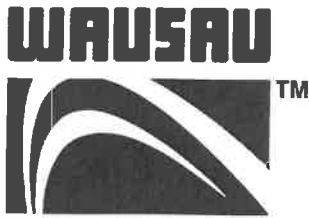
Above prices are: Your Cost F.O.B. West Allis

Delivery: 90 Days Terms: 30 days

This quotation is offered based on written or verbal specifications communicated to the undersigned. Wausau Equipment assumes no responsibilities for fines, penalties or liquidated damages that may be associated with the installation of this equipment without prior written agreement.

Lee Wilson
Territory Manager
Office: 262-796-6126
Mobile: 262-894-0513
lwilson@wausauequipment.com

WAUSAU[®] Wausau Equipment Company, Inc.
1905 S. Moorland Road
New Berlin, WI 53151
www.wausauequipment.com



HOME SAFE™ TRIP EDGE SNOWPLOW

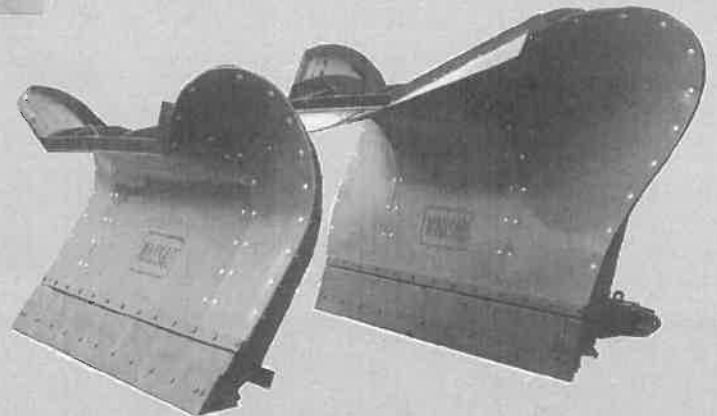
MODEL	HSP3610	HSP4210	HSP3611	HSP4211	HSP4212	HSP4214
LENGTH	10'	10'	11'	11'	12'	14'
CUTTING WIDTH AT 37°	8'	8'	8'9"	8'9"	9'6"	11'4"
HEIGHT	36"	42"	36"	42"	42"	42"
MOLDBOARD THICKNESS	3/8"	3/8"	3/8"	3/8"	3/8"	3/8"
WEIGHT (lbs.)	2100	2260	2180	2340	2420	2540

Right hand hot wing 25 degree taper.



Configurations available in left or right hand discharge only.

MODEL	HSP4211HW	HSP4212HW
LENGTH	11"	12"
CUTTING WIDTH AT 37°	8'9"	9'6"
HEIGHT AT CENTER	42"	42"
HEIGHT AT ENDS	54-1/4"	57"
MOLDBOARD THICKNESS	3/8"	3/8"
WEIGHT (lbs.)	2440	2520



48" high hot wing
HSP4811HW — 60 degree discharge
HSP4812HW — 63 degree discharge

KEEPING AHEAD OF THE CUTTING EDGE™



MODEL	HSS3610	HSS4210	HSS3611	HSS4211	HSS4212	HSS4214
LENGTH	10'	10'	11'	11'	12'	14'
CUTTING WIDTH AT 37°	8'	8'	8'9"	8'9"	9'6"	11'4"
HEIGHT	36"	42"	36"	42"	42"	42"
MOLDBOARD THICKNESS	3/16"	3/16"	3/16"	3/16"	3/16"	3/16"
WEIGHT (lbs.)	2205	2365	2285	2445	2525	2640



Wausau Equipment Company, Inc.
 1905 South Moorland Road
 New Berlin, WI 53151-2321
 U.S.A.

800-788-6066 ~ 262-784-6066
 262-784-6720 - fax

ISO 9001:2000 Certified

WAUSAU • EVEREST

HEAVY-DUTY SNOW & ICE CONTROL



Wausau-Everest L.P. reserves the right to change products and specifications without notice.

Visit us at www.wausau-everest.com

Everest Equipment Company
 1077 Westmount
 Ayer's Cliff, Quebec J0B 1C0
 CANADA

819-838-4257
 819-838-5653 - fax

Home > Cooperative Purchasing > Contracts > Fleet > Roadway Maintenance, Asphalt, Snow & Ice > Wausau Equipment Co.



Wausau Equipment Co.



Contract#: 080114-WAS

Category: Roadway Maintenance, Asphalt, Snow & Ice

Maturity Date: 10/21/2018

We Clear The Way! From chassis to attachments, front mounted brooms, towed brooms, loader- and chassis-mounted snow blowers, de-icing equipment and cold air blower. Wausau Equipment Company has been providing world-class design, development, manufacture and support of its snow removal equipment products for airports, municipalities, military and railways since 1978.

Wausau Equipment Company utilizes state-of-the-art production and design technologies in both of its manufacturing facilities located in New Berlin and Fond du Lac, WI. Both plants are certified to meet the requirements of the ISO 9001:2008 standard.

Our reputation as the industry's most customer-focused and responsive company has been earned by consistent excellence in performance, innovation, and customer service. Our greatest attributes, though, are the skills and values of our employees.

Overview

Contract Documentation

Pricing

Marketing Materials

NJPA Contact Information

HOW TO PURCHASE

Our step-by-step guide



Vendor Contact Info

Kurt Schallmo

Direct Phone: 262-709-1110

kschallmo@wausau-everest.com

www.wausau-everest.com

